

1989

Friedt School of Business and Entrepreneurship Master Programs Schedule of Classes Block III- 1989- Block II 1990

Nova University

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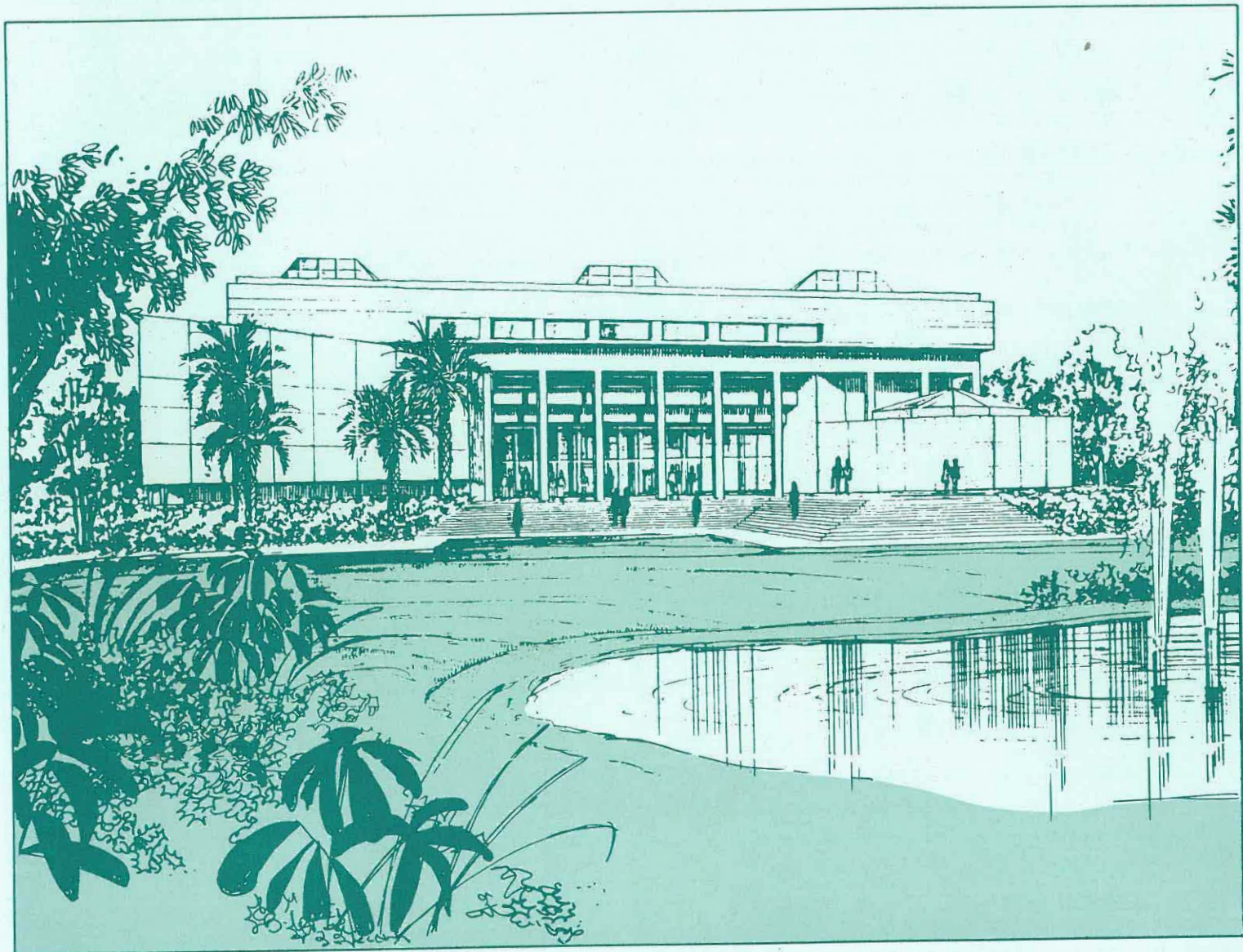
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Schedule of Classes

Friedt School of Business
and Entrepreneurship

Block III-89 thru Block II-90

NOVA
UNIVERSITY
25th ANNIVERSARY



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School and Program Update
by
Neuman F. Pollack, Dean



I want to take this opportunity to inform our current students about the support we have been receiving from our alumni. The Alumni Annual Fund is not only a source of financial support for faculty and program enhancement, but also tangible evidence that we are making a difference in people's professional lives. This year we have a record number of contributors to the Annual Fund. Approximately 25 percent of those contributing are doing so at the Century Club (\$100) level. One MBA graduate (who will remain anonymous until later in the year) has contributed \$25,000 to the Capital Campaign for the Friedt School buildings in recognition of the value and benefit of his Nova educational experience on his business activities.

Equally important to us is the feedback we get from graduates who feel that their studies at Nova have given them the necessary push to accomplish professional goals. The following quote is from a letter I received from J. Preston Jones. "The completion of my MBA studies this year will signal the beginning of the fledgling Eagle Electrical Distributors, my entrepreneurial venture and adventure! The wealth of knowledge gained from my NOVA experience has certainly helped to make this possible." I know I speak for the entire faculty and staff, alumni and current students in wishing Preston all the success in the world with Eagle Electrical Distributors (EED). EED is located in Fort Lauderdale, Florida.

During the winter and spring, Frank Cavico, Assistant Professor of Business Law, conducted a course for high school juniors and seniors at the University School of Nova University. The course carried college credit and served as the first of many future offerings of coursework being developed to forge a closer linkage between the University School and the professional schools of Nova University, thus making the educational experience for young people at the University School truly a university experience.

The Friedt School of Business and Entrepreneurship will become the "home" of the Wendy's Ambassador Program founded by R. David Thomas. This program enrolls 25 to 30 high school students who received instruction on American free enterprise. The students are assigned mentors from area businesses. The Greater Fort Lauderdale and other area Chambers of Commerce, as well as the Broward County School Board are partners in the implementation of the program. The students will spend a week in residence on campus during August participating in seminars and workshops covering all facets of business. We are proud to have been selected as a key participant in this program.

In closing I want to acknowledge the dedication and support of Mrs. Helen Williams who retired May 31, 1989. Helen served briefly as the administrative assistant to Bill Spade in 1980. Since September 1980 Helen has worked as my administrative assistant, seeing the programs and the school grow dramatically over the years. I truly believe that we were able to withstand the pressures of this growth due to Helen's efforts to see that all manner of things be done - on time, thoroughly, professionally. Helen (and husband Mort) have earned their retirement. Nonetheless, we miss Helen!

Friedt School of Business and Entrepreneurship
Master's Programs

Students are encouraged to contact an advisor if there is a need for assistance.

Programs	Director/Staff	Room	Telephone
	Neuman Pollack, Dean	1	475-7644
	Admin. Assistant	22	475-7644
Master's	Charles Blackwell, Director	17	475-7482
	Academic Counselor	37	475-7643
	Sonjua Bain	36	475-7689
	Norma Gardner	18	475-7302
	Michelle Grooms	10	475-7681
	Sandy Kramer	36	475-7079
	Lee Krosser	6	475-7683
	Marlene Kryvicky	41	475-7317
	Karren Perez	10	476-8915
	Judy Pheirim	11	475-7555
	Pamela Raynor	18	475-7084
Accounting	Edward Becker, Director	4	476-8913
	Karen Herr	24	476-1947
	Brenda Pope	24	476-8973
Banking Institute	John Ford, Director	30	475-7480
	Monica Pavlik	29	476-8934
Health Services Administration	Daniel Austin, Director	32	475-7475
	Karen Herr	24	476-1947
	Jennifer Isaacs	25	475-7083
Special Programs	Robert Preziosi, Director	28	476-8912
Cluster Programs Development & Services	William Spade, Director	12	475-7647
	Marlene Kryvicky	41	475-7317
	Claudia Santin	39	476-1948

Friedt School of Business and Entrepreneurship

ADVISEMENT

If you are not sure of your course registration requirements, please call or visit the master's program office for advisement. Cluster students should contact their cluster coordinators. Courses should be taken in sequence as listed in the master's catalog. Permission to go out of sequence must be obtained from the program director. Be sure you obtain course syllabi at the time of registration. ALL STUDENTS SHOULD READ THE NEW MASTER'S CATALOG AND BECOME FAMILIAR WITH PROGRAM POLICIES AND PROCEDURES. ALL NEW ON-CAMPUS STUDENTS MUST MAKE AN APPOINTMENT FOR ADVISEMENT BEFORE REGISTERING FOR CLASSES. Advisement appointments will be taken six weeks prior to the beginning of class. DEADLINE FOR NEW STUDENT APPLICATIONS IS TWO WEEKS PRIOR TO THE BEGINNING OF CLASS. Returning students should register for classes no less than one week before the start of Sequence I dates. Cluster students should contact their cluster coordinator concerning dates for registration - usually held the fifth weekend of each term.

