

1991

Friedt School of Business and Entrepreneurship Schedule of Classes Block II, 1991-I-1992

Nova University

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School and Program Update
by
Neuman F. Pollack, Dean

The President and Board of Trustees of Nova University have decided to modify the name of our school. We are, therefore, officially the School of Business and Entrepreneurship of Nova University. Our mission and goals remain unchanged. We will continue to strive to provide high quality graduate education in business, public and not-for-profit management fields and in nurturing entrepreneurial activities throughout our degree and non-degree curriculum. Plans for our building remain essentially unchanged as well, though the time table for construction has not been determined at this writing.

We entered 1991 with a great deal of momentum. Our fall 1990 enrollment was at an all time high, overall. Our winter 1991 enrollment, too, looks to be on target at this time. The impact of the recession is being felt in selective cluster sites and in selective programs, but overall I am confident that the demand for higher education will remain strong throughout 1991.

With the demise of Eastern Airlines we are bracing for significantly higher travel costs in servicing our campus and field-based programs. Eastern was a cost leader in the airline industry. Indications are that without Eastern's competitive pricing structure, airlines will raise fares significantly in the coming months. Nova University remains committed to providing the best quality instruction to you. We will not make staffing decisions based on rising airline costs. We will, however, continue to look at ways in which we can minimize costs wherever possible.

One promising area of program development under way from more than a year now is the use of more telecommunications in delivering course work. Our computer mediated video courses already operating in the Master of Accounting program were originally designed as a service to students who needed accounting foundation courses prior to entering the graduate courses. The qualitative success of these courses warranted our expansion into the graduate level or elective courses. Computer mediated video courses require only minimal "live" classroom sessions. Thus, we will begin to pilot other course offerings during the next year which will be available on an elective or optional basis.

Of course, the biggest uncertainty for the near future is the Persian Gulf War. I am hopeful that this war will be concluded in a short period of time and that loss of American and Allied personnel will be minimal. (Perhaps by the time you read these words the war will be over.)

I look forward to greeting all the graduates attending commencement exercises in June 1991. Until then, have a good term!

**School of Business and Entrepreneurship
Master's Programs**

Students are encouraged to contact an advisor if there is a need for assistance.

Programs	Director/Staff	Room	Telephone
	Neuman Pollack, Dean	1	475-7644
	Marian Kuhn, Assistant to Dean	22	475-7644
	Robert Preziosi, Associate Dean	4	476-8912
Master's	Charles Blackwell, Director	17	475-7482
	Bonnie Costa	36	475-7689
	Norma Gardner	18	475-7302
	Michelle Grooms	10	476-8915
	Sandy Kramer	36	475-7079
	Lee Krosser	6	475-7683
	Sharon Loos, Advisor	26	475-7643
	Terri Luck	18	475-7084
	Judy Pheirim	11	475-7555
	Carol Strong, Advisor	37	424-5761
	Pablo Zayas	10	475-7681
Accounting	Edward Becker, Director	13	476-8913
	Karen Herr	35	476-1947
	Shirley Radkiewicz	16	476-8973
Banking Institute	Lea Toppino, Director	30	475-7480
	Viola Troppe	19	476-8934
Gerontology	Ann Brandt, Director	34	424-5733
	Sue Marsh	35	424-5735
Health Services	Daniel Austin, Director	15	475-7475
Administration/	Sue Marsh	24	424-5735
Public Administration	Barbara Ireland	15	475-7083
Human Services	Marlene Kryvicky, Director	41	475-7317
	Sue Marsh	35	424-5735
International Trade & Development	William Musella, Director	29	370-5608
	Renate Jaeschke	19	475-7533
Real Estate	William Harrington, Director	28	370-5622
	Nancy Perkins	19	476-1950
MBA Marketing & Development	Claudia Santin	10	476-1948
	William Spade	39	475-7647
	Cynthia Macri	11	476-1949

FAX #: (305) 370-5637

School of Business and Entrepreneurship

ADVISEMENT

If you are not sure of your course registration requirements, please call or visit the master's program office for advisement. Cluster students should contact their cluster coordinators. Courses should be taken in sequence as listed in the master's catalog. Permission to go out of sequence must be obtained from the program director. Be sure you obtain course syllabi at the time of registration. ALL STUDENTS SHOULD READ THE CURRENT MASTER'S CATALOG AND BECOME FAMILIAR WITH PROGRAM POLICIES AND PROCEDURES. ALL NEW ON-CAMPUS STUDENTS MUST MAKE AN APPOINTMENT FOR ADVISEMENT BEFORE REGISTERING FOR CLASSES. Advisement appointments will be taken six weeks prior to the beginning of class. DEADLINE FOR NEW STUDENT APPLICATIONS IS TWO WEEKS PRIOR TO THE BEGINNING OF CLASS. Returning students should register for classes no less than one week before the start of Sequence I dates. Cluster students should contact their cluster coordinator concerning dates for registration - usually held the fifth weekend of each term.

REGISTRATION FEE

A registration fee of \$20 is required for each term a student transaction form is processed by the University. Include this fee with your tuition and other applicable fees.

TUITION

Graduate tuition and Accounting Program prerequisites are \$750 per course.* Tuition for program prerequisite courses is \$675. Program prerequisite workshop tuition is \$225 per course.

REGISTRATION

Register in person by submitting your completed student transaction form, tuition, and fees **IN FULL** to an advisor.

Mail your completed student transaction form, tuition, and fees **IN FULL** in the envelope provided, or an envelope addressed to School of Business, Nova University, 3301 College Avenue, Fort Lauderdale, Florida 33314, Attn: Student Advisor. On-campus students who have not received registration materials may request them by calling 475-7079. Cluster students will receive registration materials through their cluster coordinators.

Students must complete registration one week prior to Sequence I dates to avoid a late fee of \$15.00. Students registering on or after the first night of class incur a late fee of \$50.00. (See Registration Cutoffs)

*Tuition and fees do not apply to Executive MBA Programs.

School of Business and Entrepreneurship

REFUND POLICY

Refunds are made at the option of the University only for conditions beyond the student's control. Refunds must be requested in writing on the Student Transaction Form. Requests are based on the date of the written request form. When granted, the tuition credit will be as follows: after the first weekend of classes - 75%, after the second weekend - 50%, then 0%.

WITHDRAWAL POLICY

Students may withdraw at any time before the fifth weekend of classes and may request a tuition refund by submitting a formal written request through the third weekend of classes. Refunds will be made solely at the option of Nova University and are based on the legitimacy of the reason for withdrawal. (See Refund Policy)

TEXTBOOKS

On-campus: Textbooks for all courses are available for purchase at:

Nova Books Inc., 6508 S.W. 39th Street, Davie, Florida 33314,
(305) 583-5860 or 1-800-541-6682 and ask for Nova Books.

Unix Name: NOVABOOK

FAX #: (305) 583-5869

Hours: 9:30 A.M. - 6:00 P.M. Mon-Fri
10:00 A.M. - 1:00 P.M. Sat

Off-campus: Textbooks are to be purchased through the cluster coordinator.

HOURS

Financial Aid Office

8:30 A.M. - 7:00 P.M. Monday - Thursday
8:30 A.M. - 6:00 P.M. Friday
9:00 A.M. - 12:00 Noon Saturday

Student Accounts Office

8:30 A.M. - 7:00 P.M. Monday - Thursday
8:30 A.M. - 6:00 P.M. Friday
9:00 A.M. - 12:00 Noon Saturday

Registrar's Office

8:30 A.M. - 7:00 P.M. Monday - Friday
8:30 A.M. - 1:00 P.M. Saturday

School of Business and Entrepreneurship

Notes:

Courses required for one program (except the Bankers Executive MBA program) may be taken as an elective in another program.

Students desiring a specialization should take all electives in the area of concentration.

The program office reserves the right to cancel classes for which fewer than ten (10) students have enrolled, or to close classes when the maximum number of students have enrolled.

Times

Early: Friday 6:00-8:00 P.M.
Saturday 8:00 A.M-12 Noon

Late: Friday 8:15-10:15 P.M.
Saturday 1:00-5:00 P.M.

The third letter of the course section indicates the time. E or 1, 3, 5, 7 indicates early classes, and L or 2, 4, 6, 8 indicates late classes.

On-campus prerequisites meet on Monday(M), Tuesday(T), Wednesday(W), and Thursday(R) evenings for ten weeks, 6:00 P.M.-9:00 P.M. Prerequisites begin Monday, April 8, 1991.

@ Students must have satisfied program prerequisites to register for classes. Mandatory cluster prerequisite workshops are held 2 weekends each.

** Only students who have completed GMP 5012-GMP 5080 and are fully matriculated will be permitted to enroll in GMP 5090.

Mid-term exams will be held as applicable.

