

1993

Master's Programs Jan. thru Oct. 1993 Schedule of Classes 1993 Schedule of Classes

Nova University

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Schedule of Classes

MASTER'S
PROGRAMS

January, 1993
through
October, 1993

School of Business and
Entrepreneurship

 **NOVA**UNIVERSITY

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School of Business and Entrepreneurship

Students are encouraged to contact an advisor if there is a need for assistance.

Programs	Director/Staff	Telephone
	Neuman Pollack, Dean	475-7644
	Bonnie Bowers, Assistant to Dean	475-7644
	Robert Preziosi, Associate Dean	476-8912
Master's	Charles Blackwell, Director	475-7482
	Sharon Loos, Director of Admissions, Advisor	475-7643
	Kristie Tetrault, Student Coordinator	424-5761
	Sandy Kramer, Asst. Student Coordinator	424-5761
	Jeannette Eiskowitz, Admissions-MBA program	475-7689
	Beverly Alfonso, Admissions-All other programs	475-7079
	Norma Gardner, Productivity Workshops	475-7302
	Terri L. Luck, Grades	475-7084
	Tracie Cooper, Syllabi	475-7555
Accounting	Anker Andersen, Director	476-8913
	Pat Arroyo	476-8973
MBA in Financial Services Management	Ricardo Mejias, Academic Director	475-7480
MBA in Real Estate Development and Management	William Harrington, Director	370-5622
	Nancy Perkins	476-1950
M.S. in Management of Quality & Technology	William Harrington, Director	370-5622
International Programs	Herb Johnson, Academic Director	370-5608
	Sylvia Lanski	452-1568
Health Services Administration/ Public Administration/ Human Services	Daniel Austin, Director	475-7475
	Barbara Ireland	475-7083
Marketing & Development	Claudia Santin, Director	476-1948
	William Spade	475-7647
	Cynthia Macri	476-1949
	Karen Goldberg	476-1947
	Toni Fung	452-1551
	Douglas Vadas	452-1566
	Gregory Stiber	475-7533
	Harriet Nabors	452-1565
	Pablo Zayas	476-8915
	Patty Sites	475-7681

School of Business and Entrepreneurship

ADVISEMENT

If you are not sure of your course registration requirements, please call or visit the master's program office for advisement. Cluster students should contact their cluster coordinators. Courses should be taken in sequence as listed in the master's catalog. Permission to go out of sequence must be obtained from the program director. Be sure you obtain course syllabi at the time of registration. **ALL STUDENTS SHOULD READ THE CURRENT MASTER'S CATALOG AND BECOME FAMILIAR WITH PROGRAM POLICIES AND PROCEDURES. ALL NEW ON-CAMPUS STUDENTS MUST MAKE AN APPOINTMENT FOR ADVISEMENT BEFORE REGISTERING FOR CLASSES.** Advisement appointments will be taken six weeks prior to the beginning of class. **DEADLINE FOR NEW STUDENT APPLICATIONS IS TWO WEEKS PRIOR TO THE BEGINNING OF CLASS.** Returning students should register for classes no less than one week before the start of Sequence I dates. Cluster students should contact their cluster coordinator concerning dates for registration - usually held the fifth weekend of each term.

REGISTRATION FEE

A registration fee of \$20 is required for each term a student transaction form is processed by the University. Include this fee with your tuition and other applicable fees.

TUITION

Graduate tuition and Accounting Program prerequisites are \$900 per course. Tuition for program prerequisite courses is \$750.

REGISTRATION

Register in person by submitting your completed student transaction form, tuition, and fees **IN FULL** to an advisor.

Mail your completed student transaction form, tuition, and fees **IN FULL** in the envelope provided, or an envelope addressed to School of Business, Nova University, 3301 College Avenue, Fort Lauderdale, Florida 33314, Attn: Student Advisor. On-campus students who have not received registration materials may request them by calling 475-7079. Cluster students will receive registration materials through their cluster coordinators.

Students must complete registration one week prior to Sequence I dates to avoid a late fee of \$15.00. Students registering on or after the first night of class incur a late fee of \$50.00. (See Registration Cutoffs)

School of Business and Entrepreneurship

REFUND POLICY

Refunds are made at the option of the University only for conditions beyond the student's control. Refunds must be requested in writing on the Student Transaction Form. Requests are based on the date of the written request form. When granted, the tuition credit will be as follows: after the first weekend of classes - 75%, after the second weekend - 50%, then 0%.

WITHDRAWAL POLICY

Students may withdraw at any time before the fifth weekend of classes and may request a tuition refund by submitting a formal written request through the third weekend of classes. Refunds will be made solely at the option of Nova University and are based on the legitimacy of the reason for withdrawal. (See Refund Policy)

TEXTBOOKS

On-campus: Textbooks for all courses are available for purchase at:

Nova Books Inc., 3301 College Ave. Ft Lauderdale, Florida 33314,
(305) 476-4750 or 1-800-541-6682 and ask for Nova Books.

Unix Name: NOVABOOK

FAX #: (305) 583-5869

Hours: 9:30 A.M. - 6:00 P.M. Mon-Fri
10:00 A.M. - 1:00 P.M. Sat

Off-campus: Textbooks are to be purchased through the cluster coordinator.

HOURS

Financial Aid Office

8:30 A.M. - 7:00 P.M. Monday - Thursday
8:30 A.M. - 6:00 P.M. Friday
9:00 A.M. - 12:00 Noon Saturday

Student Accounts Office

8:30 A.M. - 7:00 P.M. Monday - Thursday
8:30 A.M. - 6:00 P.M. Friday
9:00 A.M. - 12:00 Noon Saturday

Registrar's Office

8:30 A.M. - 7:00 P.M. Monday - Thursday
8:30 A.M. - 6:00 P.M. Friday
9:00 A.M. - 12:00 Noon Saturday

School of Business and Entrepreneurship

Notes:

Courses required for one program may be taken as an elective in another program.

Students desiring a specialization should take all electives in the area of concentration.

The program office reserves the right to cancel classes for which fewer than ten (10) students have enrolled, or to close classes when the maximum number of students have enrolled.

Times

Early: Friday 6:00-8:00 P.M. Late: Friday 8:15-10:15 P.M.
Saturday 8:00 A.M-12 Noon Saturday 1:00-5:00 P.M.

The fourth letter of the course section indicates the time. E indicates early classes, and L indicates late classes.

On-campus prerequisites meet on Monday(M), Tuesday(T), Wednesday(W), and Thursday(R) evenings for ten weeks, 6:00 P.M.-9:00 P.M. Prerequisites begin Monday, January 11, 1993.

@ Students must have satisfied program prerequisites to register for classes.

** Only students who have completed GMP 5012-GMP 5080 and are fully matriculated will be permitted to enroll in GMP 5090.

Mid-term exams will be held as applicable.

REGISTRATION CUTOFFS

BLOCK I (93W)

Regular Registration November 30, 1992 - January 1, 1993
Late Registration January 4, 1993 - January 8, 1993, \$15.00 Late Fee
After January 8, 1993, the late fee is \$50.00

BLOCK II (93S)

Regular Registration March 1, 1993 - March 26, 1993
Late Registration March 29, 1993 - April 2, 1993, \$15.00 Late Fee
After April 2, 1993, the late fee is \$50.00

BLOCK III (932)

Regular Registration June 7, 1993 - July 2, 1993
Late Registration July 5, 1993 - July 9, 1993, \$15.00 Late Fee
After July 9, 1993, the late fee is \$50.00

BLOCK IV (93F)

Regular Registration August 30, 1993 - September 24, 1993
Late Registration September 27, 1993 - September 30, 1993, \$15.00 Late Fee
After October 1, 1993, the late fee is \$50.00

**School of Business and Entrepreneurship
Master's Programs
1992-1993 Class Meeting Dates**

BLOCK I (93W)

SEQUENCE I

SEQUENCE II

1993

1993

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

January 8, 9
January 22, 23
January 30
February 12, 13
February 26, 27
March 12, 13

January 15, 16
January 29, 30
February 6
February 19, 20
March 5, 6
March 19, 20

BLOCK II (93S)

SEQUENCE I

SEQUENCE II

1993

1993

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

April 2, 3
April 23, 24
May 1
May 14, 15
June 4, 5
June 18, 19

April 16, 17
April 30, May 1
May 8
May 21, 22
June 11, 12
June 25, 26

BLOCK III (923)

SEQUENCE I

SEQUENCE II

1993

1993

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

July 9, 10
July 23, 24
July 31
August 6, 7
August 20, 21
September 10, 11

July 16, 17
July 30, 31
August 7
August 13, 14
August 27, 28
September 17, 18

BLOCK IV (93F)

SEQUENCE I

SEQUENCE II

1993

1993

Session 1
Session 2
Mid-term Exam
Session 3
Session 4
Session 5

October 1, 2
October 15, 16
October 23
November 5, 6
November 19, 20
December 10, 11

October 8, 9
October 22, 23
October 30
November 12, 13
December 3, 4
December 17, 18

April Term

Group 1

Weekday

GMP 5194 MB3 Monday: 10:00 A.M.-12:00 Noon
 Wednesday: 10:00 A.M.-12:00 Noon

GMP 5070 MB3 Monday: 2:00 P.M.- 4:00 P.M.
 Wednesday: 2:00 P.M.- 4:00 P.M.