REGISTRATION FEE

A registration fee of \$20 is required for each registration form processed by the University. Include this fee with your tuition and other applicable fees.

TUITION

Graduate tuition is \$585 per course.* Tuition for program prerequisite courses is \$510. Program prerequisite workshop tuition is \$170.00 per course. In certain circumstances students may satisfy the registration FULL PAYMENT policy by signing an official NOTE, which will obligate them to remit full payment within a period of time prescribed by the University. The circumstances, when deferred payment is possible, are as follows:

1. Students who have APPROVED bank or government LOANS or other forms of financial aid may obtain a deferment form allowing them to defer full payment until the loan or aid is actually disbursed.
2. Students who are eligible for TUITION REIMBURSEMENT from their EMPLOYER must submit a copy of their employer's educational assistance plan (one time), a letter verifying current employment (each term), a payment of a \$20.00 registration fee, a deferment fee of \$23.40 per course (\$46.80 per two courses) which is 1% per month for 4 months on the unpaid balance, and a signed promissory note.

Remember: Reimbursement means that the tuition is paid by the student at the time of registration and the employer pays the student (his employee). APPROVED deferred payment will be due one month after the term ends.

*Tuition and fees do not apply to Bankers Executive MBA Program.

Friedt School of Business and Entrepreneurship

REGISTRATION

Register in person or by submitting your completed registration form, tuition, and fees IN FULL to the Registrar's Office, Parker Building, Room 351. The Registrar's Office is open Monday through Thursday, 8:30 A.M. - 8:00 P.M.; Friday 8:30 A.M. - 7:00 P.M.; and Saturday 8:30 A.M. - 1:00 P.M.

Mail your completed registration form, tuition, and fees IN FULL to the Registrar's Office, 3301 College Avenue, Fort Lauderdale, Florida 33314. On-campus students who have not received registration materials may request them by calling 475-7079. Cluster students will receive registration materials through their cluster coordinators.

Students must complete registration one week prior to Sequence I dates to avoid a late fee of \$15.00. Students registering on or after the first night of class incur a late fee of \$50.00. (See Registration Cutoffs)

REFUND POLICY

Refunds are made at the option of the University only for conditions beyond the student's control. Refunds must be requested in writing on the Change of Registration Form or Withdrawal Form. Requests are based on the date of the written request form. When granted, the tuition credit will be as follows: after the first weekend of classes - 75%, after the second weekend - 50%, then 0%.

WITHDRAWAL POLICY

Students may withdraw at any time before the fifth weekend of classes and may request a tuition refund by submitting a formal written request through the third weekend of classes. Refunds will be made solely at the option of Nova University and are based on the legitimacy of the reason for withdrawal. (See Refund Policy)

TEXTBOOKS

On-campus: Textbooks for all courses are available for purchase at:

Nova Books Inc., 6508 S.W. 39th Street, Davie, Florida 33314,
(305) 583-5860 or 1-800-541-6682 and ask for Nova Books.

Unix Name--NOVABOOK

Hours: 9:30 A.M. - 6:00 P.M. Mon-Fri
10:00 A.M. - 1:00 P.M. Sat

Off-campus: Textbooks are to be purchased through the cluster coordinator.

Friedt School of Business and Entrepreneurship

Notes:

Courses required for one program (except the Bankers Executive MBA program) may be taken as an elective in another program.

Students desiring a specialization should take all electives in the area of concentration.

The program office reserves the right to cancel classes for which fewer than ten (10) students have enrolled, or to close classes when the maximum number of students have enrolled.

Times

Early: Friday 6:00-8:00 P.M. Late: Friday 8:15-10:15 P.M.
Saturday 8:00 A.M-12 Noon Saturday 1:00-5:00 P.M.

The second letter of the course section indicates the time (E or L).

On-campus prerequisites meet on Monday(M), Tuesday(T), Wednesday(W), and Thursday(R) evenings for ten weeks, 6:00 P.M.-9:00 P.M.

* Students must have satisfied program prerequisites to register for classes. Mandatory cluster prerequisite workshops are held 2 weekends each (A = Weekend 1 & 2; B = Weekend 3 & 4).

** Only students who have completed GMP 5012-GMP 5080 and are fully matriculated will be permitted to enroll in GMP 5090.

Mid-term exams will be held as applicable.

REGISTRATION CUTOFFS

BLOCK III

Regular Registration May 29, 1989 - June 30, 1989
Late Registration July 3, 1989 - July 7, 1989, \$15.00 Late Fee
After July 7, 1989, the late fee is \$50.00

BLOCK IV

Regular Registration August 28, 1989 - September 29, 1989
Late Registration October 2, 1989 - October 6, 1989, \$15.00 Late Fee
After October 6, 1989, the late fee is \$50.00

BLOCK I

Regular Registration December 4, 1989 - December 29, 1989
Late Registration January 2, 1990 - January 5, 1990, \$15.00 Late Fee
After January 5, 1990, the late fee is \$50.00

BLOCK II

Regular Registration March 5, 1990 - March 30, 1990
Late Registration April 2, 1990 - April 6, 1990, \$15.00 Late Fee
After April 6, 1990, the late fee is \$50.00

Friedt School of Business and Entrepreneurship
Master's Programs

1989-1990 Class Meeting Dates

BLOCK III

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

SEQUENCE I

1989

July 7, 8
July 21, 22
July 29
August 11, 12
August 25, 26
September 15, 16

SEQUENCE II

1989

July 14, 15
July 28, 29
August 5
August 18, 19
September 8, 9
September 22, 23

BLOCK IV

Session 1
Session 2
Mid-Term Exam
Session 3
Session 4
Session 5

SEQUENCE I

1989

October 6, 7
October 20, 21
October 28
November 3, 4
November 17, 18
December 8, 9

SEQUENCE II

1989

October 13, 14
October 27, 28
November 4
November 10, 11
December 1, 2
December 15, 16

BLOCK I

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

SEQUENCE I

1990

January 5, 6
January 19, 20
February 3
February 9, 10
February 23, 24
March 9, 10

SEQUENCE II

1990

January 12, 13
January 26, 27
February 10
February 16, 17
March 2, 3
March 16, 17

BLOCK II

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

SEQUENCE I

1990

April 6, 7
April 27, 28
May 5
May 11, 12
June 1, 2
June 15, 16

SEQUENCE II

1990

April 20, 21
May 4, 5
May 12
May 18, 19
June 8, 9
June 22, 23

Friedt School of Business and Entrepreneurship

Notes:

The following are the master's degrees offered in the Friedt School of Business and Entrepreneurship:

Master of Business Administration (MBA)
Master of Public Administration (MPA)
Master of Science in Human Resource Management (MS/HRM)
Master of Accounting (M/ACC)
Master of Science in Human Services (MS/HS)
Master of Science in Telecommunications (MS/TM)
Master of Science in Microcomputer Applications in Management (MS/MAM)
Master of International Business Administration (MIBA)
Master of Science in Health Services Administration (MS/HSA)
Bankers Executive Master of Business Administration (BX MBA)
Master of Science in Criminal Justice (MS/CJ)

Key to abbreviations for master's courses:

(CR) - Required Core Courses (MBA, MPA, HRM)
(EL) - Elective
(EX) - Required, Bankers Executive MBA Program
(HR) - Required, HRM Program
(H/S) - Required, Human Services Program
(M/A) - Required, M/ACC Program
(M/M) - Required, Microcomputer Applications in Management Program
(MB) - Required, MBA Program
(MP) - Required, MPA Program
(MT) - Required, Telecommunication Program
(HSA) - Required, Health Services Administration Program
(IB) - Required, International MBA Program

Key to abbreviations for certificate courses:

(AC) - Accounting
(BA) - Banking & Financial Institutions
(CS) - Computer Systems Management
(HR) - Human Resource Management
(HS) - Health Systems Management
(IB) - International Business
(MA) - Marketing
(MC) - Microcomputer Applications
(PC) - Procurement and Contract Management
(PM) - Public Management
(TC) - Telecommunications

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
1989-1990 Class Meeting Dates

BLOCK III, 1989

Session 1	July 8, 1989
Session 2	July 15, 1989
Session 3	July 29, 1989
Session 4	August 5, 1989
Session 5	August 19, 1989
Session 6	August 26, 1989
Session 7	September 16, 1989
Session 8	September 23, 1989

BLOCK IV, 1989

Session 1	October 7, 1989
Session 2	October 14, 1989
Session 3	October 28, 1989
Session 4	November 4, 1989
Session 5	November 18, 1989
Session 6	December 2, 1989
Session 7	December 9, 1989
Session 8	December 16, 1989

BLOCK I, 1990

Session 1	January 6, 1990
Session 2	January 20, 1990
Session 3	January 27, 1990
Session 4	February 10, 1990
Session 5	February 24, 1990
Session 6	March 3, 1990
Session 7	March 17, 1990
Session 8	March 24, 1990

BLOCK II, 1990

Session 1	April 7, 1990
Session 2	April 21, 1990
Session 3	April 28, 1990
Session 4	May 12, 1990
Session 5	May 19, 1990
Session 6	June 2, 1990
Session 7	June 9, 1990
Session 8	June 23, 1990

BANKING WORKSHOPS

GMP 5862 - Current Issues (November 6-7, 1989)
GMP 5870 - Commercial Real Estate Lending (November 13-17, 1989)
GMP 5851 - Commercial Lending (November 27 - December 1, 1989)

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
Schedule of Classes for 1989-1990

Course #	Course Name	Room #
<hr/>		
BLOCK III, 1989		
Main Campus (Groups 3 and 5)		
GMP 5863 EXE	Lending Management	S4
GMP 5020 EXL	Organizational Behavior & Development	S4
Main Campus (Group 4)		
GMP 5080 EXE	Financial Management	S5
GMP 5042 EXL	Bank Operations Management	S5
<hr/>		
BLOCK IV, 1989		
Main Campus (Groups 3 and 5)		
GMP 5030 EXL	Human Resource Management	S5
GMP 5050 EXE	Managerial Economics	S5
Main Campus (Groups 4 and 6)		
GMP 5070 EXE	Marketing Management	S4
GMP 5860 EXL	Asset/Liability Management	S4
<hr/>		
BLOCK I, 1990		
Main Campus (Groups 5 and 7)		
GMP 5062 EXE	Managerial Accounting for Bankers	S4
GMP 5022 EXL	Bank Credit Analysis	S4
Main Campus (Groups 4 and 6)		
GMP 5852 EXE	Consumer Banking Management	S5
GMP 5090 EXL	Business Policy	S5
<hr/>		
BLOCK II, 1990		
Main Campus (Groups 5 and 7)		
GMP 5080 EXE	Financial Management	S4
GMP 5042 EXL	Bank Operations Management	S4
Main Campus (Groups 6 and 8)		
GMP 5863 EXE	Lending Management	S5
GMP 5030 EXL	Human Resource Management	S5
<hr/>		

The third letter (E or L) of the course section indicates the time the class will meet.

Early classes meet from 8:00 A.M. to 12:00 P.M.
Late classes meet from 1:00 P.M. to 5:00 P.M.

Friedt School of Business and Entrepreneurship
Main Campus Schedule
Sequence I, 1989-1990

BLOCK III	BLOCK IV	BLOCK I	BLOCK II	ROOM #
GMP 5001 AE (M)	GMP 5002 AE (M)	GMP 5001 AE (W)	GMP 5002 AE (M)	S2
GMP 5002 AE (T)	GMP 5003 AE (T)	GMP 5002 AE (T)	GMP 5003 AE (T)	S2
GMP 5005 AE (W)	GMP 5008 AE (W)	GMP 5005 AE (M)	GMP 5008 AE (W)	S2
GMP 5009 AE (R)	GMP 5009 AE (R)	GMP 5009 AE (R)	GMP 5009 AE (R)	S2
GMP 5015 AL	GMP 5015 AL	GMP 5015 AL	GMP 5015 AL	P239
GMP 5050 AE *	GMP 5050 AE *	GMP 5050 AE *	GMP 5050 AE *	P209
GMP 5060 AE *	GMP 5060 AE *	GMP 5060 AE *	GMP 5060 AE *	P237
GMP 5070 AL *	GMP 5070 AL *	GMP 5070 AL *	GMP 5070 AL *	P207
GMP 5080 AE *	GMP 5080 AE *	GMP 5080 AE *	GMP 5080 AE *	P239
GMP 5090 AE **	GMP 5090 AE **	GMP 5090 AE **	GMP 5090 AE **	P207
GMP 5240 AE	GMP 5320 AE	GMP 5205 AE	GMP 5260 AE	P240
GMP 5670 AL	GMP 5620 AL	GMP 5381 AL	GMP 5300 AL	P240
GMP 5951 AE	GMP 5430 AE	GMP 5440 AE	GMP 5951 AE	S2
GMP 5443 AL	GMP 5410 AL	GMP 5420 AL	GMP 5445 AL	S2
GMP 5460 AE	GMP 5470 AE	GMP 5480 AE	GMP 5450 AE	S1
GMP 5572 AL	GMP 5573 AL	GMP 5575 AL	GMP 5571 AL	P237
GMP 5541 AL	GMP 5581 AL	GMP 5053 AL	GMP 5580 AL	P209
		GMP 5704 AE		S32
		GMP 5705 AL		S32

Note: Prerequisite courses begin the week following Sequence I dates.
 *Students must have satisfied program prerequisites to register for classes.
 **Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

Friedt School of Business and Entrepreneurship
Main Campus Schedule
Sequence II, 1989-1990

BLOCK III	BLOCK IV	BLOCK I	BLOCK II	ROOM #
GMP 5012 AE	GMP 5012 AE	GMP 5012 AE	GMP 5012 AE	P207
GMP 5012 BE	GMP 5012 BE	GMP 5012 BE	GMP 5012 BE	P209
GMP 5020 AL	GMP 5020 AL	GMP 5020 AL	GMP 5020 AL	P209
GMP 5020 BL	GMP 5020 BL	GMP 5020 BL	GMP 5020 BL	P207
GMP 5030 AL	GMP 5030 AL	GMP 5030 AL	GMP 5030 AL	P239
GMP 5040 AE *	GMP 5040 AE *	GMP 5040 AE *	GMP 5040 AE *	P237
GMP 5420 AE	GMP 5435 AE	GMP 5081 AE	GMP 5430 AE	S32
GMP 5445 AL	GMP 5470 AL	GMP 5461 AL		S32
GMP 5903 AL	GMP 5904 AL	GMP 5905 AL	GMP 5905 AL	P240
GMP 5907 AE	GMP 5908 AE	GMP 5909 AE	GMP 5909 AE	P239
GMP 5540 AL	GMP 5621 AE	GMP 5055 AE	GMP 5052 AE	S1
GMP 5611 AE	GMP 5580 AL	GMP 5541 AL	GMP 5575 AL	S1
GMP 5220 AE	GMP 5011 AE	GMP 5219 AE	GMP 5218 AE	S2
GMP 5491 AL	GMP 5400 AL	GMP 5460 AL	GMP 5800 AL	S2
GMP 5704 AE	GMP 5703 AL		GMP 5703 AL	S3
GMP 5705 AL				S3

Note: Prerequisite courses begin the week following Sequence I classes.