REGISTRATION CUTOFFS

BLOCK II (91S)

Regular Registration	March 4, 1991 - March 29, 1991
Late Registration	April 1, 1991 - April 5, 1991, \$15.00 Late Fee
	After April 5, 1991, the late fee is \$50.00

BLOCK III (912)

Regular Registration	May 28, 1991 - July 5, 1991
Late Registration	July 8, 1991 - July 12, 1991, \$15.00 Late Fee
	After July 12, 1991, the late fee is \$50.00

BLOCK IV (91F)

Regular Registration	August 26, 1991 - September 27, 1991
Late Registration	September 30, 1991 - October 4, 1991, \$15.00 Late Fee
	After October 4, 1991, the late fee is \$50.00

BLOCK I (92W)

Regular Registration	December 2, 1991 - January 3, 1992
Late Registration	January 6, 1992 - January 10, 1992, \$15.00 Late Fee
	After January 10, 1992, the late fee is \$50.00

**School of Business and Entrepreneurship
Master's Programs**

1991-1992 Class Meeting Dates

BLOCK II (91S)	SEQUENCE I	SEQUENCE II
	1991	1991
Session 1	April 5, 6	April 12, 13
Session 2	April 19, 20	April 26, 27
Mid-term Exam	May 4	May 11
Session 3	May 10, 11	May 17, 18
Session 4	May 31, June 1	June 7, 8
Session 5	June 14, 15	June 21, 22
BLOCK III (912)	SEQUENCE I	SEQUENCE II
	1991	1991
Session 1	July 12, 13	July 19, 20
Session 2	July 26, 27	August 2, 3
Mid-term Exam	August 3	August 10
Session 3	August 16, 17	August 23, 24
Session 4	August 30, 31	September 6, 7
Session 5	September 13, 14	September 20, 21
BLOCK IV (91F)	SEQUENCE I	SEQUENCE II
	1991	1991
Session 1	October 4, 5	October 11, 12
Session 2	October 18, 19	October 25, 26
Mid-Term Exam	October 26	November 2
Session 3	November 8, 9	November 15, 16
Session 4	November 22, 23	December 6, 7
Session 5	December 13, 14	December 20, 21
BLOCK I (92W)	SEQUENCE I	SEQUENCE II
	1992	1992
Session 1	January 10, 11	January 17, 18
Session 2	January 24, 25	January 31, February 1
Mid-term Exam	February 1	February 8
Session 3	February 14, 15	February 21, 22
Session 4	February 28, 29	March 6, 7
Session 5	March 13, 14	March 20, 21

School of Business and Entrepreneurship

Notes:

The following are the master's degrees offered in the School of Business and Entrepreneurship:

Master of Business Administration (MBA)
Master of Science in Gerontology (MS/GER)
Master of Public Administration (MPA)
Master of Science in Human Resource Management (MS/HRM)
Master of Accounting (M/ACC)
Master of Science in Human Services (MS/HS)
Master of International Business Administration (MIBA)
Master of Science in Health Services Administration (MS/HSA)
Bankers Executive Master of Business Administration (MBA/BK)
Executive Master of Business Administration in Real Development and Management (MBA/RE)

Key to abbreviations for master's courses:

(CR) - Required Core Courses (MBA, MPA, HRM)
(EL) - Elective
(EX) - Required, Bankers Executive MBA Program
(HR) - Required, HRM Program
(H/S) - Required, Human Services Program
(HSA) - Required, Health Services Administration Program
(IB) - Required, International MBA Program
(M/A) - Required, M/ACC Program
(MB) - Required, MBA Program
(MG) - Required, Gerontology Program
(MP) - Required, MPA Program
(PP) - Program Prerequisite
(RE) - Required, Real Estate Development and Management Program

Key to abbreviations for certificate courses:

(AC) - Accounting
(BA) - Banking & Financial Institutions
(CS) - Computer Systems Management
(GR) - Gerontology
(HR) - Human Resource Management
(HM) - Human Services Management
(HS) - Health Systems Management
(IB) - International Business
(MA) - Marketing
(PC) - Procurement and Contract Management
(PM) - Public Management
(IT) - International Trade

School of Business and Entrepreneurship
Main Campus Schedule
Sequence I, 1991-1992

4/5-6/15/91

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)	ROOM #
<hr/>				
GMPF 5002 GAE (M)	GMPF 5001 GAE (M)	GMPF 5002 GAE (M)	GMPF 5001 GAE (W)	S2
GMPF 5003 GAE (T)	GMPF 5002 GAE (T)	GMPF 5003 GAE (W)	GMPF 5002 GAE (T)	S2
GMPF 5008 GAE (W)	GMPF 5005 GAE (W)	GMPF 5008 GAE (T)	GMPF 5005 GAE (M)	S2
GMPF 5009 GAE (R)	GMPF 5009 GAE (R)	GMPF 5009 GAE (R)	GMPF 5009 GAE (R)	S2
<hr/>				
GMP 5015 GAL	GMP 5015 GAL	GMP 5015 GAL	GMP 5015 GAL	P239
GMP 5050 GAE @	GMP 5050 GAE @	GMP 5050 GAE @	GMP 5050 GAE @	P209
GMP 5060 GAE @	GMP 5060 GAE @	GMP 5060 GAE @	GMP 5060 GAE @	P237
GMP 5070 GAL @	GMP 5070 GAL @	GMP 5070 GAL @	GMP 5070 GAL @	P207
GMP 5080 GAE @	GMP 5080 GAE @	GMP 5080 GAE @	GMP 5080 GAE @	P239
GMP 5090 GAE **	GMP 5090 GAE **	GMP 5090 GAE **	GMP 5090 GAE **	P207
GMP 5320 GAL	GMP 5240 GAL	GMP 5205 GAL	GMP 5260 GAL	P240
GMP 5430 GAE	GMP 5420 GAE	GMP 5440 GAE	GMP 5445 GAE	S2
GMP 5410 GAL	GMP 5443 GAL	GMP 5951 GAL	GMP 5447 GAL	S2
GMP 5014 GAE	GMP 5633 GAE	GMP 5031 GAE	GMP 5049 GAE	S1
GMP 5116 GAL		GMP 5121 GAL	GMP 5021 GAL	S1
GMP 5082 GAE	GMP 5495 GAE		GMP 5471 GAE	P238
GMP 5450 GAL			GMP 5905 GAL	P238
GMP 5573 GAL	GMP 5571 GAL	GMP 5572 GAL	GMP 5570 GAL	S3
GMP 5585 GAE	GMP 5053 GAE	GMP 5577 GAE	GMP 5052 GAE	S3

@Students must have satisfied program prerequisites to register for classes.
**Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

MAIN CAMPUS STUDENTS MAY TAKE COURSES AT CORAL SPRINGS CLUSTER SITE.

School of Business and Entrepreneurship
Main Campus Schedule
Sequence II, 1991-1992

4/12 - 6/22/91

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)	ROOM #
GMP 5012 GBE	GMP 5012 GBE	GMP 5012 GBE	GMP 5012 GBE	P207
GMP 5020 GBL	GMP 5020 GBL	GMP 5020 GBL	GMP 5020 GBL	P209
GMP 5030 GBL	GMP 5030 GBL	GMP 5030 GBL	GMP 5030 GBL	P237
GMP 5040 GBE @	GMP 5040 GBE @	GMP 5040 GBE @	GMP 5040 GBE @	P237
F2 GMP 5440 GBE	GMP 5435 GBE	GMP 5081 GBE		S32
GMP 5447 GBL	GMP 5410 GBL	GMP 5443 GBL		S32
GMP 5049 GBE	GMP 5155 GBE		GMP 5632 GBE	P239
GMP 5310 GBL	GMP 5051 GBL	GMP 5213 GBL	GMP 5041 GBL	P239
GMP 5165 GBL *	GMP 5582 GBE	GMP 5540 GBE	GMP 5575 GBE	S1
GMP 5541 GBE	GMP 5595 GBL	GMP 5580 GBL	GMP 5621 GBL	S1
GMP 5218 GBE	GMP 5220 GBE	GMP 5400 GBE	GMP 5460 GBE	S2
GMP 5219 GBL	GMP 5491 GBL	GMP 5011 GBL	GMP 5480 GBL	S2
GMP 5703 GBL	GMP 5704 GBE	GMP 5703 GBL	GMP 5704 GBE	S3
GMP 5734 GBE	GMP 5705 GBL	GMP 5737 GBL	GMP 5705 GBL	S23
GMP 5744 GBE	GMP 5743 GBE	GMP 5746 GBE	GMP 5749 GBL	S21
	GMP 5745 GBL	GMP 5747 GBL		

Note: Prerequisite courses begin the week following Sequence I classes.

@Students must have satisfied program prerequisites to register for classes.

*Course not open to Master of Accounting students.

P - Parker Building

S - Sonken Building

MAIN CAMPUS STUDENTS MAY TAKE COURSES AT CORAL SPRINGS CLUSTER SITE.