Weekend

GMP 5060 MB1 will be delivered on Sequence I dates and time.

Group 2

Weekday

GMP 5015 MB3 Monday: 10:00 A.M.-12:00 Noon
 Wednesday: 10:00 A.M.-12:00 Noon

GMP 5030 MB3 Monday: 2:00 P.M.-4:00 P.M.
 Wednesday: 2:00 P.M.-4:00 P.M.

Weekend

GMP 5050 MB1 will be delivered on Sequence I dates and time.

The weekday classes begin on Monday, April 12, 1993, and will end on Monday, June 14, 1993 (No classes on May 31, 1993).

WEEKDAY CLASSES*

MASTER OF INTERNATIONAL BUSINESS

Block I
(93W)

Block II
(93S)

Block III
(932)

Block IV
(93F)

Tuesday

GMP 5052 IB3 GMP 5540 IB3 GMP 5052 IB3 GMP 5540 IB3

Thursday

GMP 5053 IB3 GMP 5611 IB3 GMP 5053 IB3 GMP 5611 IB3

*Classes meet from 1:00 P.M. - 5:00 P.M. Tuesday classes begin January 12, 1993 and end on March 2. Thursday classes begin January 14 and end on March 4.

PREREQUISITE COURSES

Beginning with the October 1992 term all students entering the School of Business and Entrepreneurship Programs will be offered our computer-video three-credit prerequisite courses.

Introductory Quantitative Analysis (GMPF 5002), Introductory Economics (GMPF 5003), and Introductory Marketing (GMPF 5005) will be offered during the Winter Term in the computers-video version.

Introductory Accounting (GMPF 5001), and Business Communications (GMPF 5009) will continue to be offered as weeknights classes according to the Schedule of Classes for the Winter Term.

For the weeknight classes you will be expected to register, pickup a syllabus, and purchase your textbooks.

Below is listed the procedure for the administration of the prerequisite classes.

1. You will register for the prerequisite course(s) at a tuition rate of \$750.00 per course inclusive.
2. You will attend the first night of class as per your Schedule of Classes.
3. Nova administration will send to you the videotapes, textbooks, software (if necessary), and the information you will need in order to be able to use the electronic classroom segment of the course. An account will be established for your five hours of computer time.
4. You will receive the dates for the electronic classroom sessions. You will be required to sign on for each session.
5. There will be two optional four-hour classroom sessions at a regional location and one required two-hour session at your cluster site or the main campus for students in the tri-county area.
6. For additional information call your Program Director.

CONTEMPORARY ISSUES FORUMS

The business environment is in a constant state of change and managers are required to monitor these changes to the extent that they impact their organizational plans. The Contemporary Issues Forum consists of a series of special topics that address some of these changes and how managers might respond to them. These special topics will be presented each month (excluding December). Students will choose 6 sessions to attend based on their interests. One-credit hour will be awarded based on the successful completion of these 6 sessions.

<u>MONTH</u>	<u>SPEAKER</u>	<u>TOPIC</u>	<u>DESCRIPTION</u>
Jan 20 ('93)	Walter Veith, President, Steego Corp.	Latest Developments in European Community	Current Status of Western European Economies
Feb 17 ('93)	Lothar Huehne, former Economist and Councillor at GATT	General Agreement on Tariffs and Trade (GATT)	The viability of G.A.T.T. as a multi-national Trade Forum will be discussed
Mar 24 ('93)	Jack Greenman, President, Greenman Consulting Services, Inc.	Impact of Economy on South Florida businesses	Impact economic changes have had on South Florida businesses
Apr 21 ('93)	Dr. Ken Most, Professor of Accounting, F.I.U.	Accounting Practices in Eastern Europe	Accounting practices and standards in Eastern Europe will be examined
May 19 ('93)	Stephanie Daniels, Vice President, HCA NW Regional Hospital	Rising Health Care Costs and Their Impact on Businesses	Issues and solutions concerning rising health care costs: how can businesses cope?

<u>MONTH</u>	<u>SPEAKER</u>	<u>TOPIC</u>	<u>DESCRIPTION</u>
June 16 ('93)	Panel: Dr. Gene Brady, Dr. Bill Johnson, Dr. Herb Johnson	Managing in the Year 2000	Challenges and Issues of Managing in the Year 2000 will be discussed among panel members
July 21 ('93)	Dr. Dan Austin, Director of Health Services and Public Administration, SB&E	F.A.S.B. #106	Pre-funding company health insurance benefits for its employees
Aug 18 ('93)	Dr. Bill Johnson, Associate Professor of Marketing, SB&E	Marketing to the Over 50 Market	Nature of Over 50 market and how it can be successfully reached
Sept 15 ('93)	Dr. Alan Gart, Professor, SB&E	Crisis in Financial Services Industry	A look at the troubled financial services industry - background of problem, future prospects

For additional information, please contact your Academic Advisor.

This is a required course for all students starting their program after Block III, 1992.

School of Business and Entrepreneurship
Main Campus Schedule
Sequence I, 1992-1993

BLOCK I (93W)	BLOCK II (93S)	BLOCK III (932)	BLOCK IV (93F)
GMPF 5001 MB1 (M)	GMPF 5002 MB1 (M)	GMPF 5001 MB1 (M)	GMPF 5002 MB1 (M)
GMPF 5002 MB1 (T)	GMPF 5003 MB1 (T)	GMPF 5002 MB1 (T)	GMPF 5003 MB1 (T)
GMPF 5003 MB1 (W)	GMPF 5005 MB1 (W)	GMPF 5003 MB1 (W)	GMPF 5005 MB1 (W)
GMPF 5005 MB1 (W)	GMPF 5008 MB1 (W)	GMPF 5005 MB1 (W)	GMPF 5008 MB1 (W)
GMPF 5009 MB1 (R)	GMPF 5009 MB1 (R)	GMPF 5009 MB1 (R)	GMPF 5009 MB1 (R)
GMP 5015 MB1 L	GMP 5015 MB1 L	GMP 5015 MB1 L	GMP 5015 MB1 L
GMP 5050 MB1 E @	GMP 5050 MB1 E @	GMP 5050 MB1 E @	GMP 5050 MB1 E @
GMP 5060 MB1 E @	GMP 5060 MB1 E @	GMP 5060 MB1 E @	GMP 5060 MB1 E @
GMP 5070 MB1 L @	GMP 5070 MB1 L @	GMP 5070 MB1 L @	GMP 5070 MB1 L @
GMP 5080 MB1 E @	GMP 5080 MB1 E @	GMP 5080 MB1 E @	GMP 5080 MB1 E @
GMP 5090 MB1 E **	GMP 5090 MB1 E **	GMP 5090 MB1 E **	GMP 5090 MB1 E **
GMP 5570 MB1 L	GMP 5550 MB1 L	GMP 5574 MB1 L	
GMP 5194 MB1 L	GMP 5197 MB1 L	GMP 5194 MB1 L	GMP 5197 MB1 L
GMP 5260 HR1 E	GMP 5240 HR1 E		GMP 5260 HR1 E
GMP 5320 HR1 L	GMP 5205 HR1 L		GMP 5320 HR1 L
GMP 5420 HA1 E	GMP 5240 HR1 E	GMP 5951 HA1 E	GMP 5445 HA1 E
GMP 5443 HA1 L	GMP 5443 HA1 L	GMP 5440 HA1 L	GMP 5447 HA1 L
GMP 5540 IB1 E	GMP 5052 IB1 E	GMP 5611 IB1 E	GMP 5053 IB1 L
GMP 5611 IB1 L	GMP 5053 IB1 L	GMP 5540 IB1 L	GMP 5052 IB1 E
GMP 5055 IB1 E	GMP 5577 IB1 E	GMP 5585 IB1 E	GMP 5585 IB1 E
GMP 5595 IB1 L	GMP 5585 IB1 L	GMP 5541 IB1 L	GMP 5577 PA1 L