*Students must have satisfied program prerequisites to register for classes.

**Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

P - Parker Building
S - Sonken Building

Friedt School of Business and Entrepreneurship
Master's Programs
Cluster Schedule for 1989-1990

BLOCK III	BLOCK IV	BLOCK I	BLOCK II
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AT&T ORLANDO

Sequence I

MBA

GMP 5060 IE	GMP 5070 IL	GMP 5090 IE **
GMP 5015 IL	GMP 5080 IE	GMP Elec IL

GMP 5050 IE	GMP 5060 IE	GMP 5070 IL	GMP 5090 IE
GMP 5015 IL	GMP Elec IL	GMP 5080 IE	GMP Elec IL

AMERICAN EXPRESS/FORT LAUDERDALE

Sequence II

MBA

GMP 5090 XXE **
GMP Elec XXL

BILLINGS, MONTANA

Sequence II

MBA

GMP 5060 RRE	GMP 5070 RRL	GMP 5090 RRE
GMP 5015 RRL	GMP 5080 RRE	GMP Elec RRL

BOCA RATON/DELRAY

Sequence I

MBA*

GMP 5012 CE	GMP 5020 CL	GMP 5050 CE
GMP 5002 CL +	GMP 5040 CE	GMP 5001 CL +
GMP 5003 CL +		GMP 5005 CL +

MBA

GMP 5090 CE **
GMP 5670 CL

Sequence II

GMP 5050 CE	GMP 5060 CE	GMP 5015 CE	GMP 5030 CL
GMP 5001-Acct +	GMP 5070 CL	GMP Elec CL	GMP 5080 CE
GMP 5005-Mktg +		GMP 5008-Fin	

BLOCK III	BLOCK IV	BLOCK I	BLOCK II
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BRADENTON/SARASOTA

Sequence II

MBA

GMP 5050 DE	GMP 5060 DE	GMP 5015 DE	GMP 5030 DL
GMP 5001 DL +	GMP 5070 DL	GMP Elec DL	GMP 5080 DE
GMP 5005 DL +		GMP 5008	

MBA*

GMP 5012 DE	GMP 5020 DL	GMP 5050 DE
GMP 5002 DL +	GMP 5040 DE	GMP 5001 DL +
GMP 5003 DL +		GMP 5005 DL +

CEDAR RAPIDS, IOWA

Sequence II

MBA

GMP 5050 EE	GMP 5060 EE	GMP 5015 EE	GMP 5030 EL
GMP 5001 EL +	GMP 5070 EL	GMP Elec EL	GMP 5080 EE
GMP 5005 EL +		GMP 5008	

CORAL SPRINGS - Coral Springs students receive FIRST priority. All other students admitted on a space available basis.

Sequence II

MBA

GMP 5012 FL	GMP 5020 FL	GMP 5012 FL	GMP 5020 FL
GMP 5030 FE	GMP 5040 FE	GMP 5030 FE	GMP 5040 FE
GMP 5050 FE	GMP 5060 FE	GMP 5050 FE	GMP 5060 FE
GMP 5015 FL	GMP 5070 FL	GMP 5015 FL	GMP 5070 FL
GMP 5080 FE	GMP 5090 FL **	GMP 5080 FE	GMP 5090 FL **
GMP 5380 FL	GMP Elec FE	GMP Elec FL	GMP Elec FE

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK III	BLOCK IV	BLOCK I	BLOCK II
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FT. MYERS

Sequence II

MBA

GMP 5030 GL	GMP 5050 GE	GMP 5060 GE	GMP 5015 GE
GMP 5040 GE	GMP 5001 GL +	GMP 5070 GL	GMP Elec GL
	GMP 5005 GL +		GMP 5008

Sequence II

M/S Health Services Administration*

GMP 5410 GE	GMP 5445 GE	GMP 5420 GE	GMP 5470 GE
GMP 5440 GL	GMP 5951 GL	GMP 5435 GL	GMP 5461 GL

FT. PIERCE/VERO BEACH

Sequence I

MBA

GMP 5050 WE	GMP 5060 WE	GMP 5070 WL	GMP 5090 WE
GMP 5015 WL	GMP Elec WL	GMP 5080 WE	GMP Elec WL
GMP 5001	GMP 5008		

GAINESVILLE

Sequence I

MBA*

	GMP 5012 HE	GMP 5020 HL	GMP 5050 HE
	GMP 5002 HL +	GMP 5040 HE	GMP 5001 HL +
	GMP 5003 HL +		GMP 5005 HL +
<u>MBA</u>			
GMP 5060 HE	GMP 5070 HL	GMP 5090 HE**	
GMP 5015 HL	GMP 5080 HE	GMP Elec HL	

MS/Health Services Administration

GMP 5435 HHE	GMP 5430 HHE	GMP 5445 HHE	GMP 5410 HHE
GMP 5470 HHL	GMP 5020 HHL	GMP 5951 HHL	GMP 5443 HHL

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK III	BLOCK IV	BLOCK I	BLOCK II
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GILLETTE, WYOMING

Sequence I

MBA

GMP 5060 YE	GMP 5070 YL	GMP 5090 YE **
GMP 5015 YL	GMP 5080 YE	GMP Elec YL

MS/Health Services Administration

GMP 5443 YYE	GMP 5081 YYE	GMP 5435 YYE
GMP 5410 YYL	GMP 5440 YYL	GMP 5445 YYL

JACKSONVILLE (American Trans-Tech)

Sequence II

MBA

GMP 5060 JE	GMP 5070 JL	GMP 5090 JE **
GMP 5320 JL	GMP 5080 JE	GMP Elec JL

MBA*

GMP 5012 JE	GMP 5020 JL	GMP 5050 JE
GMP 5002 JL +	GMP 5040 JE	GMP 5001 JL +
GMP 5003 JL +		GMP 5005 JL +

ORLANDO

Sequence II

MBA*

GMP 5012 OE	GMP 5020 OL	GMP 5050 OE
GMP 5002 OL +	GMP 5040 OE	GMP 5001 OL +
GMP 5003 OL +		GMP 5005 OL +

MBA

GMP 5020 OL	GMP 5050 OE	GMP 5060 OE	GMP 5015 OE
GMP 5040 OE	GMP 5001 OL +	GMP 5070 OL	GMP Elec OL
	GMP 5005 OL +		GMP 5008

GMP 5060 OE	GMP 5070 OL	GMP 5090 OE **
GMP 5015 OL	GMP 5080 OE	GMP Elec OL

MS/Human Services

GMP 5011 OL	GMP 5220 OE	GMP 5218 OE	GMP 5417 OE
GMP 5460 OE	GMP 5800 OL	GMP 5020 OL	GMP 5418 OL

MS/Health Services Administration

GMP 5435 OOE	GMP 5410 OOE	GMP 5430 OOE	GMP 5081 OOE
GMP 5951 OOL	GMP 5470 OOL	GMP 5420 OOL	GMP 5461 OOL

BLOCK III	BLOCK IV	BLOCK I	BLOCK II
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RICHLAND, WASHINGTON

Sequence II

MBA*

GMP 5012 QE	GMP 5020 QL	GMP 5050 QE
GMP 5002 QL +	GMP 5040 QE	GMP 5001 QL +
GMP 5003 QL +		GMP 5005 QL +

ST. PETERSBURG/CLEARWATER

Sequence II

MS/Human Services

GMP 5218 SE	GMP 5219 SE
GMP 5800 SL	GMP 5400 SL

SHREVEPORT, LOUISIANA

Sequence II

MBA

GMP 5050 SHE	GMP 5060 SHE	GMP 5015 SHE	GMP 5030 SHL
GMP 5001 SHL +	GMP 5070 SHL	GMP Elec SHL	GMP 5080 SHE
GMP 5005 SHL +		GMP 5008	

