

2016

Bachelor of Science in Management Course Descriptions 2016

Nova Southeastern University

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Bachelor of Science in Management Course Descriptions 2016

Course Descriptions

Full-Time professionals are available to discuss the B.S. in Management curriculum with you in greater detail. Simply call 800.338.4723 or contact our [Office of Undergraduate Admissions](#).

Business Core Courses

ACT 2200 Financial Accounting (3 cr.)

Provides an introduction to financial accounting and its decision-making elements. Areas covered are the conceptual frameworks of accounting, financial statements and their components, and advance manufacturing environments. Prerequisites: MATH 1030 or higher.

ACT 2300 Managerial Accounting (3 cr.)

Integrates the accounting process with the planning, coordinating, and control functions of the business organization. Topics include strategic planning, tactical and operational decision making, budgeting, responsibility accounting, and performance measurement. Prerequisites: MATH 1030 or higher

FIN 3010 Corporation Finance (3 cr.)

Applies financial management to organizations. Topics include ratio analysis, leverage, cash budgeting, and capital structure. Prerequisites: ACT 2200, ECN 2020, AND MATH 2020

INB 3550 International Business (3 cr.)

Surveys the legal and cultural environment of international business; the international financial system; management of international operations; personnel and labor relations; international marketing; international economics, trade, and finance; multinational enterprise; and international accounting. Prerequisite: ECN 2025

ISM 3660 Management Information Systems (3 cr.)

Discusses the use of computers in business, as well as database management and information system fundamentals. Prerequisites: TECH 1110, MGT 2050, and MKT 3050.

MGT 2050 Principles of Management (3 cr.)

Provides an overview of management history and theory, schools of management thought, the functions and processes of management, and the environment within which the modern manager operates.

MGT 2150 Business Law I (3 cr.)

Sets forth, explains, illustrates, and applies fundamental principles of business law to modern day business problems. Important subject matters covered are introduction to the legal system, constitutional law as applied to business, contract law and sales law, agency and employment law, types of business organizations, and torts and products liability law. Credit cannot be obtained for both this course and LEGS 3400.

MGT 4100 Business Ethics (3 cr.)

Examines the nature of morality and theories of normative ethics. Identifies a variety of ethical issues and moral challenges involving consumers, the environment, the professions, and the role of the corporation in our society. Prerequisite: Senior standing.

MGT 4170 Organizational Behavior (3 cr.)

Organizational Behavior: Explores the interaction of individuals and the organization as a dynamic interplay that affects total organizational effectiveness. Topics include the role of effective communication in the organization, motivation, leadership and values. Prerequisite: MGT 2050.

MGT 4880 Business Strategy and Policy (3 cr.)

Business Strategy and Policy is an integrative senior course in strategic management building on functional area learning in management, accounting, finance, operations and marketing. The course focuses on the solution of specific business problems utilizing a corporate simulation which requires students to develop a strategy to lead their own company and implement the strategy through tactics for operations, management, marketing, and finance. Students are measured by a balanced scorecard estimating their performance in each area and their preparation for the future. Prerequisites: FIN 3010 and Senior Standing.

MKT 3050 Marketing Principles and Application (3 cr.)

A focus on the marketing concept, and examination of a marketing oriented firm. Topics include consumer behavior, market analysis and the marketing mix. Students will produce a marketing plan.

OPS 3880 Operations Management (3 cr.)

This course approaches Operations Management from the "inside-out." It develops the student's personal understanding of processes, process capabilities and results and then transfers those into the business environment. The course builds on an understanding of applied statistics to develop an understanding of the planning and the processes involved in the creation of value both through provision of services and manufacture of goods. Topics include process flow and capability, operations strategy, total quality management (TQM), supply chain and capacity management, process improvement, project management. Prerequisites: Math 3020 or Math 3020H, or Math 2020, or Math 2020H.

TECH 1110 Technology in Information Age (3 cr.)

In this course, students work for mastery of basic computer application skills in file management, word processing, spreadsheet, charting, database, Internet research, and web authoring/publishing. In addition, students acquire a deeper understanding of technology as used by professionals in all information technology fields, current trends, ethical use of technology, and technology management. A challenge exam (passing score = 75 percent) is available for those students who believe they already possess these skills.

Management Major Courses

HRM 3100 Managing Conflict and Change (3 cr.)

Examines the impact of conflict, stress and change on the workplace and the quality of work life. Topics include the myriad of stressors and their effect as well as the selection of appropriate interventions and responses.

HRM 4160 Human Resource Management (3 cr.)

Surveys personnel policies, techniques, and methods. Topics include wage and salary management, personnel selection and placement, labor relations, and employee rights.

HRM 4300 Managing Workplace Diversity (3 cr.)

Prepares students to manage in the diverse work place. Emphasis is on practical, experiential classroom activities designed to help students understand the range of cultural behaviors and expectations found in the work place.

INB 4600 International Management (3 cr.)

Explores the context of international management and the organization of multinational firms. Topics include organizational problems in international operations, international financial management, international personnel management, relations with host governments, and comparative management. Prerequisite: INB 3550.

LED 3000 Introduction to Leadership (3 cr.)

This course presents leadership as an on-going and developing set of theories and models. Recognizing these theories and models provides a basis for understanding how leadership influences the success of individuals, groups, and organizations. The development of several of these theories and models will be considered to create a current perspective on leadership.

MGT 3020 Business Communications (3 cr.)

Examines the strategies of effective written and oral business communications. Topics include persuasive messages, delivery of good news and bad news, sales letters, collection messages, design of business reports and oral presentations, use of visual aids, and resume preparation. Prerequisite: COMP 1500.

ENT 3100 Small Business Management (3 cr.)

Studies management problems that relate to the small-scale entrepreneur. Examines the decisions to be made in initiating a business: implementing financial and administrative controls, operating systems, pricing and marketing strategy, and understanding the legal environment.

MGT 3055 Managing Groups and Teams (3 cr.)

Groups and teams are an integral part of today's global marketplace. This course focuses on exposing students to essential theories and concepts for analyzing, understanding, and managing groups and teams. Through course readings, case studies, and other methodologies designed to help students successfully work in and lead groups and teams, they will develop a firsthand understanding of group and team dynamics that can be applied to their personal and professional lives.