School of Business and Entrepreneurship
Master's Programs
Cluster Schedule for 1991-1992

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
<p>AT&T ORLANDO</p> <p>Sequence I</p> <p><u>MBA(A)</u> GMP 5090 OR7 ** GMP 5670 OR8</p> <p><u>MBA(B)</u> GMP 5050 OR7 GMPF 5001 OR8 + GMPF 5005 OR8 +</p> <p><u>MBA*</u> GMP 5012 OR7 GMPF 5002 OR8 + GMPF 5003 OR8 +</p>			
<p>BOCA RATON/DELRAY</p> <p>Sequence II</p> <p><u>MBA</u> GMP 5090 BRE ** GMP 5670 BRL</p> <p>GMP 5050 BRE GMPF 5001 BRL + GMPF 5005 BRL +</p> <p><u>MBA*</u> GMP 5012 BRE GMPF 5002 BRL + GMPF 5003 BRL +</p>			
<p>GMP 5060 OR7 GMP 5070 OR8</p> <p>GMP 5015 OR7 GMP Elec OR8 GMPF 5008 OR8 ++</p> <p>GMP 5080 OR7 GMP 5030 OR8</p> <p>GMP 5040 OR7 GMP 5020 OR8</p> <p>GMP 5050 OR7 GMPF 5001 OR8 + GMPF 5005 OR8 +</p> <p>GMP 5060 BRE GMP 5070 BRL</p> <p>GMP 5015 BRE GMP Elec BRL GMPF 5008 BRL ++</p> <p>GMP 5080 BRE GMP 5030 BRL</p> <p>GMP 5040 BRE GMP 5020 BRL</p> <p>GMP 5050 BRE GMPF 5001 BRL + GMPF 5005 BRL +</p>			

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK II
(91S)

BLOCK III
(912)

BLOCK IV
(91F)

BLOCK I
(92W)

BRADENTON/SARASOTA

Sequence II

MBA*

GMP 5012 BDE GMP 5040 BDE GMP 5050 BDE GMP 5060 BDE
GMPF 5002 BDL + GMP 5020 BDL GMPF 5001 BDL + GMP 5070 BDL
GMPF 5003 BDL + GMPF 5005 BDL +

CEDAR RAPIDS, IOWA

Sequence II

MBA

GMP 5090 CRE **
GMP 5670 CRL

GMP 5050 CRE GMP 5060 CRE GMP 5015 CRE GMP 5080 CRE
GMPF 5001 CRL + GMP 5070 CRL GMP Elec CRL GMP 5030 CRL
GMPF 5005 CRL + GMPF 5008 CRL ++

MBA*

GMP 5012 CRE To Be Announced
GMPF 5002 CRL
GMPF 5003 CRL

COCOA/BREVARD

Sequence I

MBA

GMP 5090 COE **
GMP 5620 COL

GMP 5050 COE GMP 5060 COE GMP 5015 COE GMP 5080 COE
GMPF 5001 COL + GMP 5070 COL GMP Elec COL GMP 5030 COL
GMPF 5005 COL + GMPF 5008 COL ++

MBA*

GMP 5012 COE GMP 5040 COE GMP 5050 COE
GMPF 5002 COL + GMP 5020 COL GMPF 5001 COL +
GMPF 5003 COL + GMPF 5005 COL +

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
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CORAL SPRINGS

Sequence II

MBA

GMP 5020 CSL	GMP 5012 CSL	GMP 5020 CSL	GMP 5012 CSL
GMP 5040 CSE	GMP 5030 CSE	GMP 5040 CSE	GMP 5030 CSE
GMP 5060 CSE	GMP 5050 CSE	GMP 5060 CSE	GMP 5050 CSE
GMP 5070 CSL	GMP 5015 CSL	GMP 5070 CSL	GMP 5015 CSL
GMP 5090 CSE **	GMP 5080 CSE	GMP 5090 CSE **	GMP 5080 CSE
GMP 5192 CSL	GMP Elec CSL	GMP Elec CSL	GMP Elec CSL

CRYSTAL RIVER

Sequence I

MBA

GMP 5060 CYE	GMP 5015 CYE	GMP 5080 CYE	GMP 5090 CYE **
GMP 5070 CYL	GMP Elec CYL	GMP 5030 CYL	GMP Elec CYL
	GMPF 5008 CYL ++		

FT. MYERS

Sequence II

MBA

GMP 5015 FME	GMP 5050 FME	GMP 5060 FME	GMP 5080 FME
GMPF 5001 FML +	GMPF 5005 FML +	GMP 5070 FML	GMP Elec FML
GMPF 5003 FML +	GMPF 5008 FML +		

M/S Health Services Administration*

GMP 5445 FM3	GMP 5951 FM3	GMP 5443 FM3	GMP XXXX FM3
GMP 5410 FM4	GMP 5020 FM4 ***	GMP 5440 FM4	GMP XXXX FM4

FT. PIERCE/VERO BEACH

Sequence I

M/S Human Services*

GMP 5011 FPE	GMP 5480 FPE	GMP 5400 FPE	GMP 5460 FPE
GMP 5220 FPL	GMP 5020 FPL	GMP 5218 FPL	GMP 5219 FPL

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
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GAINESVILLE

Sequence I

MBA

GMP 5090 GNE **
GMP 5620 GNL

GMP 5050 GNE
GMPF 5001 GNL +
GMPF 5005 GNL +

GMP 5060 GNE
GMP 5070 GNL

GMP 5015 GNE
GMP Elec GNL
GMPF 5008 GNL ++

GMP 5080 GNE
GMP 5030 GNL

MBA*

GMP 5012 GNE
GMPF 5002 GNL
GMPF 5003 GNL

To Be Announced

MS/Health Services Administration

GMP 5020 GN3 ***
GMP 5430 GN4

MS/Health Services Administration*

GMP 5445 GN3
GMP 5951 GN4

GMP XXXX GN3
GMP XXXX GN4

GMP XXXX GN3
GMP XXXX GN4

JACKSONVILLE (American Trans-Tech)

Sequence II

MBA

GMP 5090 JXE **
GMP 5670 JXL

GMP 5050 JXE
GMPF 5001 JXL +
GMPF 5005 JXL +

GMP 5060 JXE
GMP 5070 JXL

GMP 5015 JXE
GMP Elec JXL
GMPF 5008 JXL ++

GMP 5080 JXE
GMP 5030 JXL

JACKSONVILLE (Southern Bell Towers)

Sequence I

MBA

GMP 5090 JX7
GMP 5320 JX8

GMP 5205 JX7

GMP 5050 JX7
GMP 5001 JX8 +
GMP 5005 JX8 +

GMP 5060 JX7
GMP 5070 JX8

GMP 5015 JX7
GMP Elec JX8
GMPF 5008 JX8 ++

GMP 5080 JX7
GMP 5030 JX8

MBA*

GMP 5012 JX7
GMPF 5002 JX8
GMPF 5003 JX8

To Be Announced

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
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MONTGOMERY, ALABAMA

Sequence II

MBA*

GMP 5012 MOE	GMP 5040 MOE	GMP 5050 MOE	GMP 5060 MOE
GMP 5020 MOL	GMP 5030 MOL	GMP 5015 MOL	GMP 5070 MOL

OCALA

Sequence II

MBA

GMP 5090 OCE **
GMP 5620 OCL

ORLANDO

Sequence II

MBA

GMP 5090 ORE **
GMP 5620 ORL

GMP 5050 ORE	GMP 5060 ORE	GMP 5015 ORE	GMP 5080 ORE
GMPF 5001 ORL +	GMP 5070 ORL	GMP Elec ORL	GMP 5030 ORL
GMPF 5005 ORL +		GMPF 5008 ORL ++	

MBA*

GMP 5012 ORE	To Be Announced
GMPF 5002 ORL	
GMPF 5003 ORL	

MS/Human Services

GMP 5220 ORE	GMP 5218 ORE	GMP 5417 ORE	GMP 5400 ORE
GMP 5800 ORL	GMP 5020 ORL	GMP 5418 ORL	GMP 5219 ORL

MS/Health Services Administration

GMP 5420 OR3
GMP 5443 OR4

MS/Health Services Administration*

GMP 5435 OR3	GMP XXXX OR3	GMP XXXX OR3
GMP 5471 OR4	GMP XXXX OR4	GMP XXXX OR4

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
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PHOENIX, ARIZONA

Sequence II

MBA

GMP 5080 PXE GMP 5090 PXE **
GMP 5030 PXL GMP 5670 PXL

RICHLAND, WASHINGTON

Sequence II

MBA

GMP 5050 RLE GMP 5060 RLE GMP 5015 RLE GMP 5080 RLE
GMPF 5001 RLL + GMP 5070 RLL GMP Elec RLL GMP 5030 RLL
GMPF 5005 RLL + GMPF 5008 RLL ++

SOUTH MIAMI

Sequence II

MBA

(Cluster Coordinator - Corey Gold)

GMP 5040 SME GMP 5050 SME GMP 5060 SME GMP 5015 SME
GMP 5020 SML GMPF 5001 SML + GMP 5070 SML GMP Elec SML
GMPF 5005 SML + GMPF 5008 SML ++

(Cluster Coordinator - Nancy Frazier)

GMP 5090 SME **
GMP 5620 SML

GMP 5015 SME GMP 5080 SME GMP 5090 SME **
GMP 5670 SML GMP 5030 SML GMP 5620 SML
GMPF 5008 SML ++

(June 28-29)

MBA*

GMP 5012 SME GMP 5040 SME GMP 5050 SME
GMPF 5002 SML + GMP 5020 SML GMPF 5001 SML +
GMPF 5003 SML + GMPF 5005 SML +

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
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SOUTHERN BELL/POMPANO

Sequence I

MBA

GMP 5090 P07 ** GMP 5575 P07
GMP 5621 P08

GMP 5050 P07	GMP 5060 P07	GMP 5015 P07	GMP 5080 P07
GMPF 5001 P08 +	GMP 5070 P08	GMP Elec P08	GMP 5030 P08
GMPF 5005 P08 +		GMPF 5008 P08 ++	

TALLAHASSEE

Sequence I

MBA

GMP 5015 TLE GMP 5080 TLE GMP 5090 TLE **
GMP 5620 TLL GMP 5030 TLL GMP 5670 TLL
GMPF 5008 TLL ++
(June 21-22)