SOUTH MIAMI

Sequence II

MBA

GMP 5060 UE	GMP 5070 UL	GMP 5090 UE **
GMP 5320 UL	GMP 5080 UE	GMP Elec UL

MBA*

GMP 5012 UE	GMP 5020 UL	GMP 5050 UE
GMP 5002 UL +	GMP 5040 UE	GMP 5001 UL +
GMP 5003 UL +		GMP 5005 UL +

SOUTH MIAMI/SOUTHERN BELL (Employees Only)

Sequence II

MBA

GMP 5020 SBL	GMP 5050 SBE	GMP 5060 SBE	GMP 5015 SBE
GMP 5040 SBE	GMP 5001 SBL +	GMP 5070 SBL	GMP Elec SBL
	GMP 5005 SBL +		GMP 5008

BLOCK III

BLOCK IV

BLOCK I

BLOCK II

SOUTHERN BELL/POMPANO

Sequence I

MBA

GMP 5060 TTE

GMP 5070 TTL

GMP 5090 TTE **

GMP 5015 TTL

GMP 5080 TTE

GMP Elec TTL

MBA*

GMP 5012 TTE

GMP 5020 TTL

GMP 5050 TTE

GMP 5002 TTL +

GMP 5040 TTE

GMP 5001 TTL +

GMP 5003 TTL +

GMP 5005 TTL +

SPRING HILL

Sequence I

GMP 5070 KE

GMP 5080 KE

GMP 5090 KE **

GMP Elec KL

GMP Elec KL

GMP Elec KL

TAMPA

Sequence I

MBA

GMP 5060 VE

GMP 5070 VL

GMP 5090 VE **

GMP 5320 VL

GMP 5080 VE

GMP Elec VL

MBA*

GMP 5012 VE

GMP 5020 VL

GMP 5050 VE

GMP 5002 VL +

GMP 5040 VE

GMP 5001 VL +

GMP 5003 VL +

GMP 5005 VL +

TAMPA/GTE

Sequence II

MBA*

GMP 5012 GTE

GMP 5020 GTL

GMP 5050 GTE

GMP 5060 GTE

GMP 5002 GTL +

GMP 5040 GTE

GMP 5001 GTL +

GMP 5070 GTL

GMP 5003 GTL +

GMP 5005 GTL +

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK III

BLOCK IV

BLOCK I

BLOCK II

WEST PALM BEACH

Sequence I

MBA

GMP 5020 NL

GMP 5040 NE

GMP 5050 NE

GMP 5001 NL +

GMP 5005 NL +

GMP 5060 NE

GMP 5070 NL

GMP 5015 NE

GMP Elec NL

GMP 5008

MBA*

+ GMP 5020 NL

+ GMP 5001 NL

+ GMP 5002 NL

GMP 5012 NE

GMP 5001 NL +

GMP 5003 NL +

GMP 5020 NL

GMP 5040 NE

GMP 5050 NE

GMP 5001 NL +

GMP 5005 NL +

WINCHESTER, VIRGINIA

Sequence I

MBA

GMP 5090 RE **

GMP 5670 RL

MBA*

GMP 5012 RE

GMP 5002 RL +

GMP 5003 RL +

GMP 5020 RL

GMP 5040 RE

GMP 5050 RE

GMP 5001 RL +

GMP 5005 RL +

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

Friedt School of Business and Entrepreneurship
Master of Accounting Program
Schedule for 1989-1990

BLOCK III	BLOCK IV	BLOCK I	BLOCK II	RM #
MAIN CAMPUS				
<u>Sequence I</u>				
GMP 5725 AE	GMP 5756 AE	GMP 5792 AE	GMP 5751 AL	P238
GMP 5753 AL	GMP 5764 AL	GMP 5793 AL	GMP 5763 AE	P238
	GMP 5768 AL	GMP 4004 AE	GMP 5767 AL	S32
	GMP 5731 AE	GMP 4005 AL	GMP 5782 AE	S32
	GMP 5761 AL			S6
<u>Sequence II</u>				
GMP 4004 AE	GMP 4002 AE	GMP 5715 AL	GMP 4002 AE	S3
GMP 4005 AL	GMP 4003 AL	GMP 5781 AE	GMP 4003 AL	S3
GMP 5712 AE	GMP 5790 AE	GMP 5720 AE	GMP 5711 AE	P238
GMP 5733 AL	GMP 5791 AL	GMP 5766 AE	GMP 5762 AL	P238
		GMP 5769 AL		S6
FORT MYERS - Sequence II				
GMP 5782 GGE	GMP 5731 GGE	GMP 5711 GGE	GMP 5712 GGE	
GMP 5756 GGL	GMP 5761 GGL	GMP 5762 GGL	GMP 5733 GGL	
GMP 4005 GGL				
GAINESVILLE# - Sequence I				
GMP 5711 FFE	GMP 5712 FFE	GMP 5733 FFE	GMP 57XX FFE	
GMP 5731 FFL	GMP 5761 FFL	GMP 5762 FFL	GMP 57XX FFL	
ORLANDO - Sequence II				
GMP 5711 IIE	GMP 5712 IIE	GMP 57XX IIE	GMP 57XX IIE	
GMP 5762 IIL	GMP 5733 IIL	GMP 57XX IIL	GMP 57XX IIL	
SOUTH MIAMI - Sequence I				
GMP 5711 UUE	GMP 5712 UUE	GMP 57XX UUE	GMP 57XX UUE	
GMP 5762 UUL	GMP 5733 UUL	GMP 57XX UUL	GMP 57XX UUL	
TAMPA# - Sequence II				
GMP 5711 KKE	GMP 5712 KKE	GMP 5733 KKE	GMP 57XX KKE	
GMP 5731 KKL	GMP 5761 KKL	GMP 5762 KKL	GMP 57XX KKL	
WEST PALM BEACH - Sequence I				
GMP 5768 NNE	GMP 5751 NNE	GMP 5725 NNE	GMP 5731 NNE	
GMP 5781>NNL	GMP 5753>NNL	GMP 5782>NNL	GMP 5761>NNL	
GMP 4004 NNE				
GMP 4005>NNL				
#Clusters under development.				

Friedt School of Business and Entrepreneurship
Master's Program Course Listing

GMP 4001 - Computer Literacy (PP)
GMP 4002 - Cost Accounting (PP)
GMP 4003 - Intermediate Accounting I (PP)
GMP 4004 - Intermediate Accounting II (PP)
GMP 4005 - Advanced Accounting (PP)
GMP 5000 - American Government (PP)
GMP 5001 - Introductory Accounting (PP)
GMP 5002 - Introductory Quantitative Analysis (PP)
GMP 5003 - Introductory Economics (PP)
GMP 5004 - Introductory Psychology (PP)
GMP 5005 - Introductory Marketing (PP)
GMP 5008 - Principles of Finance (PP)
GMP 5009 - Business Communications Strategies and Skills (PP)
GMP 5010 - The Political and Legal Environment of Organizations (EL)
GMP 5011 - Community Needs & Social Support Systems (H/S) (CJ)
GMP 5012 - Management: Theory and Application (CR)
GMP 5015 - Management Ethics (MB) (HR) (M/M)
GMP 5020 - Organization Behavior and Development (CR) (H/S) (HSA) (CJ) (EX)
GMP 5022 - Bank Credit Analysis (EX)
GMP 5030 - Human Resource Management (CR) (EX)
GMP 5040 - Quantitative Methods in Management (CR) (IB)
GMP 5042 - Bank Operations Management (EX)
GMP 5050 - Managerial Economics for Decision Making (CR) (EX)
GMP 5051 - Economics of Human Resources (EL)
GMP 5052 - Macroeconomics (EL) (IB)
GMP 5053 - Comparative Economics (EL) (IB)
GMP 5054 - Economic Development (EL)
GMP 5055 - Industrial Planning (EL) (IB)
GMP 5056 - Energy Economics (EL)
GMP 5060 - Managerial Accounting (MB)
GMP 5062 - Managerial Accounting for Bankers (EX)
GMP 5070 - Marketing Management (MB) (EX)
GMP 5080 - Financial Management (MB) (EX)
GMP 5081 - Health Care Finance (HSA)
GMP 5090 - Business Policy (MB)
GMP 5100 - Master's Project (4 credits)
GMP 5101 - Operations Research Workshop (Capstone Project-4 credits)
GMP 5102 - Productivity Improvement Workshop (Capstone Project-4 credits)
GMP 5103 - The Productivity Management Process (EL)
GMP 5104 - Telecommunications Workshop (TM-Capstone Project-4 credits)
GMP 5105 - Productivity Improvement Techniques (EL)
GMP 5106 - Quality of Work Life (EL)
GMP 5107 - Assessment, Evaluation, and Measurement in Productivity (EL)
GMP 5108 - Master's Project (MAM-Capstone Project-4 credits)
GMP 5109 - Internship (Field Placement) (H/S) (HSA) (4 credits)
GMP 5178 - Financial Accounting Concepts (AC)
GMP 5180 - Managerial Psychology (EL)
GMP 5185 - Current Issues in Human Services (EL)
GMP 5191 - Strategic Planning and Change (EL)
GMP 5193 - High Performance Management (EL)
GMP 5197 - Contemporary Entrepreneurial Practices (EL)
GMP 5200 - Seminar in Organization Theory and Human Resources (EL)