School of Business and Entrepreneurship
Main Campus Schedule
Sequence II, 1992-1993

BLOCK I (93W)	BLOCK II (93S)	BLOCK III (932)	BLOCK IV (93F)
GMP 5012 MB2 E	GMP 5012 MB2 E	GMP 5012 MB2 E	GMP 5012 MB2 E
GMP 5020 MB2 L	GMP 5020 MB2 L	GMP 5020 MB2 L	GMP 5020 MB2 L
GMP 5030 MB2 L	GMP 5030 MB2 L	GMP 5030 MB2 L	GMP 5030 MB2 L
GMP 5040 MB2 E @	GMP 5040 MB2 E @	GMP 5040 MB2 E @	GMP 5040 MB2 E @
GMP 5435 HA2 E	GMP 5435 HA2 E	GMP 5081 HA1 E	GMP 5430 HA2 E
GMP 5447 HA2 L	GMP 5447 HA2 L	GMP 5420 HA1 L	GMP 5020 HA2 L
GMP 5400 HS2 E	GMP 5400 HS2 E	GMP 5470 HS2 E	
GMP 5480 HS2 L	GMP 5185 HS2 L	GMP 5418 HS2 L	
GMP 5470 PA2 E			
GMP 5575 IB2 E	GMP 5541 IB2 E	GMP 5595 IB2 E	GMP 5575 IB2 E
GMP 5621 IB2 L	GMP 5621 IB2 L	GMP 5575 IB2 L	GMP 5055 IB2 L
GMP 5577 IB2 E	GMP 5590 IB2 E	GMP 5590 IB2 E	GMP 5621 IB2 E
GMP 5590 IB2 L	GMP 5595 IB2 L	GMP 5055 IB2 L	GMP 5541 IB2 L
GMP 5905 PA2 E*			

@Students must have satisfied program prerequisites to register for classes.

* This course is only for HSA students in the Jackson Memorial Hospital Cluster. (Saturday only 9:00 A.M. - 4:00 P.M.).

**Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

MAIN CAMPUS STUDENTS MAY TAKE COURSES AT CORAL SPRINGS CLUSTER SITE.

School of Business and Entrepreneurship
 Master's Programs
 Cluster Schedule for 1992-1993

BLOCK I (93W)	BLOCK II (93S)	BLOCK III (932)	BLOCK IV (93F)
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AT&T PARADYNE/LARGO

Sequence II

MBA

GMP 5070 PAN E@	GMP 5080 PAN E@	GMP 5580 PAN E	GMP 5015 PAN E
GMPF 5008 PAN L	GMP 5020 PAN L	GMP 5030 PAN L	GMP 5320 PAN L

MBA

GMP 5015 PAN E	GMP 5040 PAN E@	GMP 5050 PAN E@	GMP 5080 PAN E@
GMP 5030 PAN L	GMP 5197 PAN L	GMP 5060 PAN L@	GMP 5070 PAN L@

BIRMINGHAM, ALABAMA

Sequence II

MBA

GMP 5060 BMD E@	GMP 5015 BMD E	GMP 5080 BMD E@	GMP 5090 BMD E**
GMP 5070 BMD L@	GMP Elec BMD L	GMP 5030 BMD L	GMP Elec BMD L
	GMPF 5008 BMD L ++		

MBA

GMP 5012 BMD E	GMP 5015 BMD E	GMP 5040 BMD E@	GMP 5050 BMD E@
GMP 5020 BMD L	GMP 5030 BMD L	GMP 5194 BMD L	GMP 5060 BMD L@

BOCA RATON

Sequence II

MBA

GMP 5080 BRC E@	GMP 5090 BRC E**
GMP 5030 BRC L	GMP 5197 BRC L

MBA

GMP 5015 BRC E	GMP 5040 BRC E@	GMP 5050 BRC E@	GMP 5070 BRC E@
GMP 5030 BRC L	GMP 5194 BRC L	GMP 5060 BRC L@	GMP 5080 BRC L@

BLOCK I
(93W)**BLOCK II**
(93S)**BLOCK III**
(932)**BLOCK IV**
(93F)

CEDAR RAPIDS, IOWA**Sequence II****MBA**

GMP 5080 CRM E@ GMP 5090 CRM E **
GMP 5030 CRM L GMP Elec CRM L

MBA

GMP 5015 CRM E GMP 5040 CRM E@ GMP 5050 CRM E@ GMP 5080 CRM E@
GMP 5020 CRM L GMP 5194 CRM L GMP 5060 CRM L@ GMP 5070 CRM L@

COCOA/BREVARD**Sequence I****MBA**

GMP 5080 COC E@ GMP 5090 COC E **
GMP 5030 COC L GMP 5670 COC L

MBA

GMP 5015 COC E GMP 5040 COC E@ GMP 5050 COC E@ GMP 5080 COC E@
GMP 5030 COC L GMP 5194 COC L GMP 5060 COC L@ GMP 5070 COC L@

CORAL SPRINGS**Sequence II****MBA**

GMP 5012 CSK L GMP 5020 CSK L GMP 5012 CSK L GMP 5020 CSK L
GMP 5030 CSK E GMP 5040 CSK E@ GMP 5030 CSK E GMP 5040 CSK E@
GMP 5050 CSK E@ GMP 5060 CSK E@ GMP 5050 CSK E@ GMP 5060 CSK E@
GMP 5015 CSK L GMP 5070 CSK L@ GMP 5015 CSK L GMP 5070 CSK L@
GMP 5080 CSK E@ GMP 5090 CSK E** GMP 5080 CSK E@ GMP 5090 CSK E**
GMP 5381 CSK L GMP Elec CSK L GMP Elec CSK L GMP Elec CSK L

FORT MYERS**Sequence II****MBA**

GMP 5015 FMH E GMP 5080 FMH E@ GMP 5090 FMH E **
GMP Elec FMH L GMP 5030 FMH L GMP Elec FMH L
GMPF 5008 FMH L ++

BLOCK I
(93W)

BLOCK II
(93S)

BLOCK III
(932)

BLOCK IV
(93F)

FP&L SARASOTA

Sequence II

MBA

GMP 5060 FPB E@	GMP 5015 FPB E	GMP 5080 FPB E@	GMP 5090 FPB E**
GMP 5070 FPB L@	GMP Elec FPB L	GMP 5030 FPB L	GMP Elec FPB L
	GMPF 5008 FPB L ++		

GAINESVILLE

Sequence I

MBA

GMP 5080 GND E@	GMP 5090 GND E **
GMP 5030 GND L	GMP 5197 GND L

MBA

GMP 5015 GND E	GMP 5040 GND E@	GMP 5050 GND E@	GMP 5080 GND E@
GMP 5030 GND L	GMP 5194 GND L	GMP 5060 GND L@	GMP 5070 GND L@

JACKSON MEMORIAL HOSPITAL (DADE COUNTY)

Sequence II

MS/Health Services Administration

GMP 5905 SMJ E~	GMP 5440 SMJ E	GMP 5471 SMJ E
	GMP 5430 SMJ L	GMP 5447 SMJ L

-See Main Campus

JACKSONVILLE (American Trans-Tech)

Sequence II

MBA

GMP 5080 JXC E@	GMP 5090 JXC E **	GMP 5621 JXC E(Special Dates)
GMP 5030 JXC L	GMP 5575 JXC L	

BLOCK I (93W)	BLOCK II (93S)	BLOCK III (932)	BLOCK IV (93F)
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JACKSONVILLE (Southern Bell Towers)

Sequence I

MBA

GMP 5015 JXT E	GMP 5080 JXT E@	GMP 5090 JXT E**	
GMP 5580 JXT L	GMP 5030 JXT L	GMP Elec JXT L	
GMPF 5008 JXT L ++			

MBA

GMP 5015 JXT E	GMP 5040 JXT E@	GMP 5050 JXT E@	GMP 5080 JXT E@
GMP 5020 JXT L	GMP 5194 JXT L	GMP 5060 JXT L@	GMP 5070 JXT L@

JAMAICA Special Dates (Jan. 9/10-30/31, Feb. 20/21, Mar. 13/14)

Sequence I

MBA

GMP 5012 JAJ E	GMP 5050 JAJ E@	GMP 5060 JAJ E@	5080 JAJ E@
GMP 5020 JAJ L	GMP 5070 JAJ L	GMP 5194 JAJ L	5015 JAJ L

MIAMI (Northwest)