GMP 5040 TLE	GMP 5050 TLE	GMP 5060 TLE	GMP 5015 TLE
GMP 5020 TLL	GMPF 5001 TLL +	GMP 5070 TLL	GMP Elec TLL
	GMPF 5005 TLL +		GMPF 5008 TLL ++

MS/Health Services Administration

GMP 5420 TL3	GMP 5471 TL3	GMP 5435 TL3	GMP 5081 TL3
GMP 5443 TL4	GMP 5447 TL4	GMP 5410 TL4	GMP 5440 TL4

TAMPA

Sequence I

MBA

GMP 5090 TME **
GMP 5670 TML

GMP 5060 TME	GMP 5015 TME	GMP 5080 TME	GMP 5090 TME **
GMP 5070 TML	GMP Elec TML	GMP 5030 TML	GMP Elec TML
	GMPF 5008 TML ++		

MBA*

GMP 5012 TME
GMPF 5002 TML
GMPF 5003 TML

To Be Announced

Sequence II

MS/Health Services Administration*

GMP 5020 TM3 ***	GMP 5445 TM3	GMP XXXX TM3	GMP XXXX TM3
GMP 5430 TM4	GMP 5491 TM4	GMP XXXX TM4	GMP XXXX TM4

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
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TAMPA/GTE

Sequence I

MBA

GMP 5050 TM7	GMP 5060 TM7	GMP 5015 TM7	GMP 5080 TM7
GMPF 5001 TM8 +	GMP 5070 TM8	GMP Elec TM8	GMP 5030 TM8
GMPF 5005 TM8 +		GMPF 5008 TM8 ++	

MBA*

GMP 5012 TM7	To Be Announced
GMPF 5002 TM8	
GMPF 5003 TM8	

WEST PALM BEACH

Sequence I

MBA

GMP 5080 WBE	GMP 5090 WBE **	GMP 5621 WBE (Open only to specialization students)
GMP 5030 WBL	GMP 5575 WBL	

GMP 5040 WBE	GMP 5050 WBE	GMP 5060 WBE	GMP 5015 WBE
GMP 5020 WBL	GMPF 5001 WBL +	GMP 5070 WBL	GMP Elec WBL
	GMPF 5005 WBL +		GMPF 5008 WBL ++

MBA*

GMP 5012 WBE	To Be Announced
GMPF 5002 WBL	
GMPF 5003 WBL	

MS/Health Services Administration

GMP 5443 WB3	GMP 5471 WB3	GMP 5440 WB3	GMP 5435 WB3
GMP 5951 WB4	GMP 5420 WB4	GMP 5447 WB4	GMP 5081 WB4

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

School of Business and Entrepreneurship
Master of Accounting Program
Schedule for 1991-1992

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)	RM #
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MAIN CAMPUS

Sequence I

GMP 5739 GAE #

Sequence II

F3 -	GMPF 4002 GBE	GMPF 4004 GBE	GMPF 4002 GBE	GMPF 4004 GBE	S3
	GMPF 4003 GBL	GMPF 4005 GBL	GMPF 4003 GBL	GMPF 4005 GBL	S3
	GMP 5711 GBE	GMP 5712 GBE	GMP 5790 GBE	GMP 5720 GBE	P238
	GMP 5762 GBL	GMP 5733 GBL	GMP 5791 GBL	GMP 5766 GBE	P238
	GMP 5751 GBL	GMP 5725 GBE	GMP 5731 GBE	GMP 5769 GBL	P240
F2	GMP 5782 GBE	GMP 5753 GBL	GMP 5761 GBL	GMP 5715 GBL	P240
	GMP 5763 GBE	GMP 5736 GBE	GMP 5756 GBE	GMP 5781 GBE	M101
	GMP 5767 GBL	GMP 5743 GBE	GMP 5764 GBL	GMP 5792 GBE	M101
	GMP 5794 GBE	GMP 5745 GBL	GMP 5768 GBL	GMP 5793 GBL	S6
	GMP 5795 GBL	GMP 5784 GBL	GMP 5737 GBL	GMP 5735 GBE	S6
	GMP 5734 GBE		GMP 5716 GBE	GMP 5749 GBL	S23
	GMP 5744 GBE		GMP 5746 GBE	GMP 5757 GBL	S21
			GMP 5747 GBL		

FORT MYERS

Sequence II

FB	GMP 5731 FM1	GMP 5711 FM1	GMP 5712 FM1	GMP 57XX FM1
	GMP 5761 FM2	GMP 5762 FM2	GMP 5733 FM2	GMP 57XX FM2

GAINESVILLE

Sequence II

FB	GMP 5725 GN1	GMP 5711 GN1	GMP 5712 GN1	GMP 5733 GN1
	GMP 5753 GN2	GMP 5731 GN2	GMP 5761 GN2	GMP 5762 GN2

ORLANDO

Sequence II

FB	GMP 5712 OR1	GMP 57XX OR1	GMP 57XX OR1	GMP 57XX OR1
	GMP 5733 OR2	GMP 57XX OR2	GMP 57XX OR2	GMP 57XX OR2

#Course starts in September, 1991.

P - Parker Building
S - Sonken Building
M - Mailman-Hollywood Building

School of Business and Entrepreneurship
Master of Accounting Program
Schedule for 1991-1992

BLOCK II (91S)	BLOCK III (912)	BLOCK IV (91F)	BLOCK I (92W)
PORT ST. LUCIE			
Sequence II			
GMP 5716 FP1	GMP 5737 FP1	GMP 5731 FP1	GMP 5711 FP1
GMP 5782 FP2	GMP 5753 FP2	GMP 5761 FP2	GMP 5762 FP2
SOUTH MIAMI			
Sequence II			
GMP 5766 GA7	GMP 5711 SM1	GMP 5712 SM1	GMP 5733 SM1
GMP 5769 GA8	GMP 5731 SM2	GMP 5761 SM2	GMP 5762 SM2
TAMPA			
Sequence II			
GMP 5711 TM1	GMP 5712 TM1	GMP 57XX TM1	GMP 57XX TM1
GMP 5762 TM2	GMP 5733 TM2	GMP 57XX TM2	GMP 57XX TM2
WEST PALM BEACH			
Sequence II			
GMP 5737 WB1	GMP 5767 WB1	GMP 5731 WB1	GMP 5711 WB1
GMP 5782 WB2	GMP 5751 WB2	GMP 5761 WB2	GMP 5762 WB2
VIDEO/COMPUTER STUDY			
Sequence II			
GMPF 4004 GA7 *	GMPF 4002 GA7	GMPF 4004 GA7	GMPF 4002 GA7
GMPF 4005 GA8 *	GMPF 4003 GA8 *	GMPF 4005 GA8	GMPF 4003 GA8
GMP 5766 GA7		GMP 5763 GA7	GMP 5739 GA7 +
GMP 5769 GA8		GMP 5767 GA8	GMP 5764 GA8
			GMP 5790 GA7
			GMP 5791 GA8

*MBA students may take these courses as electives.
+Course starts in March, 1991.

**School of Business and Entrepreneurship
Bankers Executive MBA Program
1991-1992 Class Meeting Dates**

BLOCK II (91S)

Session 1	April 6, 1991
Session 2	April 13, 1991
Session 3	April 27, 1991
Session 4	May 4, 1991
Session 5	May 18, 1991
Session 6	May 25, 1991
Session 7	June 8, 1991
Session 8	June 22, 1991

BLOCK III (912)

Session 1	July 6, 1991
Session 2	July 13, 1991
Session 3	July 27, 1991
Session 4	August 3, 1991
Session 5	August 17, 1991
Session 6	August 24, 1991
Session 7	September 7, 1991
Session 8	September 21, 1991

BLOCK IV (91F)

Session 1	October 5, 1991
Session 2	October 12, 1991
Session 3	October 19, 1991
Session 4	October 26, 1991
Session 5	November 2, 1991
Session 6	November 23, 1991
Session 7	December 7, 1991
Session 8	December 14, 1991

BLOCK I (92W)

Session 1	January 11, 1992
Session 2	January 25, 1992
Session 3	February 1, 1992
Session 4	February 8, 1992
Session 5	February 22, 1992
Session 6	February 29, 1992
Session 7	March 7, 1992
Session 8	March 14, 1992

BANKING SEMINARS

GMP 5861 - Bank Management Computer Simulation (June 5, 1991)

GMP 5862 - Current Issue Symposium (Date TBA)

GMP 5870 - Real Estate Construction Lending (Date TBA)

**School of Business and Entrepreneurship
Bankers Executive MBA Program
Schedule of Classes for 1991-1992**

Course #	Course Name	Room #
<hr/>		
BLOCK II (91S)		
F4 GMP 5080 EXE	Financial Management	S4
GMP 5830 EXL	Retail Banking	S4
GMP 5020 EXE	Organizational Behavior & Development	S5
GMP 5062 EXL	Bank Accounting	S5
GMP 5042 EXL	Bank Operations Management	S24
<hr/>		
BLOCK III (912)		
GMP 5863 EXE	Lending Management	S4
GMP 5023 EXL	The Credit Function	S4
GMP 5050 EXE	Managerial Economics	S5
GMP 5030 EXL	Human Resource Management	S5
<hr/>		
BLOCK IV (91F)		
GMP 5851 EXE	Commercial Lending	S4
GMP 5835 EXL	Strategic Marketing	S4
GMP 5830 EXE	Retail Banking	
GMP 5080 EXL	Financial Management	
GMP 5020 EXE	Organizational Behavior & Development	S5
GMP 5062 EXL	Managerial Accounting	S5
<hr/>		
BLOCK I (92W)		
GMP 5863 EXE	Lending Management	S4
GMP 5023 EXL	Credit Function	S4
GMP 5090 EXE	Business Policy	S5
GMP 5030 EXL	Human Resource Management	S5
GMP 5050 EXE	Managerial Economics	

The third letter (E or L) of the course section indicates the time on Saturday the class will meet. Early classes meet from 8:00 A.M. to 12:00 P.M. Late classes meet from 1:00 to 5:00 P.M.