Friedt School of Business and Entrepreneurship
Master's Program Course Listing

- GMP 5205 - Managerial Environment (HR) (CJ)
- GMP 5218 - Theory and Practice in Working with Individuals (H/S)
- GMP 5219 - Theory and Practice in Working with Groups (H/S)
- GMP 5220 - Interpersonal & Intergroup Dynamics (H/S) (EL)
- GMP 5230 - Energy Technology and Planning (EL)
- GMP 5240 - Advanced Organization Development (HR)
- GMP 5250 - Energy Policy Formulation (EL)
- GMP 5260 - Labor Relations: Principles, Problems, and Cases (HR)
- GMP 5270 - Collective Bargaining in the Public Sector (EL)
- GMP 5280 - Contingency Management: Concepts and Cases (EL)
- GMP 5290 - State and Local Government Administration (EL)
- GMP 5300 - Career Development (EL)
- GMP 5310 - Comparative Public Administration (EL)
- GMP 5320 - Management Communications (HR)
- GMP 5321 - Management of the Voice Communications Facility (MT) (TC)
- GMP 5322 - Management of the Data Communications Facility (MT) (TC)
- GMP 5323 - Management of Teleconferencing (MT) (TC)
- GMP 5324 - Management of the Role of Telecommunications (MT) (TC)
- GMP 5325 - Business Liability and Insurance (EL)
- GMP 5326 - The Telecommunications Environment (MT) (TC)
- GMP 5330 - Public Productivity Improvement: Techniques and Evaluation (EL)
- GMP 5340 - The Managerial Woman (EL)
- GMP 5350 - Managing Employee Indirect Compensation (EL)
- GMP 5360 - Human Resource Development (EL)
- GMP 5370 - Special Topics/Strategic Human Resources Planning (EL)
- GMP 5380 - Special Topics in Human Resource Management (EL)
- GMP 5381 - Managing Stress (EL)
- GMP 5387 - Management Education and Training (EL)
- GMP 5400 - Grants and Contracts (H/S)
- GMP 5410 - Health Systems: Structure and Organization (HSA) (HS)
- GMP 5411 - Vocational Rehabilitation (EL)
- GMP 5412 - Community Mental Health (EL)
- GMP 5413 - Crisis Intervention (EL)
- GMP 5414 - Human Services: The Child and Adolescent (EL)
- GMP 5415 - Human Services in a Multi-Cultural Setting (EL)
- GMP 5416 - Human Services and the Problems of Aging (EL)
- GMP 5420 - Current Issues in Health Management (HSA) (HS)
- GMP 5430 - Health Administration and Management (HSA) (HS)
- GMP 5435 - Health Care and the Law (HSA) (HS) (EL)
- GMP 5440 - Health Policy and Planning (HSA) (HS)
- GMP 5443 - Economics of Health Services (HSA) (HS) (EL)
- GMP 5445 - Health Research and Evaluation (HSA) (HS)
- GMP 5450 - Public Administration Theory and Practice (MP) (PM) (CJ) (EL)
- GMP 5460 - Administrative Law (MP) (H/S) (PM) (CJ) (EL)
- GMP 5461 - Contract Management and Administration (EL) (PC) (HSA)
- GMP 5462 - Contract and Procurement Law (EL) (PC)
- GMP 5463 - Contract Pricing and Negotiations (EL) (PC)
- GMP 5464 - Principles of Purchasing and Material Management (EL) (PC)
- GMP 5470 - Planning, Budgeting, and Control (MP) (PM) (HSA) (CJ) (EL)
- GMP 5480 - Public Policy Analysis and Procedure (EL) (MP) (PM) = 5800
- GMP 5490 - Management Practices in the Public Service Sector (EL)
- GMP 5491 - Management Practices in the Non-profit Sector (H/S)

**Friedt School of Business and Entrepreneurship
Master's Program Course Listing**

GMP 5492	- Government Regulations and the Utility Industry (EL)	
GMP 5510	- Statistical Quality Control (EL)	
GMP 5530	- Money Market and Monetary Institutions (EL)	
GMP 5540	- Comparative International Management (EL) (IB)	
GMP 5541	- Comparative Financial Systems (EL) (IB)	
GMP 5550	- Sales Management (EL) (MA)	
GMP 5560	- Advanced Financial Policy (EL)	
GMP 5570	- Marketing Research (EL) (MA)	
GMP 5571	- Marketing Communication and Promotion (EL) (MA)	
GMP 5572	- Marketing New Products (EL) (MA)	
GMP 5573	- Retail Marketing Management (EL) (MA)	
GMP 5574	- Customer Service Management (EL)	
GMP 5575	- International Marketing (EL) (IB) (MA)	
GMP 5580	- International Business (EL) (IB)	
GMP 5581	- International Banking (EL) (IB)	
GMP 5582	- International Fiscal and Monetary Policy	
GMP 5590	- Integrated Management Systems (EL)	
GMP 5595	- Current Issues in International Business (Capstone Project-4 cr)	
GMP 5600	- Operations Research and Systems Analysis (EL)	
GMP 5610	- Legal Environment of Business (EL)	
GMP 5611	- International Legal Framework (IB)	
GMP 5620	- Investment Principles and Policies (EL)	
GMP 5621	- International Investment (IB)	
GMP 5630	- Regional Economic Forecasting (EL)	
GMP 5640	- Government Regulation and the Air Transport Industry (EL)	
GMP 5650	- Urban Land Economics and the Housing Industry (EL)	
GMP 5670	- Entrepreneurship and Venture Initiation (EL)	
GMP 5703	- Intermediate Accounting I (EL)*	
GMP 5704	- Intermediate Accounting II (EL)*	
GMP 5705	- Advanced Accounting (EL)*	
GMP 5711	- Accounting Theory I (M/A)	
GMP 5712	- Accounting Theory II (M/A)	
GMP 5715	- Auditing (EL) (AC)	
GMP 5720	- Current Topics in Accounting, Research and Accounting Studies (EL) (AC)	
GMP 5725	- Financial Statement Analysis (EL) (AC)	
GMP 5729	- Seminar in Public Accounting (EL) (AC)	
GMP 5731	- Accounting Information and Control Systems (M/A)	
GMP 5733	- Advanced Managerial Accounting (M/A)	
GMP 5734	- Behavioral Accounting (EL)	
GMP 5735	- Controllershship (EL) (AC)	
GMP 5746	- Internal Auditing/SEC Accounting (EL) (AC)	
GMP 5749	- Seminar in Managerial Accounting (EL) (AC)	
GMP 5751	- EDP Auditing (EL) (AC)	
GMP 5753	- Fund Accounting (EL) (AC)	
GMP 5755	- Small Business Management (EL)	
GMP 5756	- International Accounting I (EL) (AC)	
GMP 5757	- International Accounting II (EL) (AC)	
GMP 5759	- History of Accounting (EL) (AC)	
GMP 5761	- Taxation of Individuals (M/A)	
GMP 5762	- Taxation of Corporations and Partnerships (M/A)	

*Course not open to Master of Accounting Students.