Sequence I

MBA

GMP 5015 NMF E	GMP 5080 NMF E@	GMP 5090 NMF E**	
GMP 5575 NMF L	GMP 5030 NMF L	GMP 5577 NMF L	
GMPF 5008 NMF L ++			

GMP 5012 NMF E	GMP 5015 NMF E	GMP 5040 NMF E@	GMP 5050 NMF E@
GMP 5020 NMF L	GMP 5030 NMF L	GMP 5194 NMF L	GMP 5060 NMF L@

MIAMI (South)

Sequence II

MBA

(Cluster Coordinator - Corey Gold)

GMP 5015 SMG E	GMP 5040 SMG E@	GMP 5050 SMG E@	GMP 5080 SMG E@
GMP 5030 SMG L	GMP 5194 SMG L	GMP 5060 SMG L@	GMP 5070 SMG L@

(Cluster Coordinator - Nancy Frazier)

GMP 5090 SMF E **
GMP 5197 SMF L

GMP 5015 SMF E	GMP 5080 SMF E@	GMP 5090 SMF E **	
GMP Elec SMF L	GMP 5030 SMF L	GMP Elec SMF L	
GMPF 5008 SMF L ++			

BLOCK I
(93W)

BLOCK II
(93S)

BLOCK III
(932)

BLOCK IV
(93F)

OCALA

Sequence II

MBA

GMP 5080 OCJ E@ GMP 5090 OCJ E **
GMP 5030 OCJ L GMP Elec OCJ L

ORLANDO

Sequence II

MBA

GMP 5080 ORM E@ GMP 5090 ORM E **
GMP 5030 ORM L GMP 5620 ORM L

MBA

GMP 5015 ORM E GMP 5040 ORM E@ GMP 5050 ORM E@ GMP 5080 ORM E@
GMP 5030 ORM L GMP 5194 ORM L GMP 5060 ORM L@ GMP 5070 ORM L@

MS/HUMAN SERVICES

GMP 5219 HSO E
GMP 5020 HSO L

PORT ST. LUCIE

Sequence I

MS/Human Services

GMP 5480 HSP E GMP 5470 HSP E GMP 5030 HSP E
GMP 5450 HSP L GMP 5496 HSP L

SARASOTA/BRADENTON

Sequence II

MBA

GMP 5015 BDI E GMP 5080 BDI E@ GMP 5090 BDI E **
GMP 5194 BDI L GMP 5030 BDI L GMP 5320 BDI L
GMPF 5008 BDI L ++

MBA

GMP 5012 BDI E GMP 5015 BDI E GMP 5040 BDI E@ GMP 5050 BDI E@
GMP 5020 BDI L GMP 5030 BID L GMP 5194 BDI L GMP 5060 BDI L@

BLOCK I (93W)	BLOCK II (93S)	BLOCK III (932)	BLOCK IV (93F)
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SOUTHERN BELL/POMPANO

Sequence I

MBA

GMP 5015 POS E	GMP 5080 POS E@	GMP 5090 POS E **	
GMP 5580 POS L	GMP 5030 POS L	GMP Elec POS L	
GMPF 5008 POS L ++			

MBA

GMP 5012 POS E	GMP 5015 POS E	GMP 5040 POS E@	GMP 5050 POS E@
GMP 5020 POS L	GMP 5030 POS L	GMP 5194 POS L	GMP 5060 POS L@

TALLAHASSEE

Sequence I

MBA

GMP 5015 TLB E	GMP 5080 TLB E@	GMP 5090 TLB E **	
GMP Elec TLB L	GMP 5030 TLB L	GMP Elec TLB L	
GMPF 5008 TLB L ++			

MBA

GMP 5012 TLB E	GMP 5015 TLB E	GMP 5040 TLB E@	GMP 5050 TLB E@
GMP 5020 TLB L	GMP 5030 TLB L	GMP 5194 TLB L	GMP 5060 TLB L@

TAMPA

Sequence I

MBA

GMP 5080 TMM E@	GMP 5090 TMM E **		
GMP 5030 TMM L	GMP Elec TMM L		

TAMPA/GTE

Sequence I

MBA

GMP 5080 TMN E@	GMP 5090 TMN E **		
GMP 5030 TMN L	GMP 5197 TMN L		

MBA

GMP 5015 TMN E	GMP 5040 TMN E@	GMP 5050 TMN E@	GMP 5080 TMN E@
GMP 5030 TMN L	GMP 5194 TMN L	GMP 5060 TMN L@	GMP 5070 TMN L@

BLOCK I
(93W)

BLOCK II
(93S)

BLOCK III
(932)

BLOCK IV
(93F)

WEST PALM BEACH

Sequence I

MBA

GMP 5080 WBC E@ GMP 5090 WBC E ** GMP 5621 WBC E
GMP 5030 WBC L GMP 5575 WBC L

MBA

GMP 5015 WBC E GMP 5040 WBC E@ GMP 5050 WBC E@ GMP 5080 WBC E@
GMP 5020 WBC L GMP 5194 WBC L GMP 5060 WBC L@ GMP 5070 WBC L@

MS/Health Services Administration

GMP 5471 WBS E GMP 5440 WBS E GMP 5081 WBS E
GMP 5443 WBS L GMP 5447 WBS L GMP 5435 WBS L

****Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.**

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

@ Students must have satisfied program prerequisites to register for these classes.

School of Business and Entrepreneurship
 Master of Accounting Program
 Schedule for 1992-1993

BLOCK I (93W)	BLOCK II (93S)	BLOCK III (932)	BLOCK IV (93F)
MAIN CAMPUS			
Sequence I			
GMPF 4002 AC1 E	GMPF 4002 AC1 E	GMPF 4002 AC1 E	GMPF 4002 AC1 E
GMPF 4003 AC1 L	GMPF 4003 AC1 L	GMPF 4003 AC1 L	GMPF 4003 AC1 L
GMPF 4004 AC1 E	GMPF 4004 AC1 E	GMPF 4004 AC1 E	GMPF 4004 AC1 E
GMPF 4005 AC1 L	GMPF 4005 AC1 L	GMPF 4005 AC1 L	GMPF 4005 AC1 L
GMP 5717 AC1 L	GMP 5763 AC1 E	GMP 5736 AC1 E	GMP 5746 AC1 E
GMP 5735 AC1 E	GMP 5737 AC1 L	GMP 5764 AC1 L	GMP 5767 AC1 L
Sequence II			
GMP 5711 AC2 L	GMP 5712 AC2 E	GMP 5725 AC2 E	GMP 5711 AC2 E
GMP 5715 AC2 L	GMP 5751 AC2 E	GMP 5731 AC2 L	GMP 5716 AC2 E
GMP 5733 AC2 E	GMP 5761 AC2 L	GMP 5753 AC2 L	GMP 5733 AC2 L
GMP 5766 AC2 E	GMP 5782 AC2 L	GMP 5762 AC2 E	GMP 5756 AC2 L
GMP 5769 AC2 L			
GMP 5781 AC2 E			
CAPE CORAL/FORT MYERS			
Sequence II			
GMP 5711 FMA E	GMP 5712 FMA E	GMP 57XX FMA E	GMP 57XX FMA E
GMP 5762 FMA L	GMP 5733 FMA L	GMP 57XX FMA L	GMP 57XX FMA L
GAINESVILLE			
Sequence II			
GMP 5711 GNA E	GMP 5712 GNA E	GMP 5733 GNA E	GMP 57XX GNA E
GMP 5731 GNA L	GMP 5761 GNA L	GMP 5762 GNA L	GMP 57XX GNA L
ORLANDO			
Sequence II			
GMP 5715 ORA E	GMP 5751 ORA E	GMP 5725 ORA E	GMP 5711 ORA E
GMP 5753 ORA L	GMP 57XX ORA L	GMP 5769 ORA L	GMP 5731 ORA L

BLOCK IV
(92F)

BLOCK I
(93W)

BLOCK II
(93S)

BLOCK III
(932)

SOUTH MIAMI

Sequence II

GMP 5711 SMA E GMP 5712 SMA E GMP 5733 SMA E GMP 57XX SMA E
GMP 5731 SMA L GMP 5761 SMA L GMP 5762 SMA L GMP 57XX SMA L

TAMPA

Sequence II

GMP 5733 TMA E GMP 57XX TMA E GMP 57XX TMA E GMP 5711 TMA E
GMP 5762 TMA L GMP 57XX TMA L GMP 57XX TMA L GMP 5731 TMA L

WEST PALM BEACH

Sequence II

GMP 5711 WBA E GMP 5712 WBA E GMP 57XX WBA E GMP 57XX WBA E
GMP 5762 WBA L GMP 5733 WBA L GMP 57XX WBA L GMP 57XX WBA L

VIDEO/COMPUTER STUDY

Sequence II

GMPF 4002 ACV E GMPF 4004 ACV E GMPF 4002 ACV E GMPF 4004 ACV E
GMPF 4003 ACV L GMPF 4005 ACV L GMPF 4003 ACV L GMPF 4005 ACV L
GMP 5790 ACV E GMP 5792 ACV E GMP 5794 ACV E GMP 5790 ACV E
GMP 5791 ACV L GMP 5793 ACV L GMP 5795 ACV L GMP 5791 ACV L