S - Sonken Building

M - Mailman-Hollywood Building

School of Business and Entrepreneurship
International Trade and Development
Schedule of Dates and Classes for 1991

EXPORT AND IMPORT DOCUMENTATION AND PROCEDURES

Mondays, 6:30 P.M. - 9:30 P.M.

Location - Sonken Building, Room 16

April 1, 1991
April 8, 1991
April 15, 1991
April 22, 1991
April 29, 1991
May 6, 1991
May 13, 1991
May 20, 1991

Mondays, 6:30 P.M. - 9:30 P.M.

Location - Sonken Building, Room 21

July 8, 1991
July 15, 1991
July 22, 1991
July 29, 1991
August 5, 1991
August 12, 1991
August 19, 1991
August 26, 1991

GMP 5585 - EUROPE IN 1992

Wednesdays, 6:30 P.M. - 9:30 P.M.

Sonken Building - Room 404

March 27, 1991
April 3, 1991
April 10, 1991
April 17, 1991
April 24, 1991
May 1, 1991
May 8, 1991
May 15, 1991

Saturdays, 9:00 A.M. - 12:00 Noon

Sonken Building - Room 13

July 6, 1991
July 13, 1991
July 20, 1991
July 27, 1991
August 3, 1991
August 10, 1991
August 17, 1991
August 24, 1991

School of Business and Entrepreneurship
International Trade and Development
Schedule of Dates and Classes for 1991

INTERNATIONAL MARKETING

Tuesdays, 6:30 P.M. - 9:30 P.M.

Location - Sonken Building, Room 13

April 9, 1991
April 16, 1991
April 23, 1991
April 30, 1991
May 7, 1991
May 14, 1991
May 21, 1991
May 28, 1991

IMPORT/EXPORT MANAGEMENT

Thursdays, 6:30 P.M. - 9:30 P.M.

Location - Sonken Building, Room 4

April 18, 1991
April 25, 1991
May 2, 1991
May 9, 1991
May 16, 1991
May 23, 1991
May 30, 1991
June 6, 1991

TRADE WITH U.S.S.R.

Wednesdays, 6:30 P.M. - 9:30 P.M.

Location - Holiday Inn
1101 NW 57 Ave
Miami, Florida

April 24, 1991
May 1, 1991
May 8, 1991
May 15, 1991
May 22, 1991
May 29, 1991
June 5, 1991
June 12, 1991

MINI COURSES (6:30 - 9:30 P.M.)

Location - Port Everglades, Commission Chamber

Country Focus on: Caribbean (April 16-17, 1991)
Export Administration Regulations (May 13-14, 1991)
Letters of Credit (June 12-13, 1991)
International Negotiating (July 10, 1991)
U.S./Mexico Free Trade Agreement (September 24, 1991)
Export Products & Services (October 21, 1991)
International Marketing (November 13-14, 1991)

**School of Business and Entrepreneurship
Real Estate Development and Management
Executive MBA Program
1991-1992 Class Meeting Dates**

BLOCK II (91S)

Session 1	April 6, 1991
Session 2	April 20, 1991
Session 3	April 27, 1991
Session 4	May 11, 1991
Session 5	May 18, 1991
Session 6	June 1, 1991
Session 7	June 15, 1991
Session 8	June 22, 1991

BLOCK III (912)

Session 1	July 13, 1991
Session 2	July 27, 1991
Session 3	August 3, 1991
Session 4	August 17, 1991
Session 5	August 24, 1991
Session 6	August 31, 1991
Session 7	September 14, 1991
Session 8	September 21, 1991

BLOCK IV (91F)

Session 1	October 5, 1991
Session 2	October 19, 1991
Session 3	October 26, 1991
Session 4	November 9, 1991
Session 5	November 16, 1991
Session 6	November 30, 1991
Session 7	December 7, 1991
Session 8	December 14, 1991

BLOCK I (92W)

Session 1	January 11, 1992
Session 2	January 25, 1992
Session 3	February 1, 1992
Session 4	February 8, 1992
Session 5	February 22, 1992
Session 6	February 29, 1992
Session 7	March 7, 1992
Session 8	March 14, 1992

REAL ESTATE WORKSHOPS AND SEMINARS

GMP 5870 - Real Estate Construction Lending (October 28-November 1, 1991)

GMP 5882 - Current Issues Forum (May 11, 18, 1991;

July 27, August 3, 1991)

GMP 5896 - Ethics & the Developer (April 20, 27, June 1, 1991;

August 3, 17, 31, 1991)

School of Business and Entrepreneurship
Real Estate Development and Management
Schedule for 1991-1992

Course #	Course Name	Room #
<hr/>		
BLOCK II (91S)		
<u>Group 2</u>		
GMP 5886 RME	The Regulation of Real Estate Development and Management	S24
<u>Group 2A</u>		
GMP 5030 RME	Human Resource Management	S22
GMP 5874 RML	Real Estate Economics	S22
<u>Group 3</u>		
GMP 5880 RME	Real Estate Finance: Instruments, Institutions, and Investment Analysis	S16
GMP 5884 RML	Urban Infrastructure and Environmental Services	S16
<u>Group 4</u>		
GMP 5872 RME	Market Analysis & Site Selection	S33
GMP 5020 RML	Organizational Behavior and Development	S33
<u>Group 5</u>		
GMP 5874 RME	Real Estate Economics	S36
GMP 5030 RML	Human Resource Management	S36
<hr/>		
BLOCK III (912)		
<u>Group 2A</u>		
GMP 5886 RME	The Regulation of Real Estate Development and Management	S22
<u>Group 3</u>		
GMP 5876 RME	Real Estate Accounting	S16
GMP 5878 RML	Marketing Management for Real Estate	S16
<u>Group 4</u>		
GMP 5880 RME	Real Estate Finance - Instruments, Institutions, and Investment Analysis	S33
GMP 5884 RML	Urban Infrastructure and Environmental Services	S33
<u>Group 5</u>		
GMP 5872 RME	Market Analysis & Site Selection	S24
GMP 5020 RML	Organizational Behavior and Development	S24
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The third letter (E or L) of the course section indicates the time the class will meet. Early classes meet from 8:00 A.M. to 12:00 P.M. Late Classes meet from 1:00 to 5:00 P.M.

S - Sonken Building
M - Mailmain-Hollywood Building

School of Business and Entrepreneurship
Real Estate Development and Management
Schedule for 1991-1992

Course #	Course Name	Room #
<hr/>		
BLOCK IV (91F)		
<u>Group 3</u>		
GMP 5888 RME	Real Properties Management	S16
GMP 5894 RML	Legal Issues in Real Estate	S16
<u>Group 4</u>		
GMP 5876 RME	Real Estate Accounting	S33
GMP 5878 RML	Marketing Management for Real Estate Development and Management	S33
<u>Group 5</u>		
GMP 5880 RME	Real Estate Finance - Instruments, Institutions, and Investment Analysis	S24
GMP 5884 RML	Urban Infrastructure and Environmental Services	S24
<hr/>		
BLOCK I (92W)		
<u>Group 3</u>		
GMP 5886 RME	The Regulation of Real Estate Development and Management	S16
<u>Group 4</u>		
GMP 5888 RME	Real Properties Management	S33
GMP 5894 RML	Legal Issues in Real Estate	S33
<u>Group 5</u>		
GMP 5876 RME	Real Estate Accounting	S24
GMP 5878 RML	Marketing Management for Real Estate	S24
<hr/>		

The third letter (E or L) of the course section indicates the time the class will meet. Early classes meet from 8:00 A.M. to 12:00 P.M. Late Classes meet from 1:00 to 5:00 P.M.