**Friedt School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5763 - Taxation of Estates, Trusts and Gifts (EL) (AC)
 GMP 5764 - Taxation of Pensions and Profit Sharing Plans/Tax
 Exempt Organizations (EL) (AC)
 GMP 5766 - International Taxation/Tax Policy and Contemporary Issues (EL) (AC)
 GMP 5767 - State of Florida Taxes/IRS Practices and Procedures (EL) (AC)
 GMP 5768 - Taxation: Advanced Topics (EL) (AC)
 GMP 5769 - Tax Planning and Research (EL) (AC)
 GMP 5781 - Business Law I (EL) (AC)
 GMP 5782 - Business Law II (EL) (AC)
 GMP 5790 - Introduction to Financial Planning (EL) (AC)
 GMP 5791 - Risk Management (EL) (AC)
 GMP 5792 - Investments (EL) (AC)
 GMP 5793 - Tax Planning and Management (EL) (AC)
 GMP 5794 - Retirement Planning and Employee Benefits (EL) (AC)
 GMP 5795 - Estate Planning (EL) (AC)
 GMP 5800 - Policy Analysis and Program Evaluation (H/S) (CJ) = 5480
 GMP 5851 - Commercial Lending (EX)
 GMP 5852 - Consumer Banking Management (EX)
 GMP 5860 - Asset/Liability Management (EX)
 GMP 5861 - Bank Management Computer Simulation (EX)
 GMP 5862 - Current Issue Symposium (EX)
 GMP 5863 - Lending Management (EX)
 GMP 5870 - Commercial Real Estate Lending (EX)
 GMP 5903 - Software/Search and Evaluation (M/M) (MC)
 GMP 5904 - Expert Systems in Business (M/M) (MC)
 GMP 5905 - Microcomputer Applications in Business (M/A) (M/M) (MC)
 GMP 5906 - Computer Assisted Accounting Procedures (M/A) (MC)
 GMP 5907 - Seminar in Selected Topics in Microcomputing (M/M) (MC)
 GMP 5908 - Authoring Graphics in Languages (M/M) (MC)
 GMP 5909 - Communicating with Microcomputers (M/M) (MC)
 GMP 5911 - Business Information Systems (EL) (CS)
 GMP 5921 - Information Systems Analysis & Design (EL) (CS)
 GMP 5931 - Current Information Systems Technology (EL) (CS)
 GMP 5941 - Contemporary Information Management Problems (EL) (CS)
 GMP 5951 - Computer Application in Health Care Administration (HSA)

Mr. Bob McDonald
 7405 Monticello Dr. N.E.
 Cedar Rapids, IA 52405
 H: (319) 377-4714

Kirkwood Comm. College
 6301 Kirkwood Blvd.
 Cedar Rapids, Iowa

Cedar Rapids, Iowa

Ms. Leo Krosser
 7760 NW 50th Street
 Landeshill, FL 33421
 H: (305) 740-2899

Nova University
 3251 NW 101 Avenue
 Coral Springs, Florida

Coral Springs

Friedt School of Business and Entrepreneurship
Master of Business Administration
Cluster Based Program Locations

CLUSTER NAME	MEETING SITE	COORDINATOR
AT&T Orlando (Corporate Employees Only)	AT&T Triad Room #1, 2nd Floor 307 North Lake Blvd. Altamonte Springs, Florida	Ms. Kay Gampg AT&T Triad 307 North Lake Blvd. Altamonte Springs, FL 32701 O: (407) 767-2753 Ms. Donna Martin AT&T Triad 307 North Lake Blvd. Altamonte Springs, FL 32701 O: (407) 767-2734
Billings, Montana	Rocky Mountain College Tech Building 1511 Poly Drive Billings, Montana	Mr. Don Havig 3190 Parkhill Drive Billings, MT 59102 O: (406) 252-3999
Boca Raton/Delray	Mitel Corporation 5400 Broken Sound Blvd. NW Boca Raton, Florida	Ms. Vicki Catsimpiris 4334 Cedar Creek Rd. Boca Raton, FL 33431 H: (407) 994-1674 O: (407) 994-8500 ext. 3351 Mr. Wade Hampton 811 NW 7th Street Boca Raton, FL 33487 H: (407) 391-9527
Bradenton/Sarasota	Sarasota Memorial Hosp. 2nd Floor-Rooms 2B & 2D 1700 South Tamiami Trail Sarasota, Florida	Mr. Phil Mrozinski P.O. Box 25859 Sarasota, FL 34277 H: (813) 954-2234
Cedar Rapids, Iowa	Kirkwood Comm. College 6301 Kirkwood Blvd. Cedar Rapids, Iowa	Mr. Bob McDonell 7405 Normandy Dr. N.E. Cedar Rapids, IA 52402 H: (319) 377-4714
Coral Springs	Nova University 3251 NW 101 Avenue Coral Springs, Florida	Ms. Lee Krosser 7760 NW 50th Street Lauderhill, FL 33321 H: (305) 749-2899

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	SW Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Ms. Cynthia Mitar 524 Sanford Drive SW Fort Myers, FL 33919 H: (813) 482-1793
Fort Pierce/ Vero Beach	Lawnwood Medical Center 1700 South 23 Street Fort Pierce, Florida	Ms. Beverly Whitely 2000 Pine Creek Blvd. Apt. #204 Vero Beach, FL 32966 H: (407) 569-2046
Gainesville	Gainesville High School Community Ed. Center Classroom A-2 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29 Street Gainesville, FL 32605 H: (904) 378-2329
Gillette, Wyoming	Campbell County Memorial Hospital 501 South Burma Avenue Gillette, Wyoming	Mr. Bob Palmer 5302 Tarry Street Gillette, WY 82716 H: (307) 686-1726
Jacksonville	American Transtech 8000 Baymeadows Jacksonville, Florida	Ms. Carol Crismond American Transtech 8000 Baymeadows Way LOC 51026A Jacksonville, FL 33216 H: (904) 737-9357
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Mr. Donald Kirkendall 2285 Red Ember Road Oviedo, FL 32765 H: (407) 366-2378
Richland, Washington	Kadlec Medical Center Swift and Stevens Richland, Washington	Ms. Janet Sliter 817 N. Quillan Kennewick, WA 99336 H: (509) 783-1517
Shreveport, Louisiana	AT&T Training Facility 9595 Mansfield Road Shreveport, Louisiana	Mr. Joe Monsour 3010 Knight Street Shreveport, LA 71105 O: (318) 869-2041
South Miami	Baptist Hospital 8900 N. Kendall Ave. Miami, Florida	Mr. David DaCasto 6601 SW 71 Avenue S. Miami, FL 33143 H: (305) 667-6202

CLUSTER NAME	MEETING SITE	COORDINATOR
South Miami/ Southern Bell (Employees Only)	Southern Bell 7780 NW 50th Street Miami, Florida	Ms. Nancy Frazier 7380 S. Waterway Drive Miami, FL 33155 H: (305) 264-1975
Southern Bell/ Pompano	Southern Bell Headquarters Classroom #608 6451 North Federal Highway Fort Lauderdale, Florida	Mr. William Spade 1644 NE 36 Street Ft. Lauderdale, FL H: (305) 565-8618
Spring Hill	Oak Hill Hospital Community Room 3rd Floor Classroom 11375 Cortez Boulevard Spring Hill, Florida	Ms. Avis Craig-Ayotte 11210 West Thoreau Place Crystal River, FL 32629 H: (904) 795-4453
Tampa	Tampa General Hospital Cafeteria Conference Room Davis Island Tampa, Florida	Ms. Kathy McGhee 5893 50th Street South St. Petersburg, FL 33715 H: (813) 867-6172
Tampa/GTE	GTE Data Services 1 E. Telecom Parkway Temple Terrace, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
West Palm Beach	Health Department 901 Evernia Street West Palm Beach, Florida	Mr. Kevin McAloon 67 Azalea Circle Tequesta, FL 33469 H: (407) 746-0708
Winchester, Virginia	Rubbermaid Commercial Products Education Classroom 3124 Valley Avenue Winchester, Virginia	Ms. Flora Bacco Rubbermaid Commercial Products 3124 Valley Avenue Winchester, VA 22601 O: (703) 665-8326 Ms. Lisa McDaniel 2921 1st Street Winchester, VA 22601 H: (703) 662-1721