**School of Business and Entrepreneurship
MBA Program in Real Estate Development and Management
Schedule for 1993**

Course #	Course Name	Room #
BLOCK I (93W)		
<u>Group 5</u>		
GMP 5886	RMH E Regulation of Real Estate Dev. & Mgmt	TBA
GMP 5896	RMH L Ethics & the Developer	TBA
<u>Groups 6 & 6A</u>		
GMP 5876	RMH E Real Estate Accounting	TBA
GMP 5878	RMH L Marketing Management for Real Estate	TBA
<u>Group 7</u>		
GMP 5030	RMH E Human Resource Mgmt	TBA
GMP 5874	RMH L Real Estate Economics	TBA
BLOCK II (93S)		
<u>Groups 6 & 6A</u>		
GMP 5894	RMH E Legal Issues in Real Estate	TBA
GMP 5888	RMH L Real Properties Management	TBA
<u>Group 7</u>		
GMP 5872	RMH E Market Analysis & Site Selection	TBA
GMP 5020	TMH L Organizational Behavior & Dev.	TBA
BLOCK III (932)		
<u>Groups 6 & 6A</u>		
GMP 5886	RMH E The Regulation of Real Estate Dev.	TBA
GMP 5896	RMH L Ethics & The Developer (July 17, 31 & August 21)	TBA
<u>Group 7</u>		
GMP 5880	RMH E Real Estate Finance- Instruments, Institutions, & Investment Analysis	TBA
GMP 5884	RMH L Urban Infrastructure & Environmental Services	TBA

**School of Business and Entrepreneurship
MBA Program in Real Estate Development and Management**

Course #	Course Name	Room #
BLOCK IV (93F)		
Group 6A		
GMP 5030 RMH E	Human Resource Mgmt	TBA
GMP 5874 RMH L	Estate Economics	TBA
Group 7		
GMP 5876 RMH E	Marketing Management for Real Estate	TBA
GMP 5878 RMH L	Real Estate Accountng	TBA

ALL COURSES WILL BE HELD ON SEQUENCE II DATES. PLEASE REFER TO PAGE 8.

REAL ESTATE WORKSHOPS AND SEMINARS

- GMP 5896 - Ethics and the Developer (January 16, 30, February 13, 1993)
- GMP 5882 - Construction Technology (February 8-12, 1993)
- GMP 5892 - Current Issues Symposium (March 26, 1993)
- GMP 5892 - Current issues Symposium (September 24, 1993)
- GMP 5870 - Real Estate Construction Lending (October 25 - 29, 1993)

**School of Business and Entrepreneurship
MBA Program in Financial Services Management
1993 Class Meeting Dates**

BLOCK I (93W)

Session 1	January 9, 1993
Session 2	January 16, 1993
Session 3	January 30, 1993
Session 4	February 6, 1993
Session 5	February 20, 1993
Session 6	March 6, 1993
Session 7	March 20, 1993
Session 8	March 27, 1993

BLOCK II (93S)

Session 1	April 17, 1993
Session 2	May 1, 1993
Session 3	May 8, 1993
Session 4	May 22, 1993
Session 5	May 29, 1993
Session 6	June 12, 1993
Session 7	June 19, 1993
Session 8	June 26, 1993

BLOCK III (932)

Session 1	July 10, 1993
Session 2	July 17, 1993
Session 3	July 31, 1993
Session 4	August 7, 1993
Session 5	August 14, 1993
Session 6	August 28, 1993
Session 7	September 11, 1993
Session 8	September 18, 1993

**School of Business and Entrepreneurship
MBA Program in Financial Services Management
Schedule for 1992-1993**

Course #	Course Name	Location
BLOCK I (93W)		
GMP 5090 BK1 E	Business Policy	TBA
GMP 5030 BK1 L	Human Resource Management	TBA
GMP 5050 BK1 E	Managerial Economics	TBA
GMP 5066 BK1 L	Financial Markets and Institutions II	TBA
BLOCK II (93S)		
GMP 5023 BK1 E	Business Credit Analysis	TBA
GMP 5020 BK1 L	Organizational Behavior & Development	TBA
BLOCK III (932)		
GMP 5062 BK1 E	Financial Services Accounting	TBA
GMP 5851 BK1 L	Commercial Lending and Administration	TBA

The fourth letter (E or L) of the course section indicates the time on Saturday the class will meet. Early classes meet from 8:00 A.M. to 12:00 P.M. Late classes meet from 1:00 to 5:00 P.M.

TBA - LOCATION TO BE ANNOUNCED

**School of Business and Entrepreneurship
Master of Science in Management of Quality and Technology
Schedule for 1992-1993**

Course #	Course Name	Location
BLOCK I (93W)		
GMP 5181 MQT E	Information Technology Management	TBA
GMP 5040 MQT L	Quantitative Methods in Management	TBA
BLOCK II (93S)		
GMP 5183 MQT E	Statistical Methods for Managers	TBA
GMP 5194 MQT L	Total Quality Management	TBA
BLOCK III (932)		
GMP 5186 MQT E	Advanced Quality Control	TBA
GMP 5182 MQT L	Organization Theory and Design	TBA
BLOCK IV (93F)		
GMP 5187 MQT E	Advanced Operations Design	TBA
GMP 5188 MWT L	Service Quality Management	TBA

TBA - LOCATION TO BE ANNOUNCED

All courses will be held on Sequence II dates. Please refer to Page 8.

School of Business and Entrepreneurship

Notes:

The following are the master's degrees offered in the School of Business and Entrepreneurship:

Master of Business Administration (MBA)
Master of Science in Gerontology (MS/GER)
Master of Public Administration (MPA)
Master of Science in Human Resource Management (MS/HRM)
Master of Accounting (M/ACC)
Master of Science in Human Services (MS/HS)
Master of International Business Administration (MIBA)
Master of Science in Health Services Administration (MS/HSA)
Master of Science in Management of Quality and Technology (MS/MQT)
Master of Business Administration in Financial Services Management (MBA/FSM)
Master of Business Administration in Real Estate Development and Management (MBA/RE)

Key to abbreviations for master's courses:

(CR) - Required Core Courses (MBA, MPA, HRM)
(EL) - Elective
(EX) - Required, Bankers Executive MBA Program
(HR) - Required, HRM Program
(H/S) - Required, Human Services Program
(HSA) - Required, Health Services Administration Program
(IB) - Required, International MBA Program
(M/A) - Required, M/ACC Program
(MB) - Required, MBA Program
(MG) - Required, Gerontology Program
(MP) - Required, MPA Program
(PP) - Program Prerequisite
(RE) - Required, Real Estate Development and Management Program

Key to abbreviations for certificate courses:

(AC) - Accounting
(BA) - Banking & Financial Institutions
(CS) - Computer Systems Management
(GR) - Gerontology
(HR) - Human Resource Management
(HM) - Human Services Management
(HS) - Health Systems Management
(IB) - International Business
(MA) - Marketing
(PC) - Procurement and Contract Management
(PM) - Public Management
(IT) - International Trade