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**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMPF 4001 - Computer Literacy (PP)
- GMPF 4002 - Cost Accounting (PP)
- GMPF 4003 - Intermediate Accounting I (PP)
- GMPF 4004 - Intermediate Accounting II (PP)
- GMPF 4005 - Advanced Accounting (PP)
- GMPF 5000 - American Government (PP)
- GMPF 5001 - Introductory Accounting (PP)
- GMPF 5002 - Introductory Quantitative Analysis (PP)
- GMPF 5003 - Introductory Economics (PP)
- GMPF 5004 - Introductory Psychology (PP)
- GMPF 5005 - Introductory Marketing (PP)
- GMPF 5008 - Principles of Finance (PP)
- GMPF 5009 - Business Communications Strategies and Skills (PP)
- GMP 5010 - The Political and Legal Environment of Organizations (EL)
- GMP 5011 - Community Needs & Social Support Systems (H/S) (HM)
- GMP 5012 - Management: Theory and Application (CR)
- GMP 5013 - Bio-Physiological Aspects of Aging (MG) (GR)
- GMP 5014 - Health, Nutrition, and Exercise in Aging (MG)
- GMP 5015 - Management Ethics (MB) (HR)
- GMP 5020 - Organization Behavior and Development (CR) (H/S) (HSA) (EX) (RE)
- GMP 5021 - Sociological Aspects of Aging (MG) (GR)
- GMP 5023 - The Credit Function (EX) (RE)
- GMP 5030 - Human Resource Management (CR) (EX)
- GMP 5031 - Psychological Aspects of Aging (MG) (GR)
- GMP 5040 - Quantitative Methods in Management (CR) (IB)
- GMP 5041 - Social Policy and the Economics of Aging (MG)
- GMP 5042 - Bank Operations Management (EX)
- GMP 5049 - Basic Analytical Methods (MG)
- GMP 5050 - Managerial Economics for Decision Making (CR) (EX)
- GMP 5051 - Gerontological Research and Planning (EL)
- GMP 5052 - Macroeconomics (IB)
- GMP 5053 - Comparative Economics (IB)
- GMP 5054 - Economic Development (EL)
- GMP 5055 - Industrial Planning (IB)
- GMP 5056 - Energy Economics (EL)
- GMP 5060 - Managerial Accounting (MB)
- GMP 5062 - Managerial Accounting for Bankers (EX)
- GMP 5070 - Marketing Management (MB) (EX)
- GMP 5080 - Financial Management (MB) (EX)
- GMP 5081 - Health Care Finance (HSA)
- GMP 5082 - Public Administration Finance (MP)
- GMP 5090 - Business Policy (MB)
- GMP 5100 - Master's Project (4 credits)
- GMP 5102 - Productivity Improvement Workshop (Capstone Project-4 credits)
- GMP 5103 - The Productivity Management Process (EL)
- GMP 5105 - Productivity Improvement Techniques (EL)
- GMP 5106 - Quality of Work Life (EL)
- GMP 5107 - Assessment, Evaluation, and Measurement in Productivity (EL)
- GMP 5109 - Internship (Field Placement) (H/S) (HSA) (4 credits)
- GMP 5116 - Community Services and Mental Health Systems (EL)
- GMP 5121 - Working with the Elderly (EL)

**School of Business and Entrepreneurship
Master's Program Course Listing**

GMP 5155 - Death, Dying, and Bereavement (EL)
GMP 5165*- International Accounting (EL)
GMP 5178 - Financial Accounting Concepts (AC)
GMP 5180 - Managerial Psychology (EL)
GMP 5185 - Current Issues in Human Services (EL)
GMP 5191 - Strategic Planning and Change (EL)
GMP 5192 - Leadership and Decision-Making (EL)
GMP 5193 - High Performance Management (EL)
GMP 5197 - Contemporary Entrepreneurial Practices (EL)
GMP 5200 - Seminar in Organization Theory and Human Resources (EL)
GMP 5203 - Administration and Management of Gerontology (EL)
GMP 5205 - Managerial Environment (HR)
GMP 5213 - Policy and Program Development in Aging (EL)
GMP 5218 - Theory and Practice in Working with Individuals (H/S) (HM)
GMP 5219 - Theory and Practice in Working with Groups (H/S) (HM)
GMP 5220 - Interpersonal & Intergroup Dynamics (H/S) (HM)
GMP 5230 - Energy Technology and Planning (EL)
GMP 5240 - Advanced Organization Development (HR)
GMP 5250 - Energy Policy Formulation (EL)
GMP 5260 - Labor Relations: Principles, Problems, and Cases (HR)
GMP 5270 - Collective Bargaining in the Public Sector (EL)
GMP 5280 - Contingency Management: Concepts and Cases (EL)
GMP 5290 - State and Local Government Administration (EL)
GMP 5300 - Career Development (EL)
GMP 5310 - Principles of Geriatric Care Management (EL)
GMP 5320 - Management Communications (HR)
GMP 5325 - Business Liability and Insurance (EL)
GMP 5330 - Public Productivity Improvement: Techniques and Evaluation (EL)
GMP 5340 - The Managerial Woman (EL)
GMP 5350 - Managing Employee Indirect Compensation (EL)
GMP 5360 - Human Resource Development (EL)
GMP 5370 - Special Topics/Strategic Human Resources Planning (EL)
GMP 5380 - Special Topics in Human Resource Management (EL)
GMP 5381 - Managing Stress (EL)
GMP 5387 - Management Education and Training (EL)
GMP 5400 - Grants and Contracts (H/S) (HM)
GMP 5410 - Health Systems: Structure and Organization (HSA) (HS)
GMP 5411 - Vocational Rehabilitation (EL)
GMP 5412 - Community Mental Health (EL)
GMP 5413 - Crisis Intervention (EL)
GMP 5414 - Human Services: The Child and Adolescent (EL)
GMP 5415 - Human Services in a Multi-Cultural Setting (EL)
GMP 5416 - Human Services and the Problems of Aging (EL)
GMP 5417 - Human Services: Human Sexuality (EL)
GMP 5418 - Human Services: Abnormal Psychology (EL)
GMP 5420 - Current Issues in Health Management (HSA) (HS)
GMP 5430 - Health Administration and Management (HSA) (HS)
GMP 5435 - Health Care and the Law (HSA) (HS)
GMP 5440 - Health Policy and Planning (HSA) (HS)
GMP 5443 - Economics of Health Services (HSA) (HS)

*Course not open to Master of Accounting Students.

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5445 - Health Research and Evaluation (HSA) (HS)
- GMP 5447 - Marketing for Health Care Organizations (HSA)
- GMP 5450 - Public Administration Theory and Practice (MP) (PM)
- GMP 5460 - Administrative Law (MP) (H/S) (PM)
- GMP 5461 - Contract Management and Administration (PC) (HSA)
- GMP 5462 - Contract and Procurement Law (EL) (PC)
- GMP 5463 - Contract Pricing and Negotiations (EL) (PC)
- GMP 5464 - Principles of Purchasing and Material Management (EL) (PC)
- GMP 5470 - Planning, Budgeting, and Control (MP) (PM) (HSA)
- GMP 5471 - Planning, Budgeting, and Control in Healthcare (HSA)
- GMP 5480 - Public Policy Analysis and Procedure (H/S) (MP) (PM) = 5800
- GMP 5490 - Management Practices in the Public Service Sector (EL)
- GMP 5491 - Management Practices in the Non-profit Sector (H/S)
- GMP 5492 - Government Regulations and the Utility Industry (EL)
- GMP 5495 - Leadership in Public Administration (MP)
- GMP 5510 - Special Projects in Gerontology (MG)
- GMP 5530 - Money Market and Monetary Institutions (EL)
- GMP 5540 - Comparative International Management (IB)
- GMP 5541 - Comparative Financial Systems (IB)
- GMP 5550 - Sales Management (EL) (MA)
- GMP 5560 - Advanced Financial Policy (EL)
- GMP 5570 - Marketing Research (EL) (MA)
- GMP 5571 - Marketing Communication and Promotion (EL) (MA)
- GMP 5572 - Marketing New Products (EL) (MA)
- GMP 5573 - Retail Marketing Management (EL) (MA)
- GMP 5574 - Customer Service Management (EL)
- GMP 5575 - International Marketing (IB) (MA)
- GMP 5580 - International Business (IB)
- GMP 5581 - International Banking (IB)
- GMP 5582 - International Fiscal and Monetary Policy (EL)
- GMP 5585 - Europe in 1992 (IB)
- GMP 5590 - Integrated Management Systems (EL)
- GMP 5595 - Current Issues in International Business (Capstone Project-4 cr)
- GMP 5600 - Operations Research and Systems Analysis (EL)
- GMP 5601 - Field Placement I (MG) (GR)
- GMP 5602 - Field Placement II (MG)
- GMP 5610 - Legal Environment of Business (EL)
- GMP 5611 - International Legal Framework (IB)
- GMP 5620 - Investment Principles and Policies (EL)
- GMP 5621 - International Investment (IB)
- GMP 5622 - Directed Readings I in Gerontology (EL)
- GMP 5623 - Directed Readings II in Gerontology (EL)
- GMP 5630 - Regional Economic Forecasting (EL)
- GMP 5631 - Aging and the Family (EL)
- GMP 5632 - Women and Aging (EL)
- GMP 5633 - Cross Cultural Issues in Aging (EL)
- GMP 5634 - Recreation, Leisure, and Aging (EL)
- GMP 5635 - Cross-Cultural Issues in Aging (EL)
- GMP 5636 - Cross-Cultural Issues in Aging: Individual Study (EL)
- GMP 5637 - Special Topics I in Gerontology (EL)
- GMP 5638 - Special Topics II in Gerontology (EL)