Friedt School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF ACCOUNTING

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Cape Coral Hospital Life Center Classroom 636 Del Prado Boulevard Cape Coral, Florida	Ms. Patty Schofield 2206 SE 8 Terrace Cape Coral, FL 33990 H: (813) 772-9004
Gainesville [Under Development]	Gainesville High School 1900 NW 13 Street Gainesville, Florida	Mr. John Smith American Accounting & Tax Company 3463 NW 13 Street Gainesville, FL 32609 O: (904) 378-5233
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Barbara Clinton 540 Moccasin Court Casselberry, FL 32707 H: (407) 695-0365
South Miami	Briarcliffe College 11401 SW 40 Street Miami, Florida	Mr. James Sudbury 8085 SW 205 Terrace Miami, FL 33189 H: (305) 233-8208
Tampa [Under Development]	To Be Announced	Ms. Barbara Lorber 316 West South Avenue Tampa, FL 33603 H: (813) 238-2672
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Ms. Dianne Charloff 6776 Paulmar Drive Lantana, FL 33462 H: (407) 586-0850 O: (407) 746-2120

Friedt School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF SCIENCE IN HEALTH SERVICES ADMINISTRATION

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	SW Florida Regional Medical Center 3785 Evans Avenue Ft. Myers, Florida	Ms. Cynthia Mitar 524 Sanford Drive SW Fort Myers, FL 33919 H: (813) 482-1793
Gainesville	Gainesville High School Community Ed. Center 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29th Street Gainesville, FL 32605 H: (904) 378-2329
Gillette, Wyoming	Campbell County Memorial Hospital 501 South Burma Avenue Gillette, Wyoming	Ms. Susan Howard 2500 Maple Gillette, WY 82716 H: (307) 682-8491
Orlando	AMI Medical Center 1800 Mercy Drive Orlando, Florida	Mr. John Dowless 3000 Pigeon Hawk Court Orlando, FL 32829 H: (407) 380-6866
Tampa	Tampa General Hospital Davis Island Cafeteria Conference Room Tampa, Florida	To Be Announced

Friedt School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF SCIENCE IN HUMAN SERVICES

CLUSTER NAME	MEETING SITE	COORDINATOR
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
St. Petersburg/ Clearwater	Morton F. Plant Hospital 323 Jeffords Street Ed. Dept., Roebing 2 Clearwater, Florida	Mr. Walt James P.O. Box 8547 Madeira Beach, FL 33738 H: (813) 345-4857

PRODUCTIVITY IMPROVEMENT WORKSHOP

Following is a brief description of the workshop along with the entrance requirements. If you qualify and wish to reserve a place in this workshop, please fill out and return the preliminary application below at least six months prior to workshop date. If you are not eligible for the workshop to which you apply, you must reapply for a future workshop.

Workshop Description

Students will learn innovative techniques essential to improved productivity when applied in profit and nonprofit organizations. The workshop will emphasize a set of practical operating guides that can lead to an increase in productivity through planning, evaluating, and motivating. Specific techniques will be addressed that can be incorporated into formal efforts of productivity improvement in any organizational environment. Students will learn how to conduct productivity audits and make productivity-effectiveness analysis. Students will apply practical solutions to existing productivity problems.

Entrance Requirements

Students are expected to have appropriate graduate preparation in economics, accounting, human behavior, statistics, and human resource management. They are expected to be able to apply the principles of scientific management, human relations concepts, and systems theory.

Prerequisite: All coursework (twelve courses) must be completed.

Students must have received full admission at the time of application.

Name: _____ Social Security # _____

Address: _____

Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314

Phone: (H) _____

Number of courses completed: _____

(O) _____

Degree: _____

Dates: August 14 - 18, 1989
October 16 - 20, 1989
October 23 - 27, 1989
January 8 - 12, 1990

January 22 - 26, 1990
April 16 - 20, 1990
April 23 - 27, 1990
May 14 - 18, 1990

Note: If you have not received full admission to your program, your application will be returned to you. There will be no exceptions to this rule.

FOR MASTER'S DEGREE STUDENTS

High Performance Management

An Elective That Will Enhance Your Capacity to Create a
Peak-Performing Workforce.

GMP 5193 HIGH PERFORMANCE MANAGEMENT

Offered in Seminar Format (Monday through Thursday)
That Will Be Held On Campus August 7-10, 1989.

GMP 5193 High Performance Management (EL) 3 cr. This course will address the new literature on peak performance in managers. In addition, course participants will learn how to build a practical program for their own personal development. Content for this course will also include building a high achieving workforce and managing/motivating peak performers.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

High Performance Management
Dates: August 7-10, 1989



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$660.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block III, 1989 registration form.

FOR MASTER'S DEGREE STUDENTS

Contemporary Entrepreneurial Practices

An Elective For Students Interested in Entrepreneurship Practices
To Use In Their Own Organizations!

GMP 5197 CONTEMPORARY ENTREPRENEURIAL PRACTICES

Offered in Seminar Format (Monday through Thursday)
That Will Be Held on Campus November 6-9, 1989

GMP 5197 Contemporary Entrepreneurial Practices (EL) 3 cr. This course will emphasize the economic and behavioral aspects of entrepreneurship. This will include, but not be limited to, start-up dynamics, male and female entrepreneurial behavior, success strategies, the venture capital marketplace, and entrepreneurial education. The course will include live case studies with individuals, who have actually lived the entrepreneurial experience. This course will be presented in a four-day workshop format. Prerequisites: GMP 5012, 5020, 5030, 5040, and 5050.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Contemporary Entrepreneurial Practices
Dates: November 6-9, 1989



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block IV, 1989 registration form.

FOR MASTER'S DEGREE STUDENTS

Strategic Planning and Change

An Elective That Will Enhance Your Capacity To Be A Successful
Professional Or Executive.

GMP 5191 STRATEGIC PLANNING AND CHANGE

Offered in Seminar Format (Monday through Thursday)
That Will Be Held on Campus March 5-8, 1990.

GMP 5191 Strategic Planning and Change (EL) 3 cr. This course emphasizes the principles that managers and professionals utilize to implement the practical aspects of planning and change. The content and process of strategic planning will address mission formulation, building a business model, performance auditing, gap analysis, contingency planning, and plan integration. Also included will be change processes, overcoming resistance to change, change planning, and change management.

APPLY NOW

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Strategic Planning and Change
Dates: March 5-8, 1990



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block I, 1990 registration form.

FOR MBA STUDENTS

Accounting Prerequisites as Electives

We understand that some of the MBA students are interested in either taking accounting courses as electives or upon completing the MBA program, seeking a Master of Accounting degree and are possibly lacking one or more of the prerequisites. In either case, we are prepared to offer the following courses to the Master of Accounting students both on the main campus and in cluster locations, and we are extending this offer to the MBA students to use as an elective course:

GMP 5703 - Intermediate Accounting I
GMP 5704 - Intermediate Accounting II
GMP 5705 - Advanced Accounting

For further information, contact:

Dr. Edward Becker at (305) 476-8913 or 1-800-541-668
or
Ms. Karen Herr at (305) 476-1947 or 1-800-541-6682,

____ Yes, I would be interested in taking the following course(s) as
elective(s):

____ GMP 5703 - Intermediate Accounting I
____ GMP 5704 - Intermediate Accounting II
____ GMP 5705 - Advanced Accounting

Please send me more information

Name: _____

Address: _____

Phone: (H) _____

(O) _____

Cluster Location _____



Return to:

Dr. Edward Becker
Master of Accounting Program
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314