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMPF 4001 - Computer Literacy (PP)
- GMPF 4002 - Cost Accounting (PP)
- GMPF 4003 - Intermediate Accounting I (PP)
- GMPF 4004 - Intermediate Accounting II (PP)
- GMPF 4005 - Advanced Accounting (PP)
- GMPF 5000 - American Government (PP)
- GMPF 5001 - Introductory Accounting (PP)
- GMPF 5002 - Introductory Quantitative Analysis (PP)
- GMPF 5003 - Introductory Economics (PP)
- GMPF 5004 - Introductory Psychology (PP)
- GMPF 5005 - Introductory Marketing (PP)
- GMPF 5008 - Principles of Finance (PP)
- GMPF 5009 - Business Communications Strategies and Skills (PP)
- GMP 5010 - The Political and Legal Environment of Organizations (EL)
- GMP 5011 - Community Needs & Social Support Systems (H/S) (HM)
- GMP 5012 - Management: Theory and Application (CR)
- GMP 5013 - Bio-Physiological Aspects of Aging (MG) (GR)
- GMP 5014 - Health, Nutrition, and Exercise in Aging (MG)
- GMP 5015 - Management Ethics (MB) (HR)
- GMP 5020 - Organization Behavior and Development (CR) (H/S) (HSA) (EX) (RE)
- GMP 5021 - Sociological Aspects of Aging (MG) (GR)
- GMP 5023 - Bank Credit Analysis (EX) (RE)
- GMP 5030 - Human Resource Management (CR) (EX)
- GMP 5031 - Psychological Aspects of Aging (MG) (GR)
- GMP 5040 - Quantitative Methods in Management (CR) (IB)
- GMP 5041 - Social Policy, Program Development and the Economics of Aging (MG)
- GMP 5042 - Bank Operations Management (EX)
- GMP 5049 - Basic Analytical Methods (MG)
- GMP 5050 - Managerial Economics for Decision Making (CR) (EX)
- GMP 5051 - Gerontological Research and Planning (EL)
- GMP 5052 - Macroeconomics (IB)
- GMP 5053 - Comparative Economics (IB)
- GMP 5054 - Economic Development (EL)
- GMP 5055 - International Competitiveness (IB)
- GMP 5056 - Energy Economics (EL)
- GMP 5060 - Managerial Accounting (MB)
- GMP 5062 - Financial Services Accounting (EX)
- GMP 5065 - Financial Markets and Institutions I (EX)
- GMP 5066 - Financial Markets and Institutions II (EX)
- GMP 5070 - Marketing Management (MB) (EX)
- GMP 5075 - Securities Investment Analysis (EX)
- GMP 5080 - Financial Management (MB) (EX)
- GMP 5081 - Health Care Finance (HSA)
- GMP 5082 - Public Administration Finance (MP)
- GMP 5090 - Business Policy (MB)
- GMP 5100 - Master's Project (4 credits)
- GMP 5102 - Productivity Improvement Workshop (Capstone Project-4 credits)
- GMP 5103 - The Productivity Management Process (EL)
- GMP 5105 - Productivity Improvement Techniques (EL)
- GMP 5106 - Quality of Work Life (EL)
- GMP 5107 - Assessment, Evaluation, and Measurement in Productivity (EL)

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5109 - Internship (Field Placement) (H/S) (HSA) (4 credits)
- GMP 5110 - Trade Mission (Capstone Project-4 credits)
- GMP 5116 - Community Services and Mental Health Systems (EL)
- GMP 5121 - Working with the Elderly (EL)
- GMP 5155 - Death, Dying, and Bereavement (EL)
- GMP 5165*- International Accounting (EL)
- GMP 5178 - Financial Accounting Concepts (AC)
- GMP 5180 - Managerial Psychology (EL)
- GMP 5181 - Information Technology Management
- GMP 5182 - Organization Theory and Design
- GMP 5183 - Statistical Methods for Managers
- GMP 5185 - Current Issues in Human Services (EL)
- GMP 5186 - Advanced Quality Control
- GMP 5187 - Advanced Operations Design
- GMP 5188 - Service Quality Management
- GMP 5191 - Strategic Planning and Change (EL)
- GMP 5192 - Leadership and Decision-Making (EL)
- GMP 5193 - High Performance Management (EL)
- GMP 5194 - Total Quality Management (EL)
- GMP 5197 - Contemporary Entrepreneurial Practices (EL)
- GMP 5200 - Seminar in Organization Theory and Human Resources (EL)
- GMP 5203 - Administration and Management of Gerontology (EL)
- GMP 5205 - Managerial Environment (HR)
- GMP 5218 - Theory and Practice in Working with Individuals (H/S) (HM)
- GMP 5219 - Theory and Practice in Working with Groups (H/S) (HM)
- GMP 5220 - Interpersonal & Intergroup Dynamics (H/S) (HM)
- GMP 5230 - Energy Technology and Planning (EL)
- GMP 5240 - Advanced Organization Development (HR)
- GMP 5250 - Energy Policy Formulation (EL)
- GMP 5260 - Labor Relations: Principles, Problems, and Cases (HR)
- GMP 5270 - Collective Bargaining in the Public Sector (EL)
- GMP 5280 - Contingency Management: Concepts and Cases (EL)
- GMP 5290 - State and Local Government Administration (EL)
- GMP 5300 - Career Development (EL)
- GMP 5310 - Principles of Geriatric Care Management (EL)
- GMP 5320 - Management Communications (HR)
- GMP 5325 - Business Liability and Insurance (EL)
- GMP 5330 - Public Productivity Improvement: Techniques and Evaluation (EL)
- GMP 5340 - The Managerial Woman (EL)
- GMP 5350 - Managing Employee Indirect Compensation (EL)
- GMP 5360 - Human Resource Development (EL)
- GMP 5370 - Special Topics/Strategic Human Resources Planning (EL)
- GMP 5380 - Special Topics in Human Resource Management (EL)
- GMP 5381 - Managing Stress (EL)
- GMP 5387 - Management Education and Training (EL)
- GMP 5400 - Grants and Contracts (H/S) (HM)
- GMP 5410 - Health Systems: Structure and Organization (HSA) (HS)
- GMP 5411 - Vocational Rehabilitation (EL)
- GMP 5412 - Community Mental Health (EL)

***Course not open to Master of Accounting Students.**

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5413 - Crisis Intervention (EL)
- GMP 5414 - Human Services: The Child and Adolescent (EL)
- GMP 5415 - Human Services in a Multi-Cultural Setting (EL)
- GMP 5416 - Human Services and the Problems of Aging (EL)
- GMP 5417 - Human Services: Human Sexuality (EL)
- GMP 5418 - Human Services: Abnormal Psychology (EL)
- GMP 5420 - Current Issues in Health Management (HSA) (HS)
- GMP 5430 - Health Administration and Management (HSA) (HS)
- GMP 5435 - Health Care and the Law (HSA) (HS)
- GMP 5440 - Health Policy and Planning (HSA) (HS)
- GMP 5443 - Economics of Health Services (HSA) (HS)
- GMP 5445 - Health Research and Evaluation (HSA) (HS)
- GMP 5447 - Marketing for Health Care Organizations (HSA)
- GMP 5450 - Public Administration Theory and Practice (MP) (PM)
- GMP 5460 - Administrative Law (MP) (H/S) (PM)
- GMP 5461 - Contract Management and Administration (PC) (HSA)
- GMP 5462 - Contract and Procurement Law (EL) (PC)
- GMP 5463 - Contract Pricing and Negotiations (EL) (PC)
- GMP 5464 - Principles of Purchasing and Material Management (EL) (PC)
- GMP 5470 - Planning, Budgeting, and Control (MP) (PM)
- GMP 5471 - Planning, Budgeting, and Control in Healthcare (HSA)
- GMP 5480 - Public Policy Analysis and Procedure (H/S) (MP) (PM) = 5800
- GMP 5490 - Management Practices in the Public Service Sector (EL)
- GMP 5491 - Management Practices in the Non-profit Sector (H/S)
- GMP 5492 - Government Regulations and the Utility Industry (EL)
- GMP 5495 - Leadership in Public Administration (MP)
- GMP 5510 - Special Projects in Gerontology (MG)
- GMP 5530 - Money Market and Monetary Institutions (EL)
- GMP 5540 - Comparative International Management (IB)
- GMP 5541 - Comparative Financial Systems (IB)
- GMP 5550 - Sales Management (EL) (MA)
- GMP 5560 - Advanced Financial Policy (EL)
- GMP 5570 - Marketing Research (EL) (MA)
- GMP 5571 - Marketing Communication and Promotion (EL) (MA)
- GMP 5572 - Marketing New Products (EL) (MA)
- GMP 5573 - Retail Marketing Management (EL) (MA)
- GMP 5574 - Customer Service Management (EL)
- GMP 5575 - International Marketing (IB) (MA)
- GMP 5577 - Import/Export Management (IB)
- GMP 5580 - International Business (IB)
- GMP 5581 - International Banking (IB)
- GMP 5582 - International Fiscal and Monetary Policy (EL)
- GMP 5585 - International Business Environment: Regional Focus (IB)
- GMP 5590 - International Operations and Management (EL)
- GMP 5595 - Current Issues in International Business (IB)
- GMP 5600 - Operations Research and Systems Analysis (EL)
- GMP 5601 - Field Placement I (MG) (GR)
- GMP 5602 - Field Placement II (MG)
- GMP 5610 - Legal Environment of Business (EL)
- GMP 5611 - International Legal Framework (IB)
- GMP 5620 - Investment Principles and Policies (EL)