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5640 - Government Regulation and the Air Transport Industry (EL)
- GMP 5650 - Urban Land Economics and the Housing Industry (EL)
- GMP 5670 - Entrepreneurship and Venture Initiation (EL)
- GMP 5703*- Intermediate Accounting I (EL)
- GMP 5704*- Intermediate Accounting II (EL)
- GMP 5705*- Advanced Accounting (EL)
- GMP 5711 - Accounting Theory I (M/A)
- GMP 5712 - Accounting Theory II (M/A)
- GMP 5715 - Auditing (EL) (AC)
- GMP 5716 - Governmental Auditing (EL) (AC)
- GMP 5720 - Current Topics in Accounting, Research and Accounting Studies (EL) (AC)
- GMP 5725 - Financial Statement Analysis (EL) (AC)
- GMP 5729 - Seminar in Public Accounting (EL) (AC)
- GMP 5731 - Accounting Information and Control Systems (M/A)
- GMP 5733 - Advanced Managerial Accounting (M/A)
- GMP 5734 - Behavioral Accounting (EL)
- GMP 5735 - Controllershship (EL) (AC)
- GMP 5736 - Internal Auditing/SEC Accounting (EL) (AC)
- GMP 5737 - Budgeting and Profit Control (EL)
- GMP 5739 - Seminar in Managerial Accounting (EL) (AC)
- GMP 5743 - Designing Information Systems (EL)
- GMP 5744 - Microcomputer Programs - Advanced Level (EL)
- GMP 5745 - Database Management (EL)
- GMP 5746 - Evaluation of Accounting Software (EL)
- GMP 5747 - Networking and Telecommunications (EL)
- GMP 5749 - Artificial Intelligence (EL)
- GMP 5751 - EDP Auditing (EL) (AC)
- GMP 5753 - Fund Accounting (EL) (AC)
- GMP 5755 - Small Business Management (EL)
- GMP 5756 - International Accounting I (EL) (AC)
- GMP 5757 - International Accounting II (EL) (AC)
- GMP 5759 - History of Accounting (EL) (AC)
- GMP 5761 - Taxation of Individuals (M/A)
- GMP 5762 - Taxation of Corporations and Partnerships (M/A)
- GMP 5763 - Taxation of Estates, Trusts and Gifts (EL) (AC)
- GMP 5764 - Taxation of Pensions and Profit Sharing Plans/Tax
Exempt Organizations (EL) (AC)
- GMP 5766 - International Taxation/Tax Policy and Contemporary Issues (EL) (AC)
- GMP 5767 - State of Florida Taxes/IRS Practices and Procedures (EL) (AC)
- GMP 5768 - Taxation: Advanced Topics (EL) (AC)
- GMP 5769 - Tax Planning and Research (EL) (AC)
- GMP 5781 - Business Law I (EL) (AC)
- GMP 5782 - Business Law II (EL) (AC)
- GMP 5790 - Introduction to Financial Planning (EL) (AC)
- GMP 5791 - Risk Management (EL) (AC)
- GMP 5792 - Investments (EL) (AC)
- GMP 5793 - Tax Planning and Management (EL) (AC)
- GMP 5794 - Retirement Planning and Employee Benefits (EL) (AC)
- GMP 5795 - Estate Planning (EL) (AC)
- GMP 5800 - Policy Analysis and Program Evaluation (H/S) [Now called 5480]

*Course not open to Master of Accounting Students.

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5830 - Retail Banking (EX)
- GMP 5851 - Commercial Lending (EX)
- GMP 5852 - Consumer Banking Management (EX)
- GMP 5860 - Asset/Liability Management (EX)
- GMP 5861 - Bank Management Computer Simulation (EX)
- GMP 5862 - Current Issue Symposium (EX)
- GMP 5863 - Lending Management (EX)
- GMP 5870 - Commercial Real Estate Lending (EX) (RE)
- GMP 5872 - Market Analysis and Site Selection (RE)
- GMP 5874 - Real Estate Economics (RE)
- GMP 5876 - Managerial Accounting and Reporting in Real Estate (RE)
- GMP 5878 - Marketing Management for Real Estate (RE)
- GMP 5880 - Real Estate Finance: Instruments, Institutions, and Investment Analysis (RE)
- GMP 5882 - Construction Technology & the Building Development Process (RE)
- GMP 5884 - Urban Infrastructure and Environmental Services (RE)
- GMP 5886 - The Regulation of Real Estate Development and Management (RE)
- GMP 5888 - Real Properties Management (RE)
- GMP 5890 - Real Properties Management Computer Simulation (RE)
- GMP 5892 - Current Issues Symposium (RE)
- GMP 5894 - Legal Issues in Real Estate Development & Management (RE)
- GMP 5905 - Microcomputer Applications in Business (M/A)
- GMP 5906 - Computer Assisted Accounting Procedures (M/A)
- GMP 5911 - Business Information Systems (EL) (CS)
- GMP 5921 - Information Systems Analysis & Design (EL) (CS)
- GMP 5931 - Current Information Systems Technology (EL) (CS)
- GMP 5941 - Contemporary Information Management Problems (EL) (CS)
- GMP 5951 - Computer Application in Health Care Administration (HSA)

**School of Business and Entrepreneurship
Master of Business Administration
Cluster Based Program Locations**

CLUSTER NAME	MEETING SITE	COORDINATOR
AT&T Orlando	(A) AT&T Altamonte Lakeside Park 2nd Floor Classrooms 307 N. North Lake Blvd. Altamonte Springs, Florida	Ms. Kay Gampp 1117 Brownshire Court Longwood, FL 32779 H: (407) 788-6434
	(B) AT&T Microchip Building 9333 S. John Young Pkwy Orlando, Florida	Mr. David King AT&T, Room 3C011 850 Trafalgar Court Maitland, FL 32751 O: (407) 660-4108
Boca Raton/Delray	Boca Community Hospital Education Center 800 Meadows Road Boca Raton, Florida	Ms. Sue Crance 9270 Southampton Place Boca Raton, FL 33434 H: (407) 482-1377
Bradenton/Sarasota	Sarasota Memorial Hosp. 2nd Floor-Rooms 2B & 2D 1700 South Tamiami Trail Sarasota, Florida	Mr. Phil Ingram 7039 Outpost Lane Sarasota, FL 34240 H: (813) 377-6742
Cedar Rapids, Iowa	Kirkwood Comm. College 6301 Kirkwood Blvd. Cedar Rapids, Iowa	Mr. Bob McDonnell 7405 Normandy Dr. N.E. Cedar Rapids, IA 52402 H: (319) 377-4714
Cocoa/Brevard	Brevard Community College Business Center 1519 Clearlake Road Room 218 Cocoa, Florida	Ms. Clara Glover 490 Coach Road Satellite Beach, FL 32937 H: (407) 773-7363 O: (407) 632-1111, ext. 4640
Coral Springs	Coral Springs High School 7201 West Sample Road Coral Springs, Florida	Ms. Lee Krosser 7760 NW 50th Street Lauderhill, FL 33321 H: (305) 749-2899
Crystal River	Florida Power Corporation Training Center 8200 W. Seven Rivers Drive Crystal River, Florida	Ms. Lori Bologna Florida Power Corporation 8200 W. Seven Rivers Drive Crystal River, FL 32629 O: (904) 795-0504
Fort Myers	SW Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Mr. Stephen Holsinger 3826 Palm Tree Boulevard Cape Coral, FL 33904 H: (813) 542-8277

CLUSTER NAME	MEETING SITE	COORDINATOR
Gainesville	Gainesville High School Community Ed. Center Classroom A-2 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29 Street Gainesville, FL 32605 H: (904) 378-2329
Jacksonville (American Transtech)	American Transtech 8000 Baymeadows Jacksonville, Florida	Ms. Carol Crismond 8000 Baymeadows Way LOC 51026A Jacksonville, FL 32216 H: (904) 287-7827
Jacksonville (Southern Bell)	Southern Bell Towers 301 West Bay Street Jacksonville, Florida	Mr. Bruce Turner Southern Bell, #4BB1 301 West Bay Street Jacksonville, FL 32202 O: (904) 350-5274
Montgomery, Alabama	Faulkner University 5345 Atlanta Highway Montgomery, Alabama	Mr. Aaron Lucas 5906 Ranier Ridge Montgomery, AL 36117 H: (205) 277-6519
Ocala	Munroe Regional Med Center Four North Classrooms 131 S.W. 15 Street Ocala, Florida	Ms. Pam Falanga 6251B S.E. 119 Place Bellevue, FL 32620 H: (904) 245-3488
Orlando	Corporate Square 1000 N. Orlando Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
Phoenix, Arizona	Lamson Junior College Tri-City Mall 1980 West Main Mesa, Arizona	Ms. Mary Kay Myers 1806 West Alamo Drive Chandler, AZ 85224 O: (602) 995-5999 (From CA & NV): (800) 752-7440
Richland, Washington	Kadlec Medical Center Swift and Stevens Richland, Washington	Ms. Janet Sliter 817 N. Quillan Street Kennewick, WA 99336 H: (519) 783-1517
South Miami	Miami Dade Comm. College South Campus Building 9, 2nd Floor 11011 SW 104 Street Miami, Florida	Mr. Corey Gold 13871 S.W. 72 Terrace Miami, FL 33183 O: (305) 596-6523

CLUSTER NAME	MEETING SITE	COORDINATOR
South Miami	Miami Dade Comm. College South Campus Building 9, 1st Floor 11011 SW 104 Street Miami, Florida	Ms. Nancy Frazier 7380 S. Waterway Drive Miami, FL 33155 H: (305) 264-1975
Southern Bell/ Pompano	Southern Bell Headquarters Classroom #608 6451 North Federal Highway Fort Lauderdale, Florida	Mr. William Spade 1644 NE 36 Street Ft. Lauderdale, FL H: (305) 565-8618
Tallahassee	Tallahassee Community Hospital Communicare Center Classroom #2 2626 Capital Medical Blvd. Tallahassee, Florida	Mr. Doug Melvin P. O. Box 10274 Tallahassee, FL 32302 H: (904) 877-8273
Tampa	Tampa General Hospital Cafeteria Conference Room Davis Island Tampa, Florida	Ms. Kathy McGhee 5893 50th Street South St. Petersburg, FL 33715 H: (813) 867-6172
Tampa/GTE	GTE Data Services 1 E. Telecom Parkway Temple Terrace, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Ms. Diane Charloff 261 Seabreeze Circle Jupiter, FL 33477 H: (407) 575-3982 O: (407) 743-9301