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5621 - International Banking and Investment (IB)
- GMP 5622 - Directed Readings I in Gerontology (EL)
- GMP 5623 - Directed Readings II in Gerontology (EL)
- GMP 5630 - Regional Economic Forecasting (EL)
- GMP 5631 - Aging and the Family (EL)
- GMP 5632 - Women and Aging (EL)
- GMP 5633 - Cross Cultural Issues in Aging (EL)
- GMP 5634 - Recreation, Leisure, and Aging (EL)
- GMP 5635 - Special Topics I in Gerontology (EL)
- GMP 5636 - Cross-Cultural Issues in Aging: Individual Study (EL)
- GMP 5640 - Government Regulation and the Air Transport Industry (EL)
- GMP 5650 - Urban Land Economics and the Housing Industry (EL)
- GMP 5670 - Entrepreneurship and Venture Initiation (EL)
- GMP 5701 - Introduction to UNIX (AC)
- GMP 5702 - Cost Accounting (EL)
- GMP 5703 - Intermediate Accounting I (EL)
- GMP 5704 - Intermediate Accounting II (EL)
- GMP 5705 - Advanced Accounting (EL)
- GMP 5711 - Accounting Theory I (M/A)
- GMP 5712 - Accounting Theory II (M/A)
- GMP 5715 - Auditing (EL) (AC)
- GMP 5716 - Governmental Auditing (EL) (AC)
- GMP 5717 - Auditing for Fraud (AC)
- GMP 5720 - Current Topics in Accounting, Research and Accounting Studies (EL) (AC)
- GMP 5725 - Financial Statement Analysis (EL) (AC)
- GMP 5729 - Seminar in Public Accounting (EL) (AC)
- GMP 5731 - Accounting Information and Control Systems (M/A)
- GMP 5733 - Advanced Managerial Accounting I (M/A)
- GMP 5734 - Behavioral Accounting (EL)
- GMP 5735 - Controllership (EL) (AC)
- GMP 5736 - Internal Auditing/SEC Accounting (EL) (AC)
- GMP 5737 - Budgeting and Profit Control (EL)
- GMP 5738 - Advanced Managerial Accounting II (AC)
- GMP 5739 - Seminar in Managerial Accounting (EL) (AC)
- GMP 5746 - Evaluation of Accounting Software (EL)
- GMP 5751 - EDP Auditing (EL) (AC)
- GMP 5753 - Fund Accounting (EL) (AC)
- GMP 5756 - International Accounting I (EL) (AC)
- GMP 5757 - International Accounting II (EL) (AC)
- GMP 5759 - History of Accounting (EL) (AC)
- GMP 5761 - Taxation of Individuals (M/A)
- GMP 5762 - Taxation of Corporations and Partnerships (M/A)
- GMP 5763 - Taxation of Estates, Trusts and Gifts (EL) (AC)
- GMP 5764 - Taxation of Pensions and Profit Sharing Plans/Tax Exempt Organizations (EL) (AC)
- GMP 5766 - International Taxation/Tax Policy and Contemporary Issues (EL) (AC)
- GMP 5767 - State of Florida Taxes/IRS Practices and Procedures (EL) (AC)
- GMP 5768 - Taxation: Advanced Topics (EL) (AC)
- GMP 5769 - Tax Planning and Research (EL) (AC)
- GMP 5781 - Business Law I (EL) (AC)
- GMP 5782 - Business Law II (EL) (AC)
- GMP 5784 - Bankruptcy Law and Accounting (EL) (AC)

**School of Business and Entrepreneurship
Master's Program Course Listing**

- GMP 5790 - Introduction to Financial Planning (EL) (AC)
- GMP 5791 - Risk Management (EL) (AC)
- GMP 5792 - Investments (EL) (AC)
- GMP 5793 - Tax Planning and Management (EL) (AC)
- GMP 5794 - Retirement Planning and Employee Benefits (EL) (AC)
- GMP 5795 - Estate Planning (EL) (AC)
- GMP 5799 - Accounting Practicum (EL) (AC)
- GMP 5800 - Policy Analysis and Program Evaluation (H/S) [Now called 5480]
- GMP 5830 - Retail Financial Services Management (EX)
- GMP 5835 - Financial Services Marketing (EX)
- GMP 5851 - Commercial Lending and Administration (EX)
- GMP 5852 - Consumer Banking Management (EX)
- GMP 5860 - Asset/Liability Management (EX)
- GMP 5861 - Bank Management Computer Simulation (EX)
- GMP 5862 - Current Issue Symposium (EX)
- GMP 5863 - Lending Management (EX)
- GMP 5870 - Commercial Real Estate Lending (EX) (RE)
- GMP 5872 - Market Analysis and Site Selection (RE)
- GMP 5874 - Real Estate Economics (RE)
- GMP 5876 - Managerial Accounting and Reporting in Real Estate (RE)
- GMP 5878 - Marketing Management for Real Estate (RE)
- GMP 5880 - Real Estate Finance: Instruments, Institutions, and Investment Analysis (RE)
- GMP 5882 - Construction Technology & the Building Development Process (RE)
- GMP 5884 - Urban Infrastructure and Environmental Services (RE)
- GMP 5886 - The Regulation of Real Estate Development and Management (RE)
- GMP 5888 - Real Properties Management (RE)
- GMP 5890 - Real Properties Management Computer Simulation (RE)
- GMP 5892 - Current Issues Symposium (RE)
- GMP 5894 - Legal Issues in Real Estate Development & Management (RE)
- GMP 5905 - Microcomputer Applications in Business (M/A)
- GMP 5906 - Computer Assisted Accounting Procedures (M/A)
- GMP 5909 - Communicating with Microcomputers (EL)
- GMP 5951 - Computer Application in Health Care Administration (HSA)

**School of Business and Entrepreneurship
Master of Business Administration
Cluster Based Program Locations**

CLUSTER NAME	MEETING SITE	COORDINATOR
AT&T Paradyne/ St. Petersburg	AT&T Paradyne Ulmerton Road St. Petersburg, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
Birmingham, AL	Berry High School Adult Community Education 2826 Columbiana Road Birmingham, Alabama (I-65 at Hoover/Vestavia Hills, US #31 exit)	Dr. Paul Doran 2329 Regent Lane Hoover, AL 35226 H: (205) 979-6558
Boca Raton/Delray	Holiday Inn I-95 and Glades Road 1950 Glades Road Boca Raton, Florida	Ms. Sue Crance 9270 Southampton Place Boca Raton, FL 33434 H: (407) 482-1377
Cedar Rapids, Iowa	Kirkwood Comm. College 6301 Kirkwood Blvd. Cedar Rapids, Iowa	Mr. Bob McDonell 7405 Normandy Dr. N.E. Cedar Rapids, IA 52402 H: (319) 377-4714
Cocoa/Brevard	Brevard Community College Business Center 1519 Clearlake Road Room 218 Cocoa, Florida	Mr. Ed Chairvolotti 5456 #1 East Michigan St Orlando, FL 32812 H: (800) 382-1718
Coral Springs	Coral Springs High School 7201 West Sample Road Coral Springs, Florida	Ms. Lee Krosser 7760 NW 50th Street Lauderhill, FL 33321 H: (305) 749-2899
Fort Myers	SW Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Mr. Leo Boisvert 2933 SW 9 Avenue Cape Coral, FL 33914 H: (813) 772-4144
FP&L Sarasota	FPL West Area Office 100 Electric Blvd. Sarasota, Florida	Mr. Barry Anderson FPL - West Area P. O. Box 1119 Sarasota, FL 34230 O: (813) 331-4025

CLUSTER NAME	MEETING SITE	COORDINATOR
Gainesville	Gainesville High School Community Ed. Center Classroom A-2 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29 Street Gainesville, FL 32605 H: (904) 378-2329
Jacksonville (American Transtech)	American Transtech 8000 Baymeadows Jacksonville, Florida	Ms. Carol Crismond 8000 Baymeadows Way LOC 51026A Jacksonville, FL 32216 H: (904) 287-7827
Jacksonville (Southern Bell)	Southern Bell Towers 301 West Bay Street Jacksonville, Florida	Mr. Bruce Turner Southern Bell, #4BB1 301 West Bay Street Jacksonville, FL 32202 O: (904) 350-5274
Miami (Northwest)	Marriott Courtyards 3929 NW 79 Avenue Miami, Florida	Ms. Nancy Frazier 7380 S. Waterway Drive Miami, FL 33155 H: (305) 264-1975
Miami (South)	Miami Dade Comm. College South Campus Building 9, 2nd Floor 11011 SW 104 Street Miami, Florida	Mr. Corey Gold 10185 SW 141 Court Miami, FL 33186-6808 O: (305) 596-6523
Miami (South)	Miami Dade Comm. College South Campus Building 9, 1st Floor 11011 SW 104 Street Miami, Florida	Ms. Nancy Frazier 7380 S. Waterway Drive Miami, FL 33155 H: (305) 264-1975
Ocala	Munroe Regional Med Center Four North Classrooms 131 SW 15 Street Ocala, Florida	Mr. Joe Johnson 12576 NW Highway 27 Ocala, FL 32675 H: (904) 351-0657 O: (904) 351-7242
Orlando	Humana Hospital - Lucerne 818 Main Lane Orlando, Florida	Ms. Dolores M. Moore Southland Dist. Center P. O. Box 593735 Orlando, FL 32859-3735 O: (407) 851-7220

CLUSTER NAME	MEETING SITE	COORDINATOR
Sarasota/Bradenton	Sarasota Memorial Hosp. 2nd Floor-Rooms 2B & 2D 1700 South Tamiami Trail Sarasota, Florida	Ms. Sharon Clark 1211 70 Ave Drive E. Sarasota, FL 34243 H: (813) 758-7755
Southern Bell/ Pompano	Southern Bell Headquarters Classroom #608 6451 North Federal Highway Fort Lauderdale, Florida	Mr. William Spade 1644 NE 36 Street Ft. Lauderdale, FL H: (305) 565-8618
Tallahassee	Tallahassee Community Hospital Communicare Center Classroom #2 2626 Capital Medical Blvd. Tallahassee, Florida	Ms. Phyllis Burkhart 1634 Folkstone Road Tallahassee, FL 32312 H: (904) 893-2218 O: (904) 222-5052
Tampa	Tampa General Hospital Room F-233, 2nd Floor Next to McGinnis Auditorium Davis Island Tampa, Florida	Ms. Kathy McGhee 5893 50th Street South St. Petersburg, FL 33715 H: (813) 867-6172
Tampa/GTE	GTE Data Services 1 E. Telecom Parkway Temple Terrace, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Ms. Dianne Charloff 5501 Hibiscus Road Jupiter, FL 33458 H: (407) 575-3982

Sarasota/Bradenton	Sarasota Memorial Hosp. 2nd Floor-Rooms 2B & 2D 1700 South Tamiami Trail Sarasota, Florida	Ms. Sharon Clark 1211 70 Ave Drive E. Sarasota, FL 34243 H: (813) 758-7755
Southern Bell/ Pompano	Southern Bell Headquarters Classroom #608 6451 North Federal Highway Fort Lauderdale, Florida	Mr. William Spade 1644 NE 36 Street Ft. Lauderdale, FL H: (305) 565-8618
Tallahassee	Tallahassee Community Hospital Communicare Center Classroom #2 2626 Capital Medical Blvd. Tallahassee, Florida	Ms. Phyllis Burkhardt 1634 Folkstone Road Tallahassee, FL 32312 H: (904) 893-2218 O: (904) 222-5052
Tampa	Tampa General Hospital Room F-233, 2nd Floor Next to McGinnis Auditorium Davis Island Tampa, Florida	Ms. Kathy McGhee 5893 50th Street South St. Petersburg, FL 33715 H: (813) 867-6172
Tampa/GTE	GTE Data Services 1 E. Telecom Parkway Temple Terrace, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Ms. Dianne Charloff 5501 Hibiscus Road Jupiter, FL 33458 H: (407) 575-3982

School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF ACCOUNTING

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Cape Coral Hospital Life Center Classroom 636 Del Prado Boulevard Cape Coral, Florida	Ms. Patty Schofield 2206 SE 8 Terrace Cape Coral, FL 33990 H: (813) 772-9004
Gainesville	Holiday Inn Captiva Room I-75 & State Road 26 (Exit 76) Gainesville, Florida	Mr. Larry Veatch 5204 SW 86 Terrace Gainesville, FL 32608 H: (904) 375-3079
Orlando	Holiday Inn 2nd Floor I-4 & Lee Road (626 Lee Road) Winter Park, Florida	Ms. Barbara Clinton 717 May Day Drive Apopka, FL 32712 H: (407) 886-1255
South Miami	Miami Marriott Dadeland 9090 S. Dadeland Blvd. Miami, Florida	Mr. James Sudbury 1301 Golfview Dr. East Pembroke Pines, FL 33026 H: (305) 433-2640
Tampa	Hampton Inn 4817 W. Laurel St. Room 110, Business Ste. Tampa, Florida	Ms. Barbara Perry 1121 Blufield Avenue Brandon, FL 33511 H: (813) 654-6453
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Mr. Howard Turetsky 332 River Edge Road Jupiter, FL 33477 H: (407) 744-8832

**School of Business and Entrepreneurship
Cluster Based Program Locations**

MASTER OF SCIENCE IN HEALTH SERVICES ADMINISTRATION

CLUSTER NAME	MEETING SITE	COORDINATOR
Jackson Memorial Hospital	Jackson Memorial Hospital 1500 NW 12 Avenue Miami, Florida	Ms. Linda Parnall 117 NE 102 Street Miami Shores, FL 33138 H: (305) 757-4979
West Palm Beach	St. Mary's Hospital 901 45th Street West Palm Beach, Florida	Ms. Sally Chester 129 Santa Lucia Drive West Palm Beach, FL 33405 H: (407) 586-4342 O: (407) 881-2768

MASTER OF SCIENCE IN HUMAN SERVICES

Port St. Lucie	Port St. Lucie Police Dept. 121 SW Pt. St. Lucie Blvd. Port St. Lucie, Florida	Mr. Victor Granello 121 SW Pt. St. Lucie Blvd. Port St. Lucie, FL 34984 O: (407) 871-5207
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PRODUCTIVITY IMPROVEMENT WORKSHOP

Following is a brief description of the workshop along with the entrance requirements. Also included is the procedure for making application for a workshop.

Workshop Description

Students will learn innovative techniques essential to improved productivity when applied in profit and nonprofit organizations. The workshop will emphasize a set of practical operating guides that can lead to an increase in productivity through data collection, planning, execution, and evaluation. Specific techniques will be addressed that can be incorporated into formal efforts of productivity improvement in any organizational environment. Students will learn how to conduct productivity audits and make productivity-effectiveness analysis. Students will apply practical solutions to existing productivity problems. (4 cr.)

Entrance Requirements

Students are expected to have appropriate graduate preparation in economics, accounting, human behavior, statistics, and human resource management. They are expected to be able to apply the principles of scientific management, human relations concepts, and systems theory.

Application Process

Students should make application for a workshop at least 6-9 months prior to the workshop date. The student does not have to be fully accepted to make application. If the student is not eligible for the workshop at workshop date, student must reapply for a future workshop.

Prerequisite: All coursework (twelve courses) must be completed.

Name: _____

Social Security # _____

Address: _____

Return to:

Ms. Norma Gardner
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314

IMPORTANT: If address changes,
please notify Norma Gardner.

Phone: (H) _____

Number of courses completed: _____

(O) _____

Degree: _____

Please mark your 1st, 2nd, and 3rd choice:

Dates: _____ January 25 - 29, 1993
_____ February 1 - 5, 1993
_____ February 22 - 26, 1993
_____ April 19 - 23, 1993
_____ April 26 - 30, 1993

_____ July 12 - 16, 1993
_____ July 19 - 23, 1993
_____ August 9 - 13, 1993
_____ August 16 - 20, 1993

Creativity in Business

An Elective That Will Enhance Your Capacity To Be
A Successful Professional or Executive

GMP 5195 Creativity in Business

Offered in Seminar Format (Monday thru Thursday)
It will be Held on Campus February 15 - 18, 1993

GMP 5195 Creativity in Business (EL) 3 cr. This course will address the tools and techniques that individuals might utilize to increase their creative capacity and its application to the world of work. In addition, the efforts of creative business leaders such as Steve Jobs and Charles Schwab will be considered. The use of intuition, as supported by research findings, will be studied in relation to impact on individual and corporate success.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Creativity in Business
Dates: February 15-18, 1993

Enrollment is limited to 30 students. Tuition and Books: \$975.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block I, 1993 registration form.

 **NOVA UNIVERSITY**

Return to:
Ms. Norma Gardner
Nova University
School of Business
and Entrepreneurship
3301 College Avenue
Ft Lauderdale, FL 33314