**School of Business and Entrepreneurship
Cluster Based Program Locations**

MASTER OF ACCOUNTING

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Cape Coral Hospital Life Center Classroom 636 Del Prado Boulevard Cape Coral, Florida	Ms. Patty Schofield 2206 SE 8 Terrace Cape Coral, FL 33990 H: (813) 772-9004
Gainesville	Gainesville High School 1900 NW 13 Street Gainesville, Florida	Mr. Larry Veatch 5204 SW 86 Terrace Gainesville, FL 32608 H: (904) 375-3079
Orlando	Corporate Square 1000 N. Orlando Avenue Winter Park, Florida	Ms. Barbara Clinton 717 May Day Drive Apopka, FL 32712 H: (407) 886-1255
Port St. Lucie	Port St. Lucie Community Center 200 SW Prima Vista Blvd. Port St. Lucie, Florida	Ms. Nora Catano 1081 SE Albatrose Avenue Port St. Lucie, FL 34983 H: (407) 340-3087
South Miami	Miami Marriott Dadeland 9090 S. Dadeland Blvd. Miami, Florida	Mr. James Sudbury 8085 SW 205 Terrace Miami, FL 33189 H: (305) 233-8208
Tampa	Days Inn - Airport 2522 North Dale Mabry Hwy Tampa, Florida	Ms. Barbara Lorber 316 W South Avenue Tampa, FL 33603 H: (813) 876-8297
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Mr. Doug Parkey 11615 B Winchester Court Palm Beach Gardens, FL 33410 H: (407) 694-0613 O: (407) 627-1776

**School of Business and Entrepreneurship
Cluster Based Program Locations**

MASTER OF SCIENCE IN HEALTH SERVICES ADMINISTRATION

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Southwest Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Ms. Donna McVety 14586 Jonathan Harbor Drive Fort Myers, FL 33908 H: (813) 466-4187
Gainesville	Gainesville High School Community Ed. Center 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29th Street Gainesville, FL 32605 H: (904) 378-2329
Orlando	AMI Medical Center 1800 Mercy Drive Orlando, Florida	Mr. Barry Brock 3400 Rider Place Orlando, FL 32817 H: (407) 679-2659
Tallahassee	Tallahassee Memorial Regional Medical Center Education Center 1215 Hodges Drive Tallahassee, Florida	Ms. Phyllis Burkhart 2131 N. Meridian Road, #124 Tallahassee, FL 32303 H: (904) 386-5989
Tampa	Tampa General Hospital Davis Island Cafeteria Conference Room Tampa, Florida	Mr. Tracy Murrell 8649 N. Himes Avenue, #307 Tampa, FL 33614 H: (813) 870-4688
West Palm Beach*	St. Mary's Hospital 901 45th Street West Palm Beach, Florida	Ms. Sally Chester 129 Santa Lucia Drive West Palm Beach, FL 33405 O: (407) 881-2768

*Health Services students in West Palm Beach cluster will meet in a different location during Block II, 1991 only (April-June, 1991):

Northwood Institute
2600 N. Military Trail
West Palm Beach, Florida

**School of Business and Entrepreneurship
Cluster Based Program Locations**

MASTER OF SCIENCE IN HUMAN SERVICES

CLUSTER NAME	MEETING SITE	COORDINATOR
Orlando	Corporate Square 1000 N. Orlando Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
Fort Pierce/ Vero Beach	Lawnwood Medical Center 1700 South 23 Street Fort Pierce, Florida	Ms. Joyce Oubari 1401 N. Lawnwood Circle Fort Pierce, FL 34950 H: (407) 489-0125

PRODUCTIVITY IMPROVEMENT WORKSHOP

Following is a brief description of the workshop along with the entrance requirements. If you qualify and wish to reserve a place in this workshop, please fill out and return the preliminary application below at least six months prior to workshop date. If you are not eligible for the workshop to which you apply, you must reapply for a future workshop.

Workshop Description

Students will learn innovative techniques essential to improved productivity when applied in profit and nonprofit organizations. The workshop will emphasize a set of practical operating guides that can lead to an increase in productivity through planning, evaluating, and motivating. Specific techniques will be addressed that can be incorporated into formal efforts of productivity improvement in any organizational environment. Students will learn how to conduct productivity audits and make productivity-effectiveness analysis. Students will apply practical solutions to existing productivity problems.

Entrance Requirements

Students are expected to have appropriate graduate preparation in economics, accounting, human behavior, statistics, and human resource management. They are expected to be able to apply the principles of scientific management, human relations concepts, and systems theory.

Prerequisite: All coursework (twelve courses) must be completed.

Students must have received full admission at the time of application.

Name: _____ Social Security # _____

Address: _____

Return to:
Ms. Norma Gardner
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314

Phone: (H) _____ Number of courses completed: _____

(O) _____ Degree: _____

Dates:	April 22 - 26, 1991	August 5 - 9, 1991
	May 6 - 10, 1991	August 12 - 16, 1991
	May 13 - 17, 1991	August 19 - 23, 1991
	July 22 - 26, 1991	October 21 - 25, 1991
		October 28 - November 1, 1991

Note: If you have not received full admission to your program, your application will be returned to you. There will be no exceptions to this rule.

Strategic Planning and Change

An Elective That Will Enhance Your Capacity To Be A Successful
Professional Or Executive.

GMP 5191 STRATEGIC PLANNING AND CHANGE

Offered in Seminar Format (Monday thru Thursday)
That Will Be Held on Campus May 6-9, 1991

GMP 5191 Strategic Planning and Change (EL) 3 cr. This course emphasizes the principles that managers and professionals utilize to implement the practical aspects of planning and change. The content and process of strategic planning will address mission formulation, building a business model, performance auditing, gap analysis, contingency planning, and plan integration. Also included will be change processes, overcoming resistance to change, change planning, and change management.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Strategic Planning and Change
Dates: May 6-9, 1991



Return to:
Ms. Norma Gardner
Nova University
School of Business
and Entrepreneurship
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition and Books: \$825.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block II, 1991 registration form.

High Performance Management

An Elective That Will Enhance Your Capacity to Create a
Peak-Performing Workforce

GMP 5193 HIGH PERFORMANCE MANAGEMENT

Offered in Seminar Format (Tuesday thru Friday)
That Will Be Held On Campus September 10-13, 1991

GMP 5193 High Performance Management (EL) 3 cr. This course will address the new literature on peak performance in managers. In addition, course participants will learn how to build a practical program for their own personal development. Content for this course will also include building a workforce of high achievers and managing/motivating peak performers.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

High Performance Management
Dates: September 10-13, 1991



Return to:
Ms. Norma Gardner
Nova University
School of Business
and Entrepreneurship
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition and Books: \$825.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block III, 1991 registration form.

Contemporary Entrepreneurial Practices

An Elective For Students Interested in Entrepreneurship Practices
To Use In Their Own Organization

GMP 5197 CONTEMPORARY ENTREPRENEURIAL PRACTICES

Offered in Seminar Format (Monday thru Thursday)
That Will Be Held On Campus November 18-21, 1991

GMP 5197 Contemporary Entrepreneurial Practices (EL) 3 cr. This course will emphasize the economic and behavioral aspects of entrepreneurship. This will include, but not be limited to, start-up dynamics, male and female entrepreneurial behavior, success strategies, the venture capital marketplace, and entrepreneurial education. The course will include live case studies with individuals, who have actually lived the entrepreneurial experience. This course will be presented in a four-day workshop format. Prerequisites: GMP 5012, 5020, 5030, 5040, and 5050.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Contemporary Entrepreneurial Practices
Dates: November 18-21, 1991



Return to:
Ms. Norma Gardner
Nova University
School of Business
and Entrepreneurship
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition and Books: \$900.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block IV, 1991 registration form.

Accounting Prerequisites as Electives

We understand that some of the MBA students are interested in either taking accounting courses as electives or upon completing the MBA program, seeking a Master of Accounting degree but are possibly lacking one or more of the prerequisites. In either case, we are prepared to offer the following courses to the Master of Accounting students both on the main campus and in cluster locations, and we are extending this offer to the MBA students to use as an elective course:

GMP 5703 - Intermediate Accounting I
GMP 5704 - Intermediate Accounting II
GMP 5705 - Advanced Accounting

For further information, please contact:

Dr. Edward Becker at (305) 476-8913 or 1-800-541-6682, ext. 8913
or
Ms. Karen Herr at (305) 476-1947 or 1-800-541-6682, ext. 1947.

____ Yes, I would be interested in taking the following course(s) as
elective(s):

____ GMP 5703 - Intermediate Accounting I
____ GMP 5704 - Intermediate Accounting II
____ GMP 5705 - Advanced Accounting

Please send me more information

Name _____

Address _____

Phone: (H) _____

(O) _____

Cluster Location _____



Return to:
Dr. Edward Becker
Master of Accounting Program
